# Exhibit A (Declaration of Effie Anastassiou)

# Cinelli.ROUGHD~1.TXT Rough Draft - 1 NONCERTIFIED ROUGH DRAFT 1 UNEDITED TRANSCRIPTION DISCLAIMER 2 3 THE FOLLOWING TRANSCRIPT OF PROCEEDINGS, OR ANY 4 PORTION THEREOF, IS BEING DELIVERED UNEDITED AND 5 UNCERTIFIED BY THE COURT REPORTER. THE PURCHASER AGREES NOT TO DISCLOSE THIS UNEDITED 6 7 TRANSCRIPTION IN ANY FORM (WRITTEN OR ELECTRONIC) TO ANYONE WHO HAS NO CONNECTION TO THIS CASE. THIS IS AN 8 9 UNOFFICIAL TRANSCRIPTION WHICH SHOULD NOT BE RELIED UPON 10 FOR PURPOSES OF VERBATIM CITATION OF TESTIMONY. 11 THIS TRANSCRIPTION HAS NOT BEEN PROOFREAD. IT IS A 12 DRAFT TRANSCRIPT, NOT A CERTIFIED TRANSCRIPT. AS SUCH, 13 IT MAY CONTAIN COMPUTER-GENERATED MISTRANSLATIONS OF 14 STENOTYPE CODE OR ELECTRONIC TRANSMISSION ERRORS, 15 RESULTING IN INACCURATE OR NONSENSICAL SYMBOLS WHICH 16 CANNOT BE DECIPHERED BY NONSTENOTYPISTS. 17 CORRECTIONS WILL BE MADE IN THE PREPARATION OF THE 18 CERTIFIED TRANSCRIPTION, RESULTING IN DIFFERENCES IN 19 CONTENT, PAGE AND LINE NUMBERS, PUNCTUATION, AND 20 FORMATTING. 21 22 23 24 25 □Rough Draft - 2 NONCERTIFIED ROUGH DRAFT SUPERIOR COURT OF THE STATE OF CALIFORNIA 1 2 COUNTY OF SAN BENITO 3

4

	5	SNOW SEED CO., A CALIFORNIA CORPORATION,	
	6	PLAINTIFF(S),	
	7	VS.	CASE NO.
	8	CU0700149	
	9	FRESH 'N HEALTHY, INC., ET AL.,	
	10	DEFENDANT(S).	
	11	/	
	12		
	13		
	14		
	15		
	16	DEPOSITION OF STEVEN A. CINEL	LI
	17		
	18		
	19		
	20	THE FOLLOWING DEPOSITION WAS GIVEN O	N THE 11TH OF
	21	MARCH, 2008, COMMENCING AT THE HOUR OF 9:	15 A.M., BEFORE
	22	ELIZABETH ALDRICH, CERTIFIED SHORTHAND RE	PORTER, LICENSE
	23	NUMBER 6100.	
	24	THE WITNESS PERSONALLY APPEARED AT 2	42 CAPITOL
□Rough Draft - 3	25	STREET, SALINAS, CALIFORNIA. NONCERTIFIED ROUGH DRAFT	
	1	INDEX	
	2	EXAMINATION BY:	PAGE
	3	ATTYNAME	PG#
	4	ATTYNAME	PG#
	5		
	6		
	7	DEPOSITION EXHIBITS:	PAGE
	8	EX#ORLETTER EXDESC	PG#
		Page 2	

	9	C <sup>-</sup> EX#ORLETTEI	inelli.ROUGHD~1.TXT R EXDESC	PG#		
	10	EX#ORLETTEI	R EXDESC	PG#		
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□Rough Draft - 4	23		NONCERTIFIED ROUGH DRAFT			
□Rough Draft - 4	1		NONCERTIFIED ROUGH DRAFT  APPEARANCES			
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□Rough Draft - 4	1	FOR PLAINT				
□Rough Draft - 4	1 2		APPEARANCES			
□Rough Draft - 4	1 2 3	1	APPEARANCES  IFF, SNOW SEED:			
□Rough Draft - 4	1 2 3 4		APPEARANCES  IFF, SNOW SEED:  EFFIE F. ANASTASSIOU, ESQ.			
□Rough Draft - 4	1 2 3 4 5	; ;	APPEARANCES  IFF, SNOW SEED:  EFFIE F. ANASTASSIOU, ESQ.  ANASTASSIOU & ASSOCIATES			
□Rough Draft - 4	1 2 3 4 5 6	;	APPEARANCES  IFF, SNOW SEED:  EFFIE F. ANASTASSIOU, ESQ.  ANASTASSIOU & ASSOCIATES  242 CAPITOL STREET			
□Rough Draft - 4	1 2 3 4 5 6 7	! 	APPEARANCES  IFF, SNOW SEED:  EFFIE F. ANASTASSIOU, ESQ.  ANASTASSIOU & ASSOCIATES  242 CAPITOL STREET  SALINAS, CA 93901			
□Rough Draft - 4	1 2 3 4 5 6 7 8	; ; ;	APPEARANCES  IFF, SNOW SEED: EFFIE F. ANASTASSIOU, ESQ. ANASTASSIOU & ASSOCIATES 242 CAPITOL STREET SALINAS, CA 93901 TELEPHONE: 831-754-2501			
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		Cinelli.ROUGHD~1.TXT
	15	ADDRESS1
	16	CITY STATE ZIP
	17	TELEPHONE: PHONE
	18	FAX: FAX
	19	EMAIL EMAIL (OPTIONAL)
	20	
	21	
	22	
	23	
	24	
□Rough Draft - 5	25	NONCERTIFIED ROUGH DRAFT
	1	SALINAS, CALIFORNIA
	2	TUESDAY, MARCH 11, 2008, 9:15 P.M.
	3	000
	4	STEVEN A. CINELLI,
	5	FIRST DULY SWORN BY THE CERTIFIED SHORTHAND REPORTER,
	6	ELIZABETH ALDRICH, TO TELL THE TRUTH, THE WHOLE TRUTH,
	7	AND NOTHING BUT THE TRUTH, TESTIFIED AS FOLLOWS:
	8	EXAMINATION
	9	BY MS. ANASTASSIOU:
	10	Q. PLEASE STATE YOUR NAME FOR THE RECORD?
	11	A. STEVEN A CINELLI, C-I-N-E-L-L-I.
	12	Q. AND WHAT IS YOUR CURRENT RESIDENCE ADDRESS?
	13	A. 24605 HEATHER HEIGHTS ROAD.
	14	Q. SPELL THAT, HEATHER HEIGHTS?
	15	A. HEATHER, H-E-A-T-H-E-R. HEIGHTS,
	16	H-E-I-G-H-T-S, ROAD, R-O-A-D. SARATOGA. 95070.
	17	Q. AND YOU HAVE A RESIDENCE PHONE NUMBER?
	18	A. 408, 741, 8004.
	19	Q. WHAT IS YOUR CURRENT BUSINESS ADDRESS?
		Page 4

- Cinelli.ROUGHD~1.TXT
- 20 A. I USE THE HOME PRIMARILY.
- 21 O. SO YOU HAVE NO OTHER PLACE OF BUSINESS OTHER
- 22 THAN YOUR HOME ADDRESS?
- A. CORRECT.
- Q. OKAY. DO YOU HAVE A BUSINESS PHONE NUMBER?
- 25 A. I USE 415, 710, 2700. NONCERTIFIED ROUGH DRAFT

# □Rough Draft - 6

- 1 Q. IS THAT DIFFERENT FROM YOUR CELL PHONE?
- 2 A. NO THAT IT IS.
- 3 O. SO THAT IS YOUR CELL AND BUSINESS PHONE NUMBER?
- 4 A. I USE THAT AS MY PRIMARY BUSINESS CONTACT.
- Q. AND THEN DO YOU HAVE A FAX NUMBER?
- 6 A. 845, 839, 8456.
- Q. OKAY.
- 8 A. YOU WANT MY EMAIL ADDRESS?
- 9 Q. YEAH. LET'S CONFIRM?
- 10 A. SACINELLI AT PRESTWICKPARTNERS, WHICH
- 11 P-R-E-S-T-W-I-C-K, PARTNERS DOT-COM.
- 12 MS. ANASTASSIOU: OKAY. LET'S MARK THIS AS THE
- 13 FIRST EXHIBIT HERE.
- 14 (EXHIBIT SC-1 MARKED.)
- 15 MS. ANASTASSIOU: SO I AM HANDING THE WITNESS A
- 16 DOCUMENT THAT WE HAVE MARKED AS SC-1. SC-1. AND IT'S
- 17 CALLED DID NOTICE OF TAKING DEPOSITION OF DEFENDANT
- 18 STEVE CINELLI AND REQUEST FOR PRODUCTION OF DOCUMENTS.
- 19 AND IT IS A DOCUMENT THAT'S APPROXIMATELY 11 PAGES. IF
- 20 YOU CAN TAKE A LOOK AT THAT DOCUMENT, SIR, AND LET ME
- 21 KNOW WHEN YOU ARE READY FOR QUESTIONS.
- THE WITNESS: OKAY.
- 23 BY MS. ANASTASSIOU:
- Q. OKAY. THIS DOCUMENT THAT'S MARKED SC NO. 1
- 25 INDICATES IT WAS SERVED ON YOU BY BOTH MAIL AND EMAIL TO Page 5

# □Rough Draft - 7

# Cinelli.ROUGHD~1.TXT NONCERTIFIED ROUGH DRAFT

- 1 THE ADDRESSES YOU HAVE IDENTIFIED ON FEBRUARY 20TH, 2008
- 2 BY MY SECRETARY. YOU DID RECEIVE THIS DEPO NOTICE PRIOR
- 3 TO TODAY; IS THAT CORRECT?
- 4 A. CORRECT.
- 5 O. AND THERE ARE A NUMBER OF DOCUMENTS HERE THAT
- 6 ARE REFERENCED THAT YOU ARE TO BRING TO YOUR DEPOSITION.
- 7 DID YOU GO THROUGH THE DOCUMENT REQUESTS WHICH LISTED --
- 8 A. TWO THINGS, THE PREPONDERANCE OF THE DOCUMENTS
- 9 LIE ON THE COMPANY SERVER, COMPUTER SERVER, AND AS PART
- 10 OF THE ENTIRE WIND DOWN OF THE BUSINESS, AN OUTSIDE
- 11 CONSULTANT HAS DOWNLOADED THE PREPONDERANCE, WELL, THE
- 12 CONTENT OF THE SERVER ONTO A DISK. I HAVE NOT RECEIVED
- 13 THAT IS OF YET.
- 14 Q. WHEN ARE YOU ANTICIPATING THAT YOU ARE GOING TO
- 15 GET THAT DISK?
- 16 A. I'M -- ANY TIME. THE CHALLENGE IS THAT IT'S ON
- 17 A PARTICULAR SOFTWARE PROGRAM WHICH WE DON'T HAVE, SO
- 18 THEY'VE GOT TO OBTAIN A NEW COPY OF THE SOFT WARE
- 19 PACKAGE TO BASICALLY RETRIEVE THE PREPONDERANCE.
- 20 PARTICULARLY THE FINANCIAL RECORDS.
- 21 O. WHO IS THE CONSULTANT THAT IS WORKING ON --
- 22 A. RUSSELL BURBANK. I BELIEVE YOU SPOKE TO HIM
- 23 YESTERDAY.
- Q. SO HE'S THE ONE THAT IS DOWNLOADING THE
- 25 DOCUMENTS?

# □Rough Draft - 8

#### NONCERTIFIED ROUGH DRAFT

- 1 A. THAT'S CORRECT.
- 2 Q. AND --
- 3 A. SOME OF THE CORPORATION DOCUMENTS I HAVE
- 4 REQUESTED COPIES FROM THE ATTORNEYS WE USED IN THE

- 5 ORIGINAL TRANSACTION.
- 6 Q. OKAY. SO LET'S JUST GO -- SO SOME OF THEM ARE
- 7 BEING DOWNLOADED FROM THE SERVER BY RUSSELL BURBANK,
- 8 WHEN DO YOU ANTICIPATE YOU ARE GOING TO GET --
- 9 A. I BELIEVE HE HAS IT ON DISK I HAVE NOT RECEIVED
- 10 THE DISK FROM HIM. BUT THE DISK, UNLESS WE HAVE THE
- 11 APPROPRIATE SOFTWARE IS BASICALLY UNREADABLE. SO
- 12 RUSSELL IS ATTEMPTING TO OBTAIN A COPY OF THE SOFTWARE
- 13 WHEREBY THE CONTENT OF WHAT WAS ON THE SERVER IS
- 14 READABLE.
- 15 Q. WHAT'S THIS SOFTWARE THAT YOU NEED?
- 16 A. FAMOUS. I BELIEVE IT'S A STANDARD IN THIS
- 17 INDUSTRY.
- 18 Q. OKAY. AND THEN YOU SAID SECOND THERE WERE
- 19 DOCUMENTS THAT WITH WITH ATTORNEYS?
- 20 A. THAT'S CORRECT.
- Q. WHO ARE THE ATTORNEYS?
- 22 A. BAKER AND MCKENZIE.
- Q. AND WHAT PARTICULAR ATTORNEY AND FROM WHAT
- 24 LOCATION OF BAKER & MCKENZIE?
- 25 A. THE PARTNER IN CHARGE WAS MARIA SENDRA.
  NONCERTIFIED ROUGH DRAFT

# □Rough Draft - 9

- 1 0. SPELL?
- 2 A. S-E-N-D-R-A. SHE RUNS THE CORPORATE SECURITY
- 3 PRACTICE FOR SOUTHERN CALIFORNIA.
- 4 O. WHERE IS HER OFFICE?
- 5 A. IN SAN DIEGO.
- Q. DO YOU KNOW THE ADDRESS?
- 7 A. NO, NOT OFF THE TOP. IN FACT, I MAY. I LEFT
- 8 MY BLACKBERRY IN THE CAR. THAT I CAN RETRIEVE THAT FOR
- 9 YOU.
- 10 Q. MAYBE ON A BREAK IF YOU WOULD GO GET BLACK Page 7

- 11 BERRY. WHEN IS SHE GOING TO GET YOU A COPY OF THOSE
- 12 CORPORATE?
- 13 A. HOPEFULLY MOMENTARILY.
- 14 Q. LIKE WITHIN THE NEXT DAY OR SO?
- 15 A. UH-HUH.
- 16 Q. AND?
- 17 A. AND I'VE GOT SOME COPIES, BUT WHAT I WANTED TO
- 18 DO IS PUT EVERYTHING TOGETHER IN ONE PACKAGE.
- 19 Q. SO YOU HAVE SOME PERSONAL COPIES AT HOME?
- A. YES, OF SOME OF THE DOCUMENTS REQUESTED HERE.
- Q. BUT YOU HAVEN'T PUT THEM ALL TOGETHER?
- A. NO, I WAS HOPING TO PULL EVERYTHING, PRIMARILY
- 23 THE FINANCIAL RECORDS WHICH BURBANK HAS, BUT YOU SOME OF
- 24 THE OTHER DOCUMENTS SUCH AS THE TRANSACTION DOCUMENTS,
- 25 GOURMET VEG-PAQ I'VE GOT CERTAIN COPIES OF THOSE. NONCERTIFIED ROUGH DRAFT

# □Rough Draft - 10

- 1 CERTAINLY THE BAKER & MCKENZIE HAS THE BYLAWS. THEY HAVE
- 2 THE ALL THE CHARTER DOCUMENTS. I DO HAVE THAT I JUST
- 3 RECEIVED COPIES OF THE CHECKING ACCOUNT STATEMENTS. BUT
- 4 ALL THE FINANCIAL RECORDS LIE ON THAT SOFTWARE PROGRAM.
- Q. OKAY WELL AT THE END OF THE DEPOSITION WE WILL
- 6 TALK ABOUT WHEN YOU MIGHT GET THOSE RECORDS, BECAUSE WE
- 7 WILL NEED TO RESCHEDULE ANOTHER DEPO TO GO THROUGH ALL
- 8 THOSE WITH YOU.
- 9 AND OTHER THAN RECORDS THAT YOU HAVE AT HOME,
- 10 RECORDS AT BAKER & MCKENZIE, AND RECORDS THAT BURBANK IS
- 11 GOING TO GATHER, WHERE ARE THE OTHER CORPORATE RECORDS
- 12 RELATING TO FRESH 'N HEALTHY?
- 13 A. SUCH AS?
- 14 Q. SUCH AS THE ORDINARY TRANSACTIONS THAT THEY
- 15 HAD, I MEAN THAT KEPT AT THE BUSINESS OFFICE WHERE DID

- 16 THOSE RECORDS GO?
- 17 A. I WOULD ANTICIPATE THEY WOULD ALL BE ON THE
- 18 SERVER.
- 19 Q. BUT COULDN'T THERE BE PAPER FILES THAT THEY
- 20 WOULD ALSO HAVE AT THE CORPORATE OFFICE?
- 21 A. BURBANK HAS ALL THOSE. HE'S GOT BOXES OF
- 22 DOCUMENTS.
- Q. SO RUSSELL BURBANK HAS ALL THE CORPORATE --
- 24 A. YES.
- 25 Q. -- DOCUMENTS?

# □Rough Draft - 11

NONCERTIFIED ROUGH DRAFT

- 1 A. HE PULLED THE CORPORATE DOCUMENTS SUCH AS
- 2 INVOICES, SUCH AS PAYABLE LISTINGS, SUCH AS GENERAL
- 3 LEDGERS, OUT OF THE CORPORATE OFFICE I GUESS A COUPLE OF
- 4 WEEKS AGO AND THEY ARE IN BOXES AND I BELIEVE THEY ARE
- 5 IN BURBANK'S POSSESSION.
- 6 Q. OKAY. ANY OTHER PLACE THAT YOU KNOW OF WHERE
- 7 THERE IS CORPORATE RECORDS?
- 8 A. THE ONLY OTHER PLACE MIGHT BE AT THE LAW OFFICE
- 9 OF MURRAY AND MURRAY WHO IS HANDLING THE WIND DOWN OF
- 10 THE COMPANY.
- 11 Q. WAS MURRAY & MURRAY RETAINED BY FRESH 'N
- 12 HEALTHY?
- 13 A. IT WAS SUGGESTED BY THE BANK TO RETAIN MURRAY &
- 14 MURRAY. BUT THE COMPANY IS ACTUALLY PAYING MURRAY &
- 15 MURRAY, THE SAME THING WITH BURBANK, THE BANK ASKED TO
- 16 GET BURBANK OR AN ALTERNATIVE INTO THE SITUATION OF
- 17 WHICH THE COMPANY PAYS BURBANK BUT IT'S REALLY UNDER THE
- 18 ORCHESTRATION OF THE BANK.
- 19 Q. WHERE IS THE COMPANY GETTING THE FUNDS TO PAY
- 20 THE LAW FIRM AND RUSSELL BURBANK?
- A. LARGELY FROM THE COLLECTION OF RECEIVABLES Page 9

- 22 WHICH HAVE BEEN ESSENTIALLY ASSIGNED TO THE BANK.
- Q. SO ARE YOU AWARE THAT THERE WAS AN INJUNCTION
- 24 IN PLACE PURSUANT TO A NORTHERN DISTRICT COURT ORDER
- 25 REQUIRING ALL THE RECEIVABLES TO GO INTO AN ACCOUNT?

  On Noncertified Rough Draft

  Noncertified Rough Draft
  - A. STEVE O'NEILL WHO REPRESENTS, WHO IS
  - 2 REPRESENTING THE COMPANY AT MURRAY & MURRAY, HE'S BEEN
  - 3 IN -- I WOULD IMAGINE HE AND THE BANK ARE AWARE OF THAT.
  - 4 THAT'S AN ASSUMPTION ON MY PART.
  - 5 Q. ARE YOU PERSONALLY AWARE OF THE INJUNCTION?
  - 6 A. I CAN'T SAY THAT I AM.
  - 7 Q. OKAY. WE WILL TALK ABOUT THAT LATER.
  - 8 A. AS YOU KNOW THERE HAS JUST BEEN A FLOOD OF
  - 9 LEGAL DOCUMENTS.
  - 10 Q. OKAY. SO THEN I THINK WE HAVE GONE THROUGH, SO
  - 11 THERE IS DOCUMENTS WITH RUSSELL BURBANK, DOCUMENTS WITH
  - 12 BAKER & MCKENZIE SOME PERSONAL DOCUMENTS THAT YOU HAVE
  - 13 AT HOME, AND DOCUMENTS AT THE LAW OFFICES OF MURRAY &
  - 14 MURRAY. AND WHO IS THE PERSON --
  - 15 A. STEVEN O'NEILL.
  - 16 Q. STEVEN O'NEILL THAT WOULD HAVE THE DOCUMENTS.
  - 17 ANY OTHER PLACE WHERE CORPORATE DOCUMENTS --
  - 18 A. I DON'T BELIEVE SO.
  - 19 O. I'D LIKE TO GO BACK INTO SOME BACKGROUND
  - 20 INFORMATION ABOUT YOURSELF.
  - 21 A. SURE.
  - Q. WHEN DID YOU GRADUATE FROM HIGH SCHOOL?
  - 23 A. 1974.
  - Q. AND WHAT HIGH SCHOOL DID YOU ATTEND?
  - 25 A. SAINT IGNATIUS IN SAN FRANCISCO.
    NONCERTIFIED ROUGH DRAFT

□Rough Draft - 13

1 Q. COULD YOU SPELL THAT? 2 SAINT I-G-N-A-T-I-U-S. Α. 3 Q. AND AFTER YOU GRADUATED FROM SAINT IGNATIUS, 4 DID YOU ATTEND COLLEGE? 5 YES, SANTA CLARA UNIVERSITY. 6 AND DID YOU GET A DEGREE FROM SANTA CLARA? Q. THAT'S CORRECT. WHEN DID YOU GET THAT? 8 Q. 9 Α. 1978. 10 O. WHAT WAS THE DEGREE IN? 11 ECONOMICS AND MARKETING. Α. 12 AND AFTER YOU GOT WAS THAT A BA OR BS? A. IT'S CALLED A BS. BACHELOR OF SCIENCE IN 13 14 COMMERCE. 15 Q. AND AFTER YOU GOT YOUR BS DID YOU GO ON GET A 16 GRADUATE DEGREE? 17 A. I ENDED UP GETTING A MASTER'S IN INTERNATIONAL 18 FINANCE WITH GOLDEN GATE UNIVERSITY IN SAN FRANCISCO. 19 AND WHEN DID YOU GET THAT? Q. 20 1980. Α. 21 Q. ANY OTHER COLLEGE DEGREES THAT YOU GOT? 22 NOT DEGREES, I DID SOME EDUCATION OVER AT 23 BERKELEY, UC-BERKELEY. 24 Q. IN WHAT AREA? ECONOMICS. □Rough Draft - 14 NONCERTIFIED ROUGH DRAFT 1 WHEN DID YOU ATTEND UC-BERKELEY? Q. 2 '82, '83 IT WAS SOME EXTENSION COURSES. Α. 3 Q. ANY OTHER COLLEGE EDUCATION THAT YOU HAVE HAD? 4 Α. NO. 5 AND SINCE YOU GOT YOUR MASTER'S IN FINANCE AT 6 GOLDEN GATE UNIVERSITY, COULD YOU DESCRIBE YOUR Page 11

- 7 POSITIONS OF EMPLOYMENT?
- 8 A. I BEGAN MY CAREER WITH BANK OF AMERICA IN THEIR
- 9 MANAGEMENT TRAINING PROGRAM.
- 10 O. WAS THAT IN SAN FRANCISCO?
- 11 A. CORRECT.
- 12 Q. AND HOW LONG DID YOU WORK FOR THEM?
- 13 A. FROM 1978 THROUGH 1984.
- 14 Q. AND WHAT WAS YOUR POSITION WHEN YOU LEFT BANK
- 15 OF AMERICA?
- 16 A. I WAS A VICE PRESIDENT IN THEIR TECHNOLOGY BANK
- 17 GROUP.
- 18 Q. AND AFTER THAT POSITION WHAT WAS YOUR NEXT
- 19 POSITION?
- 20 A. I WAS RECRUITED AWAY BY SECURITY PACIFIC BANK.
- 21 AND BECAME A VICE PRESIDENT IN THEIR MERCHANT BANKING
- 22 GROUP.
- O. WAS THAT ALSO IN SAN FRANCISCO?
- A. THAT'S CORRECT.
- 25 Q. HOW LONG DID YOU WORK THERE?

  Rough Draft 15 NONCERTIFIED ROUGH DRAFT
  - 1 A. UNTIL I BELIEVE 1990.
  - 2 O. SO THAT WAS 1984 TO 1990?
  - 3 A. CORRECT.
  - 4 Q. AND THEN WHAT WAS YOUR NEXT POSITION OF
  - 5 EMPLOYMENT?
  - 6 A. THEN I JOINED A PRIVATE EQUITY FIRM BY THE NAME
  - 7 OF THE KNIGHTSBRIDGE PARTNERS.
  - 8 Q. SPELL THAT?
  - 9 A. K-N-I-G-H-T-S-B-R-I-D-G-E PARTNERS.
  - 10 Q. WHERE WAS THAT LOCATED?
  - 11 A. HOME BASE WAS CHICAGO, BUT THE OFFICE OUT WEST

- 12 COAST WAS IN SAN RAFAEL, CALIFORNIA.
- 13 Q. WHAT WAS YOUR POSITION WITH THEM?
- 14 A. PRINCIPAL.
- 15 Q. WHAT WAS YOUR DUTIES AND RESPONSIBILITIES WITH
- 16 KNIGHTSBRIDGE PARTNERS?
- 17 A. IT WAS A LEVERAGE BUYOUT FIRM TO LOOK FOR NEW
- 18 OPPORTUNITIES AND I SAT ON A SERIES OF BOARDS OF
- 19 COMPANIES THAT HAD BEEN ACQUIRED BY KNIGHTSBRIDGE.
- 20 O. AND HOW LONG DID YOU WORK FOR KNIGHTSBRIDGE
- 21 PARTNERS?
- 22 A. I THINK ABOUT THREE YEARS.
- 23 Q. SO 1990 TO 1993?
- A. CORRECT.
- 25 Q. THEN WHAT DID DO YOU AFTER THAT?

  Rough Draft 16 NONCERTIFIED ROUGH DRAFT
  - 1 A. BEGAN DOING INDEPENDENT ADVISORY ASSIGNMENTS.
  - Q. DID YOU HAVE A CONSULTING FIRM?
  - 3 A. PRESTWICK PARTNERS I SET UP IN 1992. AND
  - 4 THAT'S PRESTWICK PARTNERS, INC...
  - Q. AND IS IT PRESTWICK PARTNERS NOW THAT YOU AN
  - 6 LLC OR INC.?
  - 7 A. LLC WHILE IT WAS CREATED IT WAS NEVER AN
  - 8 OPERATING ENTITY. WE WERE AT ONE TIME LOOKING AT THAT
  - 9 TO HOLD INVESTMENT SECURITIES BUT WE NEVER DID.
  - 10 Q. THE LLC?
  - 11 A. THAT'S CORRECT. SO LLC DOES NOT EXIST.
  - 12 Q. THE LLC DOES NOT EXIST?
  - 13 A. CORRECT.
  - 14 O. AND SO PRESTWICK PARTNERS INC. YOU SAY WAS
  - 15 FORMED IN 1992?
  - 16 A. THAT'S CORRECT.
  - Q. AND WHO IS THE OWNERS PRESTWICK PARTNERS, INC.? Page 13

- 18 A. MYSELF PERSONALLY.
- 19 Q. SO IT'S JUST --
- 20 A. CORRECT.
- 21 Q. -- A SOLE --
- 22 A. CORRECT.
- Q. -- PROPRIETORSHIP SO THE SPEAK?
- 24 A. CORRECT.

# 25 Q. OKAY. AND THAT IS STILL OPERATING TODAY? OROugh Draft - 17 NONCERTIFIED ROUGH DRAFT

- 1 A. THAT'S CORRECT.
- Q. AND WHERE IS THE OFFICES FOR PRESTWICK PARTNERS
- 3 INC.?
- 4 A. CURRENTLY JUST AT MY HOME. ANY ADVISORY WORK
- 5 OR INVESTMENTS I MAKE I MAKE THROUGH PRESTWICK PARTNERS.
- 6 Q. SO YOU STARTED PRESTWICK PARTNERS IN 1992 AND
- 7 THAT CONTINUES TO 2008, TO TODAY RIGHT?
- 8 A. YES. IN THE MEANTIME I'VE STARTED A COUPLE OF
- 9 COMPANIES INDEPENDENTLY.
- 10 Q. OKAY. AND SO OTHER THAN PRESTWICK PARTNERS,
- 11 WHAT OTHER --
- 12 A. I WAS A FOUNDER TKOER OF A COMPANY BY THE NAME
- 13 OFFROAD CAPITAL.
- 14 Q. SPELL THAT?
- 15 A. O-F-F-R-O-A-D. CAPITAL. AND THAT WAS FORMED
- 16 IN 1999. THROUGH I BELIEVE 2002.
- 17 Q. AND WHAT WAS THE BUSINESS OF OFFROAD CAPITAL?
- 18 A. WE HAD DESIGNED AN INTERNET BASED CAPITAL
- 19 MARKET SYSTEM FOR PRIVATE SECURITIES. OF WHICH I'M A
- 20 HOLDER OF THE PATENT.
- Q. SO THERE WAS A PATENT, AND THEN WAS --
- 22 A. I DON'T KNOW IF THE PATENT WAS EVER FINALIZED.

#### Cinelli.ROUGHD~1.TXT 23 YOU CAN STILL PULL UP THE PATENT AND FIND IT ON THE WEB. 24 Q. THERE IS A PATENT, AND DID OFFROAD CAPITAL DO 25 ANY BUSINESS OTHER THAN CREATING THE PATENT? □Rough Draft - 18 NONCERTIFIED ROUGH DRAFT A. YEAH, OFFROAD, WE RAN THE COMPANY FROM TWO OF 1 US TO ABOUT 250 PEOPLE. I WAS THE FOUNDER THAT WAS 2 3 OUSTED BECAUSE OF DIFFERENT STRATEGY. THE COMPANY HAD RAISED ABOUT \$80 MILLION IN CAPITAL. AND THEY TOOK IT 4 5 IN THE DIRECTION WHICH WAS ILL-ADVISED ENDED UP SELLING 6 IT FOR A SMALL AMOUNT OF MONEY. 7 Q. WHEN WERE YOU OUSTED IN 2002? 8 EARLY PART OF THE YEAR. Α. OF 2002? 9 Q. 10 YES. Α. 11 AND DOES THAT COMPANY STILL EXIT? Q. 12 VESTIGES OF IT BACK IN NEW YORK BY THE COMPANY 13 IT WAS ACQUIRED BY. 14 Q. DOES IT STILL EXIST UNDER THE NAME OF OFFROAD 15 CAPITAL? A. I BELIEVE SO. 16 17 Q. AND THAT WAS A NEW YORK BASED COMPANY? 18 NEW YORK BASED COMPANY BY THE NAME OF NEW YORK 19 PRIVATE PLACEMENT EXCHANGE ACQUIRED THE ASSETS. AND YOU SAID IT RAMPED UP TO \$80 MILLION? 20 Q. 21 \$80 MILLION OF CAPITAL WAS RAISED INTO NO. 22 OFFROAD CAPITAL BY SOME OF THE LEADING VENTURE CAPITAL 23 FIRMS. Q. WHAT DID THEY DO WITH THAT 80 MILLION OF 24 25 CAPITAL. □Rough Draft - 19 NONCERTIFIED ROUGH DRAFT

1 A. THEY BUILT THE BUSINESS.

Q. DOING WHAT? Page 15

- 3 A. BUILDING A TECHNOLOGY PLATFORM, CREATING A
- 4 SALES FORCE, CREATING AN INVESTMENT GROUP.
- 5 Q. WHAT DID THEY SELL?
- 6 A. IT WAS A MARKETPLACE SUCH AS A STOCK EXCHANGE
- 7 FOR THE BUYING AND SELLING OF UNREGISTERED SECURITIES.
- 8 Q. DOES THAT MARKETPLACE STILL EXIST?
- 9 A. NO.
- 10 Q. AND YOU SAID THAT VESTIGES OF OFFROAD CAPITAL
- 11 STILL EXIST AND WHAT IS THAT ENTITY DOING NOW?
- 12 A. IT IS I BELIEVE SELLING SECURITIES UNDER THE
- 13 OFFROAD CAPITAL NAME.
- 14 Q. AS A BROKER?
- 15 A. YES.
- 16 Q. AS A REGISTERED BROKER?
- 17 A. YES.
- 18 Q. AND WAS THIS OFFROAD CAPITAL, WAS IT EVER
- 19 LISTED THE --
- 20 A. NO.
- Q. -- ON EXCHANGE OR ANYTHING?
- 22 A. NO.
- 23 Q. AND THEN AFTER YOU LEFT OFFROAD CAPITAL WHAT
- 24 WAS YOUR NEXT VENTURE?
- 25 A. I WENT BACK INTO PRIVATE ADVISORY WORK WITH A NONCERTIFIED ROUGH DRAFT
  - 1 SERIES OF SMALL PRIVATE COMPANIES.
  - Q. WHEN YOU SAY PRIVATE ADVISORY WORK, WHAT DO YOU
  - 3 MEAN BY THAT?
  - 4 A. DOING A COMBINATION OF STRATEGIC PLANNING,
  - 5 CORPORATE DEVELOPMENT AND INVESTMENT BANKING.
  - Q. WHO WERE YOUR CLIENTS?
  - 7 A. TYPICALLY EARLY STAGE TECHNOLOGY COMPANIES.

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- 8 Q. AND THAT'S WHAT PRESTWICK PARTNERS HAS BEEN
- 9 INVOLVED WITH FROM ITS --
- 10 A. CORRECT.
- 11 Q. -- INCEPTION?
- 12 A. INCEPTION, THAT'S CORRECT.
- 13 Q. HAVE THEY BEEN MOSTLY SILICON VALLEY COMPANIES?
- 14 A. PREPONDERANTLY, YES.
- Q. AND CAN YOU NAME ANY OF THE COMPANIES THAT YOU
- 16 DID WORK FOR?
- 17 A. LET'S SEE. SOME WERE SILICON VALLEY COMPANIES,
- 18 TECHNOLOGY BASE, THERE WAS COMPANY ORCO WHICH WAS A
- 19 BUILDING SUPPLIER, MOKA PAY, WHICH IS A MOBILE PAYMENT
- 20 SERVICE. CHINA BLUE, WHICH WAS A FOOD COMPANY. LA
- 21 PETITE BOULANGERIE, WHICH IS A RESTAURANT CHAIN. CARR
- 22 GOTTSTEIN FOOD WHICH WAS A GROCERY CHAIN BY WHICH I MET
- 23 MARK WILLIAMS. SAVE MART MARKET WHICH WAS A GROCERY
- 24 CHAIN. THERE IS PROBABLY HALF A DOZEN OTHERS. I CAN'T
- 25 RECALL.

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# NONCERTIFIED ROUGH DRAFT

- 1 Q. WHAT WERE TECHNOLOGY COMPANIES YOU SAID YOU
- 2 WERE WORKING FOR?
- 3 A. MOKA PAY IS A TECHNOLOGY COMPANY. SO MOBILE
- 4 PAYMENTS. CURRENTLY THERE IS A COMPANY Z DEGREE
- 5 INTERACTIVE WHICH IS ASOCIAL NETWORKING COMPANY. LET'S
- 6 SEE, WHAT ELSE IS -- ACTIVA WHICH IS AN ONLINE
- 7 REGISTRATION AND PAYMENT BUSINESS.
- 8 Q. HAVE YOU EVER HAD OFFICES FOR PRESTWICK
- 9 PARTNERS?
- 10 A. YES.
- 11 Q. WHERE WERE THE OFFICES BEEN LOCATED?
- 12 A. BOTH IN SAN FRANCISCO AND PALO ALTO.
- Q. DID YOU EVER HAVE ANY EMPLOYEES WORKING FOR Page 17

- 14 YOU?
- 15 A. TEMPORARIES. AND THE TEMPORARIES WOULD BE
- 16 SECRETARIAL SERVICES.
- 17 Q. SO YOU NEVER HAD ANY OTHER BUSINESS EXECUTIVES
- 18 OR ANYTHING LIKE THAT --
- 19 A. NO.
- 20 Q. -- WORKING FOR YOU?
- A. NO. UNDER OFFROAD I DID.
- Q. UNDER OFFROAD BUT NOT AT --
- 23 A. NOT AT PRESTWICK.
- Q. WHERE WERE YOUR OFFICES LOCATED IN SAN
- 25 FRANCISCO FOR PRESTWICK?
  NONCERTIFIED ROUGH DRAFT

# □Rough Draft - 22

- 1 A. DOWN ON -- THERE WERE A COUPLE OF OFFICES, ONE
- 2 OF WHICH WAS 50 CALIFORNIA STREET, AND IN PALO ALTO, IT
- 3 WAS, I CAN'T REMEMBER THE NUMBER, HILLVIEW AVENUE.
- 4 O. WAS THAT A SOLE OFFICE OR DID YOU SHARE?
- 5 A. I SHARED OFFICE SPACE.
- 6 Q. OKAY. AND AT 50 CALIFORNIA?
- 7 A. I SHARED OFFICE SPACE.
- 8 Q. WITH WHO?
- 9 A. I SUBLET FROM, WHO WAS THE FIRM, IT WAS ANOTHER
- 10 BANKING FIRM, I'LL REMEMBER IT.
- 11 Q. IN PALO ALTO?
- 12 A. SHARED OFFICES WITH GARAGE DOT-COM OR GARAGE
- 13 TECHNOLOGY VENTURES.
- 14 Q. WHEN DID YOU HAVE THE OFFICE IN SAN FRANCISCO
- 15 APPROXIMATELY?
- 16 A. PROBABLY, OH, '94 THROUGH '96, '97.
- 17 Q. WHAT ABOUT THE OFFICE IN PALO ALTO?
- 18 A. 2005, 2006.

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- 19 Q. OKAY. AND THEN OTHER THAN THESE OPERATIONS
- 20 WITH PRESTWICK PARTNERS, HAVE YOU HAD ANY OTHER
- 21 INVOLVEMENT IN BUSINESSES PRIOR TO FRESH 'N HEALTHY?
- 22 A. I BELIEVE I JUST ILLUSTRATED THE BUSINESSES
- 23 I'VE HAD.
- 24 Q. RIGHT. HAVE YOU HAD ANYTHING ELSE? I MEAN YOU
- 25 HAD INDICATED THAT I GUESS YOU HAD WORKED FOR OFFROAD

  Rough Draft 23 NONCERTIFIED ROUGH DRAFT
  - 1 CAPITAL?
  - A. YES.
  - 3 Q. AND THEN THAT WAS TERMINATED IN WHAT DID YOU
  - 4 SAY, '92?
  - 5 A. 2002.
  - 6 Q. SO YOU WERE OFFROAD CAPITAL FROM 1999 TO 2002?
  - 7 A. CORRECT.
  - 8 Q. AND THEN AFTER THAT YOU SAID YOU WENT BACK TO
  - 9 JUST DOING MAINLY PRESTWICK PARTNERS. AND I'M JUST
  - 10 ASKING IS THERE ANYTHING ELSE --
  - 11 A. NO.
  - 12 Q. -- OTHER THAN PRESTWICK PARTNERS --
  - 13 A. NO.
  - 14 Q. -- THAT YOU'VE DONE SINCE THAT TIME?
  - 15 A. NO.
  - 16 Q. AND SO HOW DID YOU COME TO GET INVOLVED IN THE
  - 17 COMPANY KNOWN AS FRESH 'N HEALTHY?
  - 18 A. A FELLOW BANKER FROM NEW YORK HAD CALLED ME
  - 19 REGARDING SOME FOOD SAFETY OR ACTUALLY FOOD TECHNOLOGY.
  - Q. WHAT'S THE NAME OF THE BANKER?
  - 21 A. LARRY KNUTSON.
  - Q. CAN YOU SPELL HIS NAME?
  - 23 A. K-N-U-T-S-O-N.
  - Q. AND HE IS AN INVESTMENT BANKER?
    Page 19

25 A. YES.

□Rough Draft - 24 NONCERTIFIED ROUGH DRAFT

- 1 Q. AND HE CALLED YOU ABOUT SOME FOOD SAFETY
- 2 TECHNOLOGY?
- 3 A. UH-HUH. WHICH WAS PARTIALLY DEVELOPED ON THE
- 4 WEST COAST AND THROUGH LARRY I WAS INTRODUCED TO JACK
- 5 PARSON.
- Q. WHEN DID YOU FIRST MEET JACK PARSON?
- 7 A. IT HAD TO BE PROBABLY JANUARY 2006.
- 8 Q. HOW DID THAT INTRODUCTION TO JACK PARSON LEAD
- 9 TO YOUR INVOLVEMENT IN FRESH 'N HEALTHY?
- 10 A. JACK PARSONS WAS A PARTNER IN A FIRM BY THE
- 11 NAME OF PREMIUM FRESH FARMS.
- 12 Q. YES?
- 13 A. AS PART OF THE CONVERSATION WITH PARSONS, HE
- 14 AND HIS PARTNER, EMMETT POST, WERE HAVING DIFFICULTIES
- 15 WITH THE OTHER SHAREHOLDERS OF PREMIUM FRESH FARMS, AND
- 16 ASKED IF I WOULD INTERCEDE AND ASSIST PARSONS AND POST
- 17 DO ACQUIRE THE OTHER 50 PERCENT OF PREMIUM FRESH FARMS.
- 18 Q. AND DID YOU DO THAT?
- 19 A. I DID NOT. I DID INSTIGATE A CONVERSATION, DID
- 20 PUT TOGETHER A SERIES OF PROPOSALS, TRYING TO
- 21 FINANCIALLY ENGINEER A TRANSACTION.
- 22 O. AND THEN WHAT HAPPENED?
- A. BOTH SIDES DECIDED TO CONTINUE TO PLAY
- 24 TOGETHER, IT WAS OBVIOUS THEY NEEDED SOME MANAGEMENT
- 25 ASSISTANCE, AND AT THAT TIME I HAD CALLED MARK WILLIAMS, NONCERTIFIED ROUGH DRAFT
  - 1 WHO HAD SINCE RETIRED, TO SEE IF HE WAS INTERESTED IN
  - 2 GETTING INVOLVED IN PREMIUM FRESH FARMS. HE CAME IN AS
  - 3 A CONSULTANT. HIRED BY PREMIUM FRESH. THAT LED TO A

- 4 REVIEW OF THE MARKET THAT PREMIUM FRESH CONDUCTED THEIR
- 5 BUSINESS NAMELY THE PACKAGED GREENS BUSINESS, LETTUCE,
- 6 SPINACH, SPRING MIX. THROUGH 2006 TIME FRAME, WE LOOKED
- 7 AT A SERIES OF OTHER COMPANIES WITH THE OBJECTIVE OF
- 8 PUTTING TOGETHER A CONSOLIDATION STRATEGY.
- 9 Q. AND YOU ARE SAYING WE, IS THAT --
- 10 A. MARK WILLIAMS AND I.
- 11 Q. AND PREMIUM FRESH FARMS OR NO?
- 12 A. PREMIUM FRESH WAS GOING TO BE PART OF THE
- 13 CONSOLIDATION STRATEGY. THE FIRST PIECE.
- 14 Q. AND THEN --
- 15 A. WHEN WE -- FRESH 'N HEALTHY WAS SET UP AS THE
- 16 DESIGNATED ACQUIRER OF PREMIUM.
- 17 Q. WAS THAT FRESH 'N HEALTHY INC. OR FRESH 'N
- 18 HEALTHY LLC?
- 19 A. INC..
- Q. WHAT ABOUT FRESH 'N HEALTHY LLC THAT'S
- 21 LISTED --
- 22 A. I DON'T KNOW WHAT THAT IS.
- Q. JACK PARSON IS LISTED AS THE REGISTERED OWNER
- 24 OF THAT?
- \$25\$ A. HE MAY HAVE SET THAT UP INDEPENDENTLY. I HAVE  $$\mathbb{Q}$$  Rough Draft 26 NONCERTIFIED ROUGH DRAFT
  - 1 NO IDEA WHAT THAT IS.
  - Q. SO YOU'VE NEVER BEEN INVOLVED WITH FRESH 'N
  - 3 HEALTHY LLC?
  - 4 A. THAT'S CORRECT.
  - 5 Q. AND SO WHO SET UP FRESH 'N HEALTHY INC. THEN TO
  - 6 BE AN ACQUIRING COMPANY?
  - 7 A. BAKER & MCKENZIE.
  - 8 Q. AND WHO WERE THE INITIAL SHAREHOLDERS OF FRESH
  - 9 'N HEALTHY INC.?

- 10 A. THERE WERE MYSELF, MARK WILLIAMS, JACK PARSON,
- 11 MARK MCCORMICK. TOM PAVICH. THERE WAS A LIST OF
- 12 PROBABLY ABOUT SIX OR SEVEN FOUNDERS.
- 13 O. HOW WAS THAT CAPITALIZED?
- 14 A. DE MINIMUSLY. LARGELY IT WAS SWEAT EQUITY.
- 15 Q. WAS THERE ANY MONEY PUT INTO THE COMPANY WHEN
- 16 IT WAS FORMED BY THOSE --
- 17 A. LIMITED. PROBABLY TEN TO \$15,000 TO ADDRESS
- 18 LEGAL BILLS. BUT IT WAS ESSENTIALLY A SHELL COMPANY AT
- 19 THE TIME.
- 20 Q. SO IT WAS TEN TO \$15,000 PUT IN INITIALLY INTO
- 21 THE COMPANY. AND DID EACH PERSON CONTRIBUTE PRO RATA
- 22 OR --
- A. NO, I BELIEVE I FUNDED IT. AND THEN AGAIN IT
- 24 WAS BASICALLY EXPENSES.
- 25 Q. WHAT WAS THE INITIAL GOAL OF FRESH 'N HEALTHY, NONCERTIFIED ROUGH DRAFT
  - 1 INC?
  - 2 A. TO SERVE AS THE ACQUIRER OF NOT ONLY PREMIUM
  - 3 FRESH FARMS BUT WE HAD IDENTIFIED THROUGH JACK PARSON
  - 4 GOURMET VEG-PAQ. AND THE ORIGINAL INTENTION WAS TO
  - 5 ACQUIRE BOTH PREMIUM FRESH FARMS AND GOURMET VEG-PAQ
  - 6 UNDER FRESH 'N HEALTHY, INC. WE LOOKED AT A SERIES OF
  - 7 OTHER COMPANIES TO DO THE SAME THING. THE CHALLENGE WAS
  - 8 IN THE CONSOLIDATION OF THE TWO AND TRYING TO FINANCE
  - 9 THE TWO ACQUISITIONS SIMULTANEOUSLY WAS THAT PREMIUM
  - 10 FRESH FARMS' FINANCIAL PROGRESSION WAS DESPERATELY WEAK.
  - 11 GOURMET VEG-PAQ WAS A HEALTHY BUSINESS. AND THE
  - 12 DIFFICULTY WITH PREMIUM FRESH MADE THE FINANCING
  - 13 DIFFICULT TO COME BY. SO IN THE FALL OF 2006, I MADE A
  - 14 DECISION JUST TO ACQUIRE GOURMET VEG-PAQ, LEAVING

- 15 PREMIUM FRESH FARMS OUT OF THE PICTURE.
- 16 Q. AND YOU SAID THAT JACK PARSON WAS INVOLVED IN
- 17 PREMIUM FRESH?
- 18 A. THAT'S CORRECT.
- 19 Q. DID HE STAY INVOLVED IN PREMIUM FRESH?
- 20 A. I BELIEVE SO. I THINK HE WAS WEARING TWO HATS.
- 21 Q. SO HE STAYED INVOLVED IN PREMIUM FRESH AND YOU
- 22 SAID WILLIAMS WAS WORKING AS A CONSULTANT FOR THEM?
- 23 A. THAT'S CORRECT.
- 24 O. AND THEN DID HE TERMINATE THAT CONSULTING
- 25 ARRANGEMENT?

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#### NONCERTIFIED ROUGH DRAFT

- 1 A. HE DID, HE DID.
- Q. WERE YOU WORKING AS A CONSULTANT FOR THEM ALSO?
- 3 A. NO.
- 4 Q. ONLY WILLIAMS?
- 5 A. YEAH. I RECEIVED AS PART OF MY ATTEMPTS TO
- 6 FACILITATE THE ACQUISITION OF THE OTHER 50 PERCENT THAT
- 7 PARSON AND POST DID NOT OWN HE HAD GIVEN ME A MINORITY
- 8 POSITION IN THE LEGAL ENTITY THAT OWNED THEIR
- 9 50 PERCENT. SO INDIRECTLY, I BECAME A SHAREHOLDER OF
- 10 PREMIUM FRESH FARMS.
- 11 Q. DO YOU STILL HAVE THAT POSITION?
- 12 A. YES.
- 13 Q. AND THAT WAS GIVEN TO YOU BY JACK AND EMMETT?
- 14 A. THAT'S CORRECT.
- 15 Q. AND YOU SAID THAT YOU DECIDED TO ACQUIRE
- 16 GOURMET VEG-PAQ BECAUSE YOU FELT IT WAS IN GOOD
- 17 FINANCIAL CONDITION?
- 18 A. THAT'S CORRECT.
- 19 Q. AND WHAT WAS THE DILIGENCE THAT WAS DONE TO
- 20 DETERMINE THAT?

- A. REVIEW OF FINANCIAL DATA, REVIEW OF CUSTOMER
- 22 LISTS, WE HAD PARSON AND OTHER PARTIES WALK THROUGH THE
- 23 FARMS, LOOKING AT, YOU KNOW, CORPORATE RECORDS. LOOKING
- 24 AT TAX RETURNS. SPENDING A GOOD DEAL OF TIME WITH
- 25 GOURMET VEG-PAQ'S ACCOUNTANT TO UNDERSTAND THE FINANCIAL NONCERTIFIED ROUGH DRAFT
  - 1 POSITION AND THE OPERATIONS.
  - Q. WHO IS THEIR AACCOUNTANT?
  - 3 A. CHUCK DOGLIONE.
  - 4 Q. SPELL?
  - 5 A. D-O-G-L-I-O-N-E.
  - 6 Q. WAS HE AN OUTSIDE CPA OR --
  - 7 A. YES, HE WAS. HIS FIRM IS KASAVAN AND POPE.
  - 8 Q. HERE IN SALINAS?
  - 9 A. THAT'S CORRECT.
  - 10 Q. AND THEN DID YOU HAVE AN APPRAISAL DONE OF THE
  - 11 GOURMET VEG-PAQ EQUIPMENT?
  - 12 A. YES.
  - 13 Q. WHO DID THE APPRAISAL?
  - 14 A. I CAN'T RECALL, BUT IT WAS FACILITATED BY A
  - 15 THIRD-PARTY AGENT THAT WAS ASSISTING IN THE
  - 16 FUND-RAISING, AND THAT COMPANY WAS BLUE DIAMOND CAPITAL.
  - 17 Q. WHERE ARE THEY LOCATED?
  - 18 A. UP IN THE PACIFIC NORTHWEST.
  - 19 Q. AND HOW DID IT COME TO BE THAT --
  - 20 A. MAY I GET A LITTLE BIT MORE COFFEE?
  - MS. ANASTASSIOU: SURE. I SHOULD JUST TELL YOU
  - 22 THE RULES OF A DEPOSITION. I FORGOT TO EXPLAIN THOSE TO
  - 23 YOU, THAT YOU CAN ASK FOR A BREAK AT ANY TIME, AS CAN I
  - 24 OR THE COURT REPORTER, AND SO WE CAN TAKE A BREAK RIGHT
  - 25 NOW.

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NONCERTIFIED ROUGH DRAFT Page 24

1	(BREAK.)
2	BY MS. ANASTASSIOU:
3	Q. SO YOU SAID BLUE DIAMOND CAPITAL ARRANGED FOR
4	THE APPRAISAL OF THE GOURMET VEG-PAQ EQUIPMENT?
5	A. THAT'S CORRECT.
6	Q. AND WHEN WAS THAT APPRAISAL DONE?
7	A. I WOULD IMAGINE THE FALL OF '06.
8	Q. AND YOU SAID YOU WERE ALSO LOOKING AT PREMIUM
9	FRESH, DID THEY ALSO DO AN APPRAISAL OF
10	A. YEAH, IT WAS DONE SIMULTANEOUSLY.
11	Q. THERE WERE TWO APPRAISALS DONE OR
12	A. ONE APPRAISAL CONSOLIDATING BOTH EQUIPMENT
13	ASSETS.
14	Q. OF BOTH PREMIUM FRESH AND GOURMET VEG-PAQ?
15	A. THAT'S CORRECT.
16	Q. AND WHAT WAS BLUE DIAMOND CAPITAL'S ROLE YOU
17	SAID THEY HAD SOME INVOLVEMENT IN FINANCING?
18	A. YEAH, BUT THEY DIDN'T DO ANYTHING. I HELD SOME
19	DISCUSSIONS WITH THEM, THEY FACILITATED THE APPRAISAL,
20	BUT THEY WERE THEY DIDN'T ACCOMPLISH ANYTHING, SO WE
21	DIDN'T DO ANY BUSINESS TOGETHER.
22	Q. OTHER THAN THEY FACILITATED THE APPRAISAL?
23	A. THAT'S CORRECT.
24	Q. AND YOU DON'T REMEMBER WHO THE APPRAISER WAS?
□Rough Draft - 31	A. I DO NOT.  NONCERTIFIED ROUGH DRAFT
1	Q. AND THE ASSETS OF GOURMET VEG-PAQ THAT WERE
2	APPRAISED, WHERE WERE THEY LOCATED?
3	A. IN GILROY, HOLLISTER AND EL CENTRO.
4	Q. AND WAS THERE ALSO ANY REAL ESTATE THAT WAS
5	APPRAISED OR JUST EQUIPMENT? Page 25

- 6 A. REAL ESTATE, THE EL CENTRO PLANT AS WELL AS THE
- 7 HOLLISTER PLANT.
- 8 Q. SO THOSE TWO FACILITIES WERE OWNED BY GOURMET
- 9 VEG-PAO?
- 10 A. THAT'S CORRECT.
- 11 Q. AND WHY DON'T YOU JUST DESCRIBE, WHAT WAS IN
- 12 GILROY AT THE TIME YOU WERE LOOKING AT THIS ENTITY FOR
- 13 PURCHASE, GOURMET VEG-PAQ?
- 14 A. THERE WAS A LEASED OFFICE BUILDING, AND THEN
- 15 MISCELLANEOUS FARM EQUIPMENT.
- 16 Q. AND THAT OFFICE BUILDING WAS WHAT, A FARM
- 17 OFFICE OR A SALES OFFICE OR WHAT?
- 18 A. MR. MARTINEZ, THE OWNER OF GOURMET VEG-PAQ,
- 19 MAINTAINED HIS OFFICE THERE, AS WELL AS THE ACCOUNTING
- 20 DEPARTMENT.
- Q. AND THEN YOU SAID THAT THERE WAS A FARM
- 22 EOUIPMENT YARD THERE?
- 23 A. YES.
- Q. HOW BIG WAS THE OFFICE, FAIRLY SMALL?
- 25 A. YES.

# □Rough Draft - 32

# NONCERTIFIED ROUGH DRAFT

- 1 Q. LIKE HOW MANY SQUARE FEET APPROXIMATELY?
- 2 A. 8,000, 10,000.
- 3 Q. SQUARE FEET OF OFFICE SPACE?
- 4 A. YEAH, PROBABLY. MAYBE NOT THAT BIG, MAYBE
- 5 5,000. I'M NOT A GOOD JUDGE OF THAT.
- 6 Q. OKAY. AND THAT WAS A LEASED OFFICE BUILDING
- 7 AND WAS THAT OWNED BY MR. MARTINEZ PERSONALLY?
- 8 A. I BELIEVE IT WAS. I BELIEVE IT WAS.
- 9 Q. AND THEN IN HOLLISTER, WHAT WAS IN HOLLISTER AT
- 10 THE TIME YOU LOOKED?

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- 11 A. THAT WAS THEIR PROCESSING PLANT, THEIR NORTHERN
- 12 PROCESSING PLANT.
- 13 Q. WERE THERE ALSO OFFICES THERE?
- 14 A. NO.
- 15 Q. SO THERE WAS A PROCESSING PLANT, WAS THERE A
- 16 PLACE FOR SHIPPING AND RECEIVING PRODUCE?
- 17 A. YES.
- 18 Q. A COOLER?
- 19 A. HAD A COOLER, YOU KNOW, TWO PROCESSING LINES.
- 20 IT WAS A BIG FACILITY, PROBABLY 40,000 SQUARE FEET.
- 21 OWNED ALSO BY MR. MARTINEZ.
- Q. SO THAT WAS OWNED BY HIM PERSONALLY?
- 23 A. YES.

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- Q. AND WERE THERE OFFICES THERE FOR QUALITY
- 25 CONTROL PEOPLE AND PEOPLE RUNNING --NONCERTIFIED ROUGH DRAFT
  - 1 A. THEY HAD QA PEOPLE. THEY HAD PRODUCTION
  - 2 PEOPLE. AND I GUESS SALES AND RECEIVING PEOPLE.
  - 3 Q. SALES AND RECEIVING?
  - 4 A. YEAH.
  - 5 Q. WAREHOUSE PEOPLE?
  - 6 A. CORRECT.
  - 7 Q. LOAD THE PRODUCE?
  - 8 A. THAT'S CORRECT.
  - 9 Q. BUT THEIR SALES OFFICE WAS LOCATED WHERE AT THE
- 10 TIME?
- 11 A. I THINK, I BELIEVE, YOU KNOW, MARK WILLIAMS
- 12 WOULD HAVE A BETTER SENSE, HE WAS OPERATING THE
- 13 BUSINESS, I BELIEVE THERE WERE SALESPEOPLE BOTH AT THE
- 14 HOLLISTER FACILITY AS WELL AS THE DAVIDSON FACILITY.
- 15 Q. THAT IS IN GILROY?
- 16 A. YEAH. I BELIEVE THAT'S THE CASE. Page 27

- 17 Q. AND THAT WAS AT THE TIME IT WAS BEING OPERATED
- 18 BY GOURMET VEG-PAQ?
- 19 A. THAT'S CORRECT.
- 20 O. AND THEN WHAT WAS THE EL CENTRO FACILITY?
- A. THAT WAS A SOUTHERN PROCESSING PLANT. FOR THE
- 22 WINTER SEASON.
- Q. AND WAS IT SIMILAR TO THE HOLLISTER FACILITY OR
- 24 SMALLER OR LARGER?
- 25 A. IT WAS SMALLER, IT WAS SMALLER.

  Rough Draft 34 NONCERTIFIED ROUGH DRAFT
  - 1 Q. AND DID THEY ALSO HAVE THE SAME THING, A
  - 2 COOLER, A --
  - A. CORRECT.
  - 4 Q. -- PROCESSING LINES? HOW MANY PROCESSING
  - 5 LINES?
  - 6 A. I THINK THERE WERE TWO PROCESSING LINES DOWN
  - 7 THERE.
  - 8 Q. AND WAS THERE ALSO SALES STAFF THAT --
  - 9 A. I BELIEVE THE SALES MAINTAINED UP IN NORTHERN,
  - 10 STILL UP IN GILROY. BUT DURING THE WINTER SEASON, ALL
  - 11 THE GROWING OF CROPS AND PROCESSING TOOK PLACE DOWN IN
  - 12 EL CENTRO.
  - 13 Q. AND THEN YOU SAID THAT YOU WERE ALSO AT THE
  - 14 TIME YOU WERE LOOKING AT THIS ACQUISITION OF GOURMET
  - 15 VEG-PAQ LOOKING AT PREMIUM FRESH FARMS, A POTENTIAL
  - 16 ACQUISITION OF THAT IN TANDEM?
  - 17 A. CORRECT.
  - 18 Q. WHAT WERE YOU LOOKING TO ACQUIRE FROM PREMIUM
  - 19 FRESH?
  - 20 A. THE OPERATING BUSINESS.
  - Q. AND ALSO ANY FACILITIES?

- 22 A. THEY LEASED EVERYTHING. AND THE THOUGHT THERE
- 23 IS THAT THEIR BUSINESS COULD BE CONSOLIDATED WITH
- 24 GOURMET VEG-PAQ BECAUSE THEY HAD ADDITIONAL CAPACITY IN
- 25 THEIR PROCESSING PLANT AND THE OBJECTIVE WAS TO NONCERTIFIED ROUGH DRAFT
  - 1 CONSOLIDATE AND REDUCE THE OVERHEAD.
  - Q. SO IN THE APPRAISAL, THEN, WAS THERE ANY
  - 3 APPRAISAL OF EQUIPMENT THAT WAS OWNED BY PREMIUM FRESH
  - 4 OR ONLY --
  - 5 A. THAT WAS THE APPRAISAL THAT WAS DONE BY BLUE
  - 6 DIAMOND.
  - 7 Q. AND SO THEY DID APPRAISAL OF THE LEASED
  - 8 EQUIPMENT?
  - 9 A. THEY DID AN APPRAISAL OF ALL THE EQUIPMENT THAT
  - 10 RESIDED AT THE PREMIUM FRESH FARM FACILITY.
  - 11 Q. BUT YOU ARE SAYING IT WAS MOSTLY NOT OWNED IT
  - 12 WAS MOSTLY ALL LEASED?
  - 13 A. NO, I DIDN'T SAY THAT.
  - 14 Q. OH, OKAY. I THOUGHT YOU SAID THEY WERE LEASING
  - 15 ALL THEIR EQUIPMENT. NO?
  - 16 A. NO. SOME OF IT WAS OWNED, SOME OF IT WAS
  - 17 LEASED I'M SURE, BUT I DON'T KNOW WHAT THE BREAKOUT IS.
  - 18 Q. AND YOU ARE SAYING THE APPRAISAL ALSO COVERED
  - 19 AN EVALUATION OF THAT EQUIPMENT?
  - 20 A. THAT'S CORRECT.
  - 21 Q. AND HOW -- WAS THERE ONE PLANT, TWO PLANTS, HOW
  - 22 MANY PLANTS DID PREMIUM FRESH HAVE?
  - A. I BELIEVE IT WAS A SINGLE PLANT UP IN NORTHERN
  - 24 CALIFORNIA.
  - Q. WHERE?

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1 A. SALINAS.

- Q. AND THEY DIDN'T HAVE A SOURTHERN OPERATION
- 3 OR --
- 4 A. I DON'T BELIEVE SO. THEY DID, BUT I CAN'T
- 5 RECALL WHERE IT WAS. GIVEN THE NATURE OF THE BUSINESS,
- 6 I'M SURE THEY MAINTAINED A SOUTHERN PLANT AND I HAVE NO
- 7 IDEA WHERE THAT WAS LOCATED.
- 8 Q. WAS THAT APPRAISED?
- 9 A. NO.
- 10 Q. SO ONLY THE SALINAS PLANT WAS APPRAISED?
- 11 A. THAT'S CORRECT. THE EQUIPMENT IN THE SALINAS
- 12 PLANT WAS APPRAISED. THEY DID NOT OWN THE REAL ESTATE.
- 13 Q. AND THEN YOU SAID THAT REAL ESTATE WAS
- 14 APPRAISED IN BOTH HOLLISTER AND EL CENTRO --
- 15 A. THAT'S CORRECT.
- 16 Q. -- THAT GOURMET VEG-PAQ OWNED?
- 17 A. THAT'S CORRECT.
- 18 Q. AND THEN AT SOME POINT IN TIME, YOU STARTED
- 19 TALKING -- YOUR GROUP DECIDED THAT THEY WERE GOING TO
- 20 MOVE FORWARD WITH AN ACQUISITION?
- 21 A. THAT'S CORRECT.
- Q. AND AT THE TIME YOU DECIDED, WAS IT THOSE SAME
- 23 ORIGINAL I THINK IT WAS FIVE OR SIX PEOPLE WHO YOU HAD
- 24 PREVIOUSLY DESCRIBED, MR. MCCORMICK, JACK PARSON,
- 25 WILLIAMS, YOURSELF AND --NONCERTIFIED ROUGH DRAFT

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- A. WE DID NOT SET UP FRESH 'N HEALTHY UNTIL SUCH
- 2 TIME AS WE WERE UNDER A LETTER OF INTENT TO ACQUIRE
- 3 GOURMET VEG-PAQ.
- 4 Q. YOU SAID THAT INITIALLY THERE WERE SIX OR SEVEN
- 5 FOUNDERS AND YOU NAMED WHO YOU RECALLED --
- 6 A. YES.

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- 7 Q. -- WERE THE INITIAL FOUNDERS. AND THAT
- 8 CORPORATE ENTITY WAS SET UP AT THE TIME WHEN YOU WERE
- 9 DOING THE LETTER OF INTENT WITH GOURMET VEG-PAQ?
- 10 A. THAT'S CORRECT.
- 11 Q. AND THEN YOU SAID THERE WAS AN INITIAL
- 12 CAPITALIZATION OF MINIMAL AMOUNT OF TEN TO 15,000. AND
- 13 THEN SUBSECUENTLY WAS THERE MORE CAPITALIZATION PUT IN?
- 14 A. YES, WE ARRANGED FINANCING FOR THE GOURMET
- 15 VEG-PAQ TRANSACTION, WHICH INCLUDED COMERICA BANK,
- 16 MR. MARTINEZ TOOK BACK SOME SELLER FINANCING, WE HAD --
- 17 A THIRD-PARTY INVESTOR PROVIDED CAPITAL TO ACQUIRE THE
- 18 EL CENTRO FACILITY. AND THEN WE HAD ONE PRIVATE
- 19 INVESTOR WHO CONTRIBUTED EQUITY CAPITAL. AND THEN
- 20 WITHIN ABOUT 60 DAYS, WE ENDED UP RAISING ANOTHER
- 21 MILLION AND A HALF OF EQUITY.
- 22 Q. LET'S GO THROUGH THAT. COMERICA BANK, HOW MUCH
- 23 FINANCING DID THEY PROVIDE?
- 24 A. THEY PROVIDED A \$3 1/2 MILLION TERM LOAN AND A
- \$25\$ \$1 1/2 MILLION LINE OF CREDIT WHICH WAS A FORMULA LINE  $_{\square}$  Rough Draft 38  $_{\square}$  NONCERTIFIED ROUGH DRAFT
  - 1 BASED ON RECEIVABLES.
  - 2 Q. HOW MUCH OF THE LINE OF CREDIT ONE?
  - 3 A. I THINK IT WAS 1 1/2 MILLION. IT WAS A
  - 4 COMMITMENT BUT IT WAS SUBJECT TO THE AMOUNT OF ACCOUNTS
  - 5 RECEIVABLE THAT WAS ON THE BALANCE SHEET. SO AT THE
  - 6 INCEPTION, THE FULL MILLION-AND-A-HALF WAS NOT
  - 7 AVAILABLE. I BELIEVE THERE WAS PROBABLY A MILLION ONE
  - 8 OF RECEIVABLES AND AT 80 PERCENT WE PROBABLY --
  - 9 80 PERCENT ADVANCE RATE WE PROBABLY HAD ABOUT 800,000
  - 10 AVAILABLE TO US.
  - 11 Q. OKAY. AND THEN YOU SAID MARTINEZ TOOK BACK
  - 12 SOME PAPER?

- 13 A. YES.
- 14 Q. WHAT WAS THAT?
- 15 A. APPROXIMATELY 5 MILLION. MARTINEZ ALSO
- 16 REINVESTED A MILLION TWO-FIFTY INTO A SERIES A STOCK.
- 17 Q. SO THE \$5 MILLION OF PAPER WHATEVER THAT
- 18 MARTINEZ TOOK, WHAT WAS THAT FOR?
- 19 A. TOTAL CONSIDERATION, THE TOTAL, WE HAD PRICED
- 20 THE TRANSACTION TO VALUE THE COMPANY BASED ON GOURMET
- 21 VEG-PAQ'S 2005 RESULTS. AT THAT TIME, IT WAS
- 22 REPRESENTED TO US THAT GOURMET VEG-PAQ HAD GENERATED
- 23 ABOUT \$2 MILLION OF CASH FLOW. WE PRICED THE
- 24 TRANSACTION AT ABOUT 5, 5 1/2 TIMES CASH FLOW TO ATTAIN
- 25 A VALUE FOR GOURMET VEG-PAQ.
  NONCERTIFIED ROUGH DRAFT
- □Rough Draft 39
- Q. WHAT WAS THE --
- 2 A. THAT'S THAT --
- 3 Q. WHAT WAS THE GOURMET VEG-PAQ VALUE THEN AT,
- 4 10 MILLION OR --

1

- 5 A. WE PAID ROUGHLY ABOUT \$12 MILLION FOR THE
- 6 BUSINESS. WHICH INCLUDED \$3 MILLION FOR THE PROCESSING
- 7 FACILITY. SO WHAT YOU HAVE IS 3 1/2 IN CASH, LET'S SEE,
- 8 3 1/2 FROM THE TERM LOAN, \$5 MILLION IN SELLER
- 9 FINANCING, 1.25 IN MARTINEZ EQUITY, AND THEN \$3 MILLION
- 10 FOR THE EL CENTRO FACILITY. SO 8 1/2, 9 3/4, ABOUT \$12
- 11 3/4 MILLION.
- 12 Q. WAS THE TOTAL PRICE. AND THAT WAS BROKEN DOWN
- 13 AND \$3 MILLION WAS PAID FOR EL CENTRO?
- 14 A. CORRECT.
- 15 Q. AND THAT WAS A PRIVATE THIRD-PARTY INVESTOR
- 16 THAT BOUGHT THAT EL CENTRO?
- 17 A. YES. WE SET UP -- FOR TEMPORARY PURPOSES, WE

- 18 SET UP AN ENTITY BY THE NAME OF CARNOUSTIE PROPERTIES.
- 19 Q. AND IS THAT CARNOUSTIE PROPERTIES, WAS THAT
- 20 JUST A NEW ENTITY OR --
- A. YES, IT WAS A NEW ENTITY.
- 22 Q. OKAY.
- 23 A. OUR STRATEGY WAS TO HAVE ALL THE REAL ESTATE IN
- 24 A SEPARATE ENTITY AND IT WASN'T ONLY THE PROCESSPING

# □Rough Draft - 40

25 FACILITIES, BUT WE HAD STARTED CONVERSATIONS TO ACQUIRE NONCERTIFIED ROUGH DRAFT

- 1 FARMLAND. AND THE INTENT WAS TO BUY BOTH THE EL CENTRO
- 2 FACILITY AS WELL AS THE HOLLISTER FACILITY AS PART OF
- 3 THE OVERALL GOURMET TRANSACTION.
- 4 Q. BUT HOLLISTER WASN'T PURCHASED?
- 5 A. IT WAS NOT PURCHASED AT THE TIME.
- 6 Q. SO THE 12.3 MILLION DID NOT INCLUDE A PURCHASE
- 7 OF --
- 8 A. HOLLISTER.
- 9 Q. -- HOLLISTER?
- 10 A. THAT'S CORRECT.
- 11 O. WHO IS THE THIRD-PARTY INVESTOR FOR EL CENTRO?
- 12 A. HE WAS A PRIVATE INVESTOR, BILL POLAND.
- 13 Q. P-O-L-A-N-D?
- 14 A. THAT'S CORRECT.
- 15 A. HE WAS A LENDER, HE PROVIDED A CONVERTIBLE NOTE
- 16 TO FINANCE EL CENTRO.
- 17 Q. WAS HE THE OWNER OF CARNOUSTIE PROPERTIES?
- 18 A. NO. WE SET UP TEMPORARILY CARNOUSTIE WAS
- 19 MYSELF AND MARK WILLIAMS. WE WERE IN THE PROCESS OF
- 20 RAISING MORE FUNDS INTO CARNOUSTIE WHEREBY WILLIAMS AND
- 21 I WOULD HAVE A DE MINIMUS EQUITY POSITION BUT BECAUSE OF
- 22 THE PERFORMANCE OF THE COMPANY, FOLLOW-UP FINANCING IN
- THE FALL BECAME PROBLEMATIC FOR CAPITAL NOT ONLY IN Page 33

24	CARNOUSTIE	RIIT	AL SO	TN	EDECH	¹ N	HEALTHY
2 <del>4</del>	CAKNOUSITE	BUI	ALSU	TIN	FKESH	IN.	HEALIHY.

# □Rough Draft - 41

- Q. WE'RE GETTING AHEAD OF OURSELVES.
  NONCERTIFIED ROUGH DRAFT
- 1 A. SURE.

25

- Q. SO THIS BILL POLAND GAVE A CONVERTIBLE NOTE AND
- 3 OTHER THAN THAT THERE WAS NO EQUITY PUT INTO THE
- 4 CARNOUSTIE PROPERTIES?
- 5 A. THAT'S CORRECT.
- 6 Q. AND SO CARNOUSTIE PROPERTIES STILL HOLDS THE
- 7 DEED TO --
- 8 A. THAT'S CORRECT.
- 9 Q. -- EL CENTRO?
- 10 A. THAT'S CORRECT.
- 11 Q. AND WHAT IS THE EL CENTRO FACILITY DOING NOW?
- 12 A. IT'S IDLE.
- 13 Q. IS IT UP FOR SALE?
- 14 A. I'M HOLDING CONVERSATIONS WITH POLAND ABOUT
- 15 DOING A DEED IN LIEU AND THEN TRYING TO SELL IT. AND IN
- 16 ALL LIKELIHOOD MARTINEZ WILL BE BUYING IT BACK.
- 17 Q. FOR HOW MUCH?
- 18 A. LESS THAN THE PURCHASE PRICE.
- 19 O. WHY IS THAT?
- 20 A. THE ORIGINAL TRANSACTION, THE REAL ESTATE VALUE
- 21 WAS LESS THAN THE 3 MILLION BUT FOR A SELLER
- 22 ACCOMMODATIONS AND TAX PURPOSES, WE HAD ALLOCATED A
- 23 HIGHER AMOUNT OF THE TOTAL CONSIDERATION TO THE REAL
- 24 ESTATE JUST PURCHASE PRICE ACCOUNTING TO ALLOW MARTINEZ
- \$25\$ TO DO A 1031 EXCHANGE ON A HIGHER DOLLAR AMOUNT OF THE  $$\square$$  Rough Draft 42 NONCERTIFIED ROUGH DRAFT
  - 1 PROCEEDS HE RECEIVED IN THE ACQUISITION.
  - Q. AND SO HAVE YOU HAD ANY -- WHEN THAT EL CENTRO

#### Cinelli.ROUGHD~1.TXT 3 PLANT WAS APPRAISED --4 A. PROBABLY ABOUT A MILLION 1/2. 5 IT WAS APPRAISED AT A MILLION 1/2? A. THAT'S CORRECT. AND AGAIN IT WAS AN 6 ACCOMMODATION TO ASSIGN THE VALUE. WE SUPPORTED THE 7 8 VALUE ON AN ONGOING BASIS IN AN ATTEMPT TO REFINANCE 9 THAT BY DRAWING UP A LEASE BETWEEN CARNOUSTIE AND FRESH 10 'N HEALTHY, AND I CAN'T REMEMBER THE DOLLAR AMOUNT OF 11 THE LEASE OR THE MONTHLY PAYMENT, BUT BASED ON CURRENT 12 MARKET CONDITIONS, BASED ON THE INCOME STREAM, WE COULD 13 VALUE THE EL CENTRO FACILITY PROBABLY ABOUT 14 3 1/2 MILLION BASED ON AN INCOME APPROACH. 15 Q. AND DID FRESH 'N HEALTHY EVER MAKE ANY LEASE 16 PAYMENTS TO CARNOUSTIE? A. NOT DIRECTLY. BUT IT DID PAY THE INTEREST AND 17 18 EXPENSES TO POLAND, WHICH IN EFFECT WAS A LEASE PAYMENT. 19 Q. WHAT WAS THE INTEREST RATE ON THE NOTE? 20 A. I THINK THE TOTAL INTEREST RATE WAS 12 PERCENT 21 OF WHICH 6 PERCENT WAS PAID CURRENTLY, THE REST WAS 22 ACCRUED. 23 Q. AND BILL POLAND GAVE A \$3 MILLION NOTE? 24 Α. CORRECT. 25 AND THAT INTEREST MONEY WAS PAID OUT OF MONEY Q. NONCERTIFIED ROUGH DRAFT FROM FRESH 'N HEALTHY FROM ITS OPERATIONS? 1 2 A. THAT'S CORRECT. 3 AND THEN YOU SAID THAT THERE WAS ALSO A PRIVATE 4 INVESTOR THAT INITIALLY PUT UP SOME EQUITY CAPITAL --5 A. YES. Q. -- FOR THE TRANSACTION. WHO IS THAT? 6

8 Q. HOW MUCH DID HE PUT UP? Page 35

Α.

JOHN GIBBONS.

□Rough Draft - 43

7

- 9 A. HE PUT \$250,000.
- 10 Q. AND THEN DID MR. MARTINEZ GET ANY MONEY WHEN HE
- 11 INITIALLY MADE THE DEAL?
- 12 A. SURE, HE PICKED UP 3 1/2 -- SEVEN PLUS MILLION
- 13 DOLLARS IN CASH.
- 14 Q. HE WAS PAID 7 MILLION?
- 15 A. CORRECT. AND THEN HE --
- 16 Q. PLUS A \$5 MILLION NOTE?
- 17 A. THAT'S CORRECT. AND THEN HE HAD THE MILLION
- 18 TWO OF EQUITY.
- 19 Q. SO HE DIDN'T PUT IN ANY MONEY, THAT WAS JUST --
- 20 A. HE WAS THE SELLER.
- 21 Q. SO THAT WAS JUST DEDUCTED OUT OF HIS 7 MILLION
- 22 HE WAS OWED HE TOOK ONE POINT --
- A. NO, THAT WAS IN ADDITION.
- Q. SO HE GOT \$7 MILLION OUT OF IT AND THEN HE PUT
- 25 1.2 MILLION BACK INTO IT?

## □Rough Draft - 44

- 1 A. YOU CAN SAY THAT HE GOT 8.25 MILLION OF WHICH
- 2 1.25 WENT BACK INTO THE EQUITY. SO NET HE RECEIVED
- 3 7 MILLION IN CASH PLUS THE RESIDUAL SECURITIES.
- 4 Q. AND THE \$5 MILLION SELLER FINANCING, WHAT WERE
- 5 THE TERMS OF THAT?
- 6 A. I BELIEVE IT WAS A FIVE- OR SEVEN-YEAR NOTE AT
- 7 EITHER 6 OR 8 PERCENT.
- 8 Q. WERE INTEREST PAYMENTS MADE ON THE NOTE?
- 9 A. NO. THEY WERE -- THE BANK PROHIBITED INTEREST
- 10 PAYMENTS UNTIL SUCH TIME THAT THE COMPANY DEMONSTRATED A
- 11 CERTAIN CASH FLOW LEVEL.
- 12 Q. SO THE 8.2 MILLION THAT WAS PAID TO MARTINEZ
- 13 INITIALLY, WELL, 7 MILLION NET, YOU GOT 3 1/2 MILLION OF

- 14 THAT FROM THE COMERICA LINE OF TERM LOAN?
- 15 A. UH-HUH.
- 16 Q. AND YOU GOT 3 MILLION OF THAT FROM THE
- 17 CARNOUSTIE INVESTMENT?
- 18 A. UH-HUH.
- 19 Q. AND THEN 250,000 OF EQUITY CAPITAL FROM
- 20 GIBBONS?

25

- 21 A. YES.
- 22 O. AND SO THAT'S WHAT REALLY FINANCED THE
- 23 ACOUISITION?
- 24 A. THAT'S CORRECT.

# □Rough Draft - 45

Q. AND THEN YOU SAID YOU GOT A \$1 1/2 MILLION LINE NONCERTIFIED ROUGH DRAFT

- 1 OF CREDIT FROM COMERICA FOR OPERATING CAPITAL?
- 2 A. THAT'S CORRECT.
- 3 Q. AND THEN THERE WAS 1 1/2 MILLION OF EQUITY THAT
- 4 WAS RAISED?
- 5 A. YES, WITHIN ABOUT 60 TO 90 DAYS AFTER THE
- 6 INITIAL CLOSING.
- 7 Q. WAS THAT SOME KIND OF PRIVATE PLACEMENT OR
- 8 WAS --
- 9 A. YES, IT WAS A PRIVATE PLACEMENT TO INDIVIDUAL
- 10 INVESTORS.
- 11 Q. AND WHO DID THE PRIVATE PLACEMENT?
- 12 A. THE COMPANY.
- 13 Q. FRESH 'N HEALTHY ITSELF?
- 14 A. UH-HUH.
- 15 Q. SO THERE WAS NO INVESTMENT BANKING FIRM
- 16 INVOLVED?
- 17 A. I FACILITATED IT BUT AS AN INSIDER. IT WAS
- 18 FRESH 'N HEALTHY THAT DID THE PLACEMENT.
- 19 Q. AND OTHER THAN THAT \$1 1/2 MILLION OF EQUITY Page 37

- 20 THAT WAS IN THE PRIVATE PLACEMENT, WAS THERE ANY OTHER
- 21 FINANCING THAT WAS RAISED?
- A. NONE.

25

- 23 MS. ANASTASSIOU: LET'S MARK THIS AS EXHIBIT 2.
- 24 (EXHIBIT SC-1 MARKED.)

□Rough Draft - 46

- 1 BY MS. ANASTASSIOU:
- Q. I HAVE JUST HANDED THE WITNESS A DOCUMENT
- 3 THAT'S MARKED SC NO. 2 AND IT'S A COPY OF A COMPLAINT,
- 4 ASA FARMS VERSUS FRESH 'N HEALTHY INC.. AND IT IS BATES
- 5 STAMP NUMBER SNO 418 THROUGH SNO 433. AND IN THIS
- 6 PARTICULAR LAWSUIT, THERE IS A NUMBER OF INDIVIDUALS
- 7 LISTED AS BEING INVOLVED OR INDIVIDUALS AND ENTITIES AS
- 8 BEING INVOLVED IN FRESH 'N HEALTHY, AND I'D LIKE YOU TO
- 9 IDENTIFY TO ME AS WE GO THROUGH THEM ONE BY ONE WHETHER
- 10 OR NOT THOSE WERE THE PERSONS INVOLVED IN THAT PRIVATE
- 11 PLACEMENT THAT YOU JUST DISCUSSED.
- 12 FIRST NAME IS MARK WILLIAMS.
- A. NO. HE SERVED AS CEO OF THE COMPANY.
- 14 Q. DID HE --
- 15 A. NO.
- 16 Q. DID MARK WILLIAMS MAKE ANY INVESTMENT
- 17 PERSONALLY IN THE COMPANY?
- 18 A. NO, HE DID NOT.
- 19 Q. DID HE GET A SHAREHOLDER INTEREST IN THE
- 20 COMPANY?
- 21 A. YES, HE WAS THE LARGEST SHAREHOLDER.
- Q. HOW MUCH DID HE GET IN THE COMPANY?
- A. HE PROBABLY OWNED 18 PERCENT OF THE COMPANY.
- Q. AND NO MONEY PUT IN?

□Rough Draft - 47	Cinelli.ROUGHD~1.TXT A. THAT'S CORRECT. NONCERTIFIED ROUGH DRAFT	
1	Q. AND WHAT WAS THE BASIS THEN FOR HIM GETTING	
2 18 PERCENT OF STOCK?		
3	A. WHEN FRESH 'N HEALTHY WAS FORMED, WE JUST	
4	ALLOCATED A CERTAIN NUMBER OF SHARES TO VARIOUS PEOPLE	
5	5 BASED ON RESPONSIBILITIES AND INCENTIVE.	
6 Q. WAS MR. WILLIAMS PAID A SALARY FOR BEI		
7	A. YES.	
8	Q. WHAT WAS HIS SALARY?	
9	A. I BELIEVE IT WAS 240,000.	
10	Q. A YEAR?	
11	A. YES.	
12	Q. AND WHEN DID THAT SALARY COMMENCE?	
13	A. WE'RE TRYING TO FIGURE THAT OUT. AND I SAY	
14 THAT BECAUSE THE SALARY ACTUALLY COMMENCED IN I		
15	FEBRUARY OF '07 AT THE TIME OF THE ACQUISITION OF	
16 GOURMET VEG-PAQ, BUT WE FOUND THAT BOTH HE AND MAI		
17 MCCORMICK, WHO WAS CFO AT THE TIME, HAD, HAD PAID		
18	OTHER FOR SERVICES RENDERED PRIOR TO THE TIME OF	
19	CLOSING.	
20	Q. SO THAT HIS SALARY WAS SUPPOSED TO COMMENCE IN	
21	FEBRUARY OF 2007 BUT YOU BELIEVE NOW THAT HE STARTED	
22	TAKING SALARY EARLIER?	
23	A. HE ACCRUED SALARY EARLIER AND BOTH HE AND MARK	
24	MCCORMICK, THE CFO, PAID EACH OTHER, I'M TRYING TO	
□Rough Draft - 48	FIGURE OUT HOW MUCH, FOR SERVICES RENDERED PRIOR TO THE NONCERTIFIED ROUGH DRAFT	
1	CLOSING. SO SORT OF BACK CONSULTING FEES.	
2	Q. WHERE DID IT GO BACK TO, WHAT TIME PERIOD?	
3	A. STILL TRYING TO FIGURE THAT OUT. PROBABLY	
4	THREE, FOUR, FIVE MONTHS. Page 39	

- 5 Q. DO YOU KNOW WHERE MR. WILLIAMS IS LOCATED NOW?
- 6 A. I HAVE NO IDEA.
- 7 Q. WHEN WAS THE LAST TIME YOU SPOKE TO
- 8 MR. WILLIAMS?
- 9 A. PROBABLY TWO MONTHS AGO. IT'S MY UNDERSTANDING
- 10 HE TOOK OFF TO COSTA RICA.
- 11 Q. WHAT IS HE DOING IN COSTA RICA?
- 12 A. I HAVE NO IDEA.
- 13 O. AND THEN JACK PARSON, WAS HE INVOLVED IN THE
- 14 PRIVATE PLACEMENT AS AN EXINDIVIDUAL THAT IS LISTED ON
- 15 THE COMPLAINT HERE IN SC NO. 2?
- 16 A. HE WAS A MEMBER OF THE MANAGEMENT TEAM.
- 17 Q. DID HE CONTRIBUTE --
- 18 A. NO, HE DID NOT.
- 19 Q. OKAY.
- A. IN FACT, HE OWES THE COMPANY NEARLY \$200,000.
- Q. WHY DOES HE OWE THE COMPANY \$200,000?
- 22 A. BECAUSE HE WAS -- HE'S INVOLVED IN A SEPARATE
- 23 COMPANY BY THE NAME OF DIVERSIFIED FOOD NETWORK. AND HE
- 24 PURCHASED PRODUCT FROM FRESH 'N HEALTHY FOR RESALE, SOLD
- 25 THE PRODUCT, BUT DID NOT PAY FRESH 'N HEALTHY BACK. AND NONCERTIFIED ROUGH DRAFT
  - 1 SO THERE IS A PRELIMINARY PACA FILING AGAINST HIM.
  - O. WHEN WAS HE MAKING PURCHASES OF PRODUCE?
  - 3 A. THROUGH THE FALL AND WINTER OF 2007.
  - 4 Q. AND DID HE MAKE ANY CLAIMS THAT THE PRODUCT HE
  - 5 GOT FROM FRESH 'N HEALTHY HAD PROBLEMS OR --
  - 6 A. NO.
  - 7 Q. AS FAR AS YOU KNOW, THE PRODUCE WAS FINE, IT
  - 8 WAS PAID FOR BY THE CUSTOMERS AND THEN PARSON DID NOT
  - 9 PAY THE AGREED UPON PRICE TO FRESH 'N HEALTHY?

- Cinelli.ROUGHD~1.TXT
- 10 A. THAT'S CORRECT.
- 11 Q. AND DID JACK PARSON HAVE A SHAREHOLDER INTEREST
- 12 IN FRESH 'N HEALTHY?
- 13 A. YES.
- 14 Q. AND HOW MUCH?
- 15 A. HE PROBABLY HAD 12 TO 15 PERCENT.
- 16 Q. AND HE WAS -- HE CONTRIBUTED NO MONEY FOR THAT
- 17 INTEREST?
- 18 A. NO, THAT'S CORRECT.
- 19 O. WHAT WAS JACK PARSON'S ROLE TO BE IN FRESH 'N
- 20 HEALTHY?
- 21 A. HE BEGAN OVERSEEING THE I BELIEVE THE FARMING
- 22 OPERATION, AND HE DID SPECIAL PROJECTS FOR MARK
- 23 WILLIAMS, I DON'T KNOW TO WHAT EXTENT.
- Q. WAS HE ON SALARY?
- 25 A. I THINK HE BEGAN WITH SALARY AND THEN HE MOVED NONCERTIFIED ROUGH DRAFT
  - 1 TO A CONSULTANT.
  - Q. DO YOU KNOW WHAT HE WAS PAID --
  - 3 A. I HAVE NO IDEA.
  - 4 Q. -- FOR THE CONSULTING FEE?
  - 5 A. I DON'T KNOW. THAT WAS BETWEEN HE AND
  - 6 WILLIAMS.
  - 7 Q. AND THEN THE NEXT PERSON THAT'S LISTED ON THIS
  - 8 COMPLAINT IS YOURSELF, STEVEN CINELLI.
  - 9 A. YOU HAD -- OH, OKAY.
  - 10 Q. AND WERE -- DID YOU PARTICIPATE IN THIS PRIVATE
  - 11 PLACEMENT THAT WE JUST DISCUSSED?
  - 12 A. NO, NOT IN THIS ONE.
  - 13 Q. AND DID YOU OBTAIN A SHAREHOLDER INTEREST IN
  - 14 FRESH 'N HEALTHY?
  - 15 A. YES. AT THE TIME OF ITS CREATION.
    Page 41

- 16 Q. WHAT WAS THE SHAREHOLDER INTEREST?
- 17 A. PROBABLY ABOUT 12 TO 15 PERCENT.
- 18 Q. AND YOU SAID PREVIOUSLY THAT YOU MADE SOME KIND
- 19 OF CAPITAL CONTRIBUTION?
- 20 A. VERY DE MINIMUS, TEN, \$15,000 UP FRONT. REALLY
- 21 TO DEFRAY CERTAIN EXPENSES.
- 22 Q. THAT WAS FOR -- MOSTLY FOR LEGAL FEES --
- A. CORRECT.
- Q. -- IN THE FORMATION?
- 25 A. CORRECT.

#### □Rough Draft - 51

- 1 Q. AND THEN AFTER YOU RECEIVED THE STOCK, DID YOU
- 2 EVER MAKE ANY ADDITIONAL CONTRIBUTIONS FOR THE STOCK
- 3 OTHER THAN TEN TO \$15,000 YOU DID AT FORMATION?
- 4 A. NO. THE COMPANY AS PART OF THE ORIGINAL
- 5 TRANSACTION WAS LIABLE TO PAY ME A BANKING AND ADVISORY
- 6 FEE FOR COORDINATING THE FINANCING AS WELL AS AN ONGOING
- 7 ADVISORY FEE SUBSEQUENT TO THE CLOSING OF WHICH I
- 8 RECEIVED A LIMITED AMOUNT OF THAT. AND THERE'S PROBABLY
- 9 A GOOD THREE TO FOUR HUNDRED THOUSAND DOLLARS IF NOT
- 10 MORE OF MONEYS DUE ME UNDER SPECIFIC CONTRACTS.
- 11 Q. SO THE BANKING AND ADVISORY FEE FOR
- 12 COORDINATING THE FINANCING, HOW MUCH WAS THAT?
- A. IT WAS FORMULA BASED, IT WAS PROBABLY \$450,000.
- 14 Q. AND HOW MUCH OF THAT DID THE COMPANY PAY YOU?
- 15 A. I THINK PROBABLY ABOUT 70.
- 16 Q. AND THEN YOU SAID THERE WAS ONGOING FEES, WAS
- 17 THERE A SALARY OR WAS IT JUST A CONSULTING FEE?
- 18 A. IT WAS A CONSULTING AGREEMENT APPROVED BY THE
- 19 BANK.
- Q. AND HOW MUCH WERE YOU GETTING PAID BY THE

- 21 CONSULTING AGREEMENT?
- 22 A. I BELIEVE IT WAS \$15,000 A MONTH AND I THINK I
- 23 GOT ONE MONTH, POSSIBLY TWO MONTHS OF THAT.
- Q. SO YOUR TESTIMONY IS THAT PROBABLY THE PAYMENTS
- 25 THAT YOU RECEIVED IN TOTAL FROM FRESH 'N HEALTHY WERE ROugh Draft 52 NONCERTIFIED ROUGH DRAFT
  - 1 ABOUT A HUNDRED THOUSAND?
  - 2 A. YES, PROBABLY.
  - 3 O. WERE YOU GETTING ANY INSURANCE OR BENEFITS?
  - 4 A. I DID GET FOR A PERIOD OF TIME HEALTH BENEFITS,
  - 5 THEY COVERED MY HEALTH BENEFIT.
  - 6 Q. WHEN WAS THAT?
  - 7 A. PROBABLY FROM MARCH THROUGH DECEMBER.
  - 8 Q. OF '07?
  - 9 A. THAT'S CORRECT.
  - 10 Q. AND THIS WAS HEALTH INSURANCE THAT WAS BEING
  - 11 GIVEN TO ALL THE EMPLOYEES?
  - 12 A. YES. ALL SALARIED EMPLOYEES.
  - 13 Q. SO MARK WILLIAMS ALSO GOT THAT?
  - 14 A. YES, YES.
  - 15 Q. WHEN DID MARK WILLIAMS' SALARY TERMINATE?
  - 16 A. PROBABLY IN DECEMBER.
  - 17 Q. AND THEN THERE IS AN INDIVIDUAL HERE NAMED CHAD
  - 18 HAGEN, H-A-G-E-N?
  - 19 A. YEAH. HE WAS THE HEAD OF MARKETING FOR THE
  - 20 COMPANY.
  - Q. WAS HE ALSO A SHAREHOLDER?
  - 22 A. I DON'T BELIEVE THAT WAS CONSUMMATED. HE
  - 23 WAS -- WILLIAMS NEVER FINISHED UP THE OPTIONS TO
  - 24 EMPLOYEES.
- 25 Q. SO HE WAS SUPPOSED TO BE GIVEN AN OPTION BUT

  Rough Draft 53 NONCERTIFIED ROUGH DRAFT

	CONSUMMATED?	
1		

- 2 A. THAT'S CORRECT.
- 3 Q. DID -- AND MR. HAGEN DIDN'T INVEST ANY MONEY?
- 4 A. NO, HE DID NOT.
- 5 Q. AND WHEN DID HE WORK FOR THE COMPANY?
- 6 A. PROBABLY FROM JANUARY, PROBABLY JANUARY OR
- 7 DECEMBER THROUGH MAY, MAY OR JUNE.
- 8 Q. JANUARY OF 2006?
- 9 A. '7.
- 10 Q. SO THIS WAS BEFORE THE ACQUISITION HAPPENED?
- 11 A. YES. MARK WILLIAMS HAD RETAINED A SERIES OF
- 12 PEOPLE. WE ANTICIPATED THAT THE TRANSACTION WAS GOING
- 13 TO CLOSE PRIOR TO THANKSGIVING OF '06, BUT BECAUSE OF
- 14 THE LEGAL NEGOTIATIONS, IT TOOK MUCH, MUCH LONGER.
- 15 Q. WHO ELSE OTHER THAN CHAD HAGEN WAS ON FRESH 'N
- 16 HEALTHY PAYROLL PRIOR TO THE ACQUISITION CLOSING?
- 17 A. MARK MCCORMICK, CFO.
- 18 Q. AND DO YOU KNOW WHAT CHAD HAGEN'S SALARY WAS?
- 19 A. NO, I DON'T.
- Q. DO YOU KNOW MARK MCCORMICK?
- 21 A. NO, I DON'T.
- 22 O. ANYBODY ELSE?
- 23 A. TOM PAVICH. HE WAS THE HEAD OF SALES. AND I
- 24 DON'T KNOW WHAT HE WAS COMPENSATED EITHER.
- - 1 PAVICH WAS ONE OF THE ORIGINAL SHAREHOLDERS?
  - 2 A. I DON'T BELIEVE THAT WAS FINALIZED EITHER.
  - 3 Q. SO HE WAS TO BECOME ONE --
  - 4 A. YES.
  - 5 Q. -- BUT NEVER DID?

6 Α. YES. 7 DID HE EVER CONTRIBUTE ANY EQUITY? Q. 8 Α. NO. 9 AND THEN SANTOS MARTINEZ? Q. 10 Α. YES. 11 YOU SAID THAT HE WAS A SHAREHOLDER FROM THE Q. 12 GET-GO? 13 YES. Α. 14 Ο. AND HE HAD THAT \$1.2 MILLION CONTRIBUTION THAT 15 WAS A REBATE ESSENTIALLY OF WHAT HE WAS PAID FOR THE 16 ASSETS? 17 FOR THE MOST PART, YES. Α. 18 IN OTHER WORDS, HE WAS -- IT WAS MONEY THAT WAS 19 PAID OUT AND THEN HE CONTRIBUTED PART OF IT BACK? 20 A. CORRECT. 21 Q. AND ANY -- OTHER THAN THAT \$1.2 MILLION 22 CONTRIBUTION FROM PART OF THE SALES PROCEEDS, DID HE 23 CONTRIBUTE ANY OTHER MONEY? 24 Α. NO. 25 Q. AND WAS HE ON SALARY? □Rough Draft - 55 NONCERTIFIED ROUGH DRAFT 1 A. HE WAS ON A CONSULTING AGREEMENT, I THINK IT 2 WAS A THREE-YEAR CONSULTING AGREEMENT. 3 Q. HOW MUCH WAS HE BEING PAID ON THAT? I DON'T KNOW. I THINK IT WAS BETWEEN TEN AND 4 5 15,000 A MONTH, MY RECOLLECTION. 6 Q. AND WHAT WAS HE DOING FOR THE CONSULTING FEE? 7 A. YOU WOULD HAVE TO ASK MARK WILLIAMS. MARK 8 ASSIGNED CERTAIN TASKS, I WOULD IMAGINE IT HAD TO DO 9 WITH OVERSEEING THE FARM OPERATION. AND PROBABLY 10 BRINGING MARK WILLIAMS UP TO SPEED ON SOME OF THE 11 NUANCES OF THE BUSINESS. Page 45

- 12 Q. AND THEN YOU SAID THAT THERE WAS ALSO -- HE HAD
- 13 A NOTE BUT AS FAR AS YOU KNOW THERE WERE NO NOTE
- 14 PAYMENTS MADE?
- 15 A. THAT'S CORRECT, THAT'S CORRECT.
- 16 Q. AND THEN YOU INDICATED THERE WAS A LEASE OF THE
- 17 FACILITIES IN HOLLISTER AND GILROY?
- 18 A. YES. AS WELL AS FARMLAND THAT WAS OWNED BY
- 19 MARTINEZ. AND THAT WAS ALL LEASED TO FRESH 'N HEALTHY
- 20 OF WHICH FRESH 'N HEALTHY MADE PAYMENTS.
- 21 Q. OKAY. SO THERE WAS A LEASE OF HOLLISTER AND
- 22 GILROY AND ALSO FARMLAND?
- A. CORRECT.
- Q. AND DO YOU KNOW WHAT THE LEASE PAYMENTS WERE?
- 25 A. NO, I DON'T.

  NONCERTIFIED ROUGH DRAFT

# □Rough Draft - 56

- 1 Q. DO YOU KNOW IF THEY WERE ALL MADE?
- 2 A. THEY WERE MADE THROUGH PROBABLY THE FALL AND
- 3 THEN WHEN FRESH 'N HEALTHY HAD CASH FLOW ISSUES, I
- 4 BELIEVE WILLIAMS SUSPENDED THOSE PAYMENTS.
- 5 O. WHEN YOU SAY THROUGH THE FALL, DO YOU REMEMBER
- 6 WHAT MONTH IN THE FALL?
- 7 A. NO, NO.
- 8 Q. AND OTHER THAN THE CONSULTING ARRANGEMENT AND
- 9 LEASE PAYMENTS, ANY OTHER COMPENSATION THAT SANTOS WAS
- 10 GETTING?
- 11 A. JUST HIS EQUITY INTEREST IN THE COMPANY.
- 12 Q. AND WHAT ABOUT DON BEAM, B-E-A-M?
- 13 A. THE REST OF THE FOLKS WERE BASICALLY
- 14 PARTICIPANTS IN THE 1 1/2 MILLION PRIVATE PLACEMENT.
- 15 Q. THAT ARE LISTED THERE ON THE COMPLAINT?
- 16 A. UH-HUH.

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- 17 Q. DO YOU KNOW HOW MUCH DON BEAM CONTRIBUTED?
- 18 A. OH, 25,000, 50,000.
- 19 Q. AND DARRYL NICHOLSON?
- 20 A. I CAN'T RECALL SPECIFICALLY WHAT THE DOLLAR
- 21 AMOUNTS ARE, IT RANGES ANYWHERE FROM 25,000 TO 200,000.
- Q. OF THE REST OF THE INDIVIDUALS LISTED?
- A. JUST TO BE SPECIFIC, PRESTWICK PARTNERS LLC
- 24 DOES NOT EXIST. SOLSTICE VENTURE PARTNERS WAS AN
- 25 ENTITY.

#### □Rough Draft - 57

- 1 Q. WAS PRESTWICK PARTNERS, INC., WAS THAT AN
- 2 INVESTOR IN THE PRIVATE PLACEMENT?
- 3 A. NO, IT WASN'T. THE SECURITIES THAT I OWN
- 4 PERSONALLY IN FRESH 'N HEALTHY WHICH RESULTED FROM THE
- 5 FOUNDERS STOCK ARE HELD IN PRESTWICK PARTNER INC, NOT IN
- 6 MY NAME PERSONALLY.
- 7 Q. SO PRESTWICK PARTNERS LLC?
- 8 A. THAT'S CORRECT.
- 9 Q. PRESTWICK PARTNERS INC. HOLDS THE STOCK YOU
- 10 WERE GIVEN AS A FOUNDER FOR WHICH YOU PAID TEN TO
- 11 \$15,000?
- 12 A. CORRECT.
- 13 Q. AND THEN PRESTWICK PARTNERS INC. MADE NO
- 14 INVESTMENT; IS THAT CORRECT?
- 15 A. I THINK THE CONTRIBUTION WAS MADE THROUGH
- 16 PRESTWICK PARTNERS, TEN TO 15,000.
- 17 Q. SO THEY MADE THAT TEN TO \$15,000?
- 18 A. CORRECT.
- 19 O. OKAY. AND THEN THESE OTHER -- LET'S JUST GO
- 20 DOWN TO MAKE SURE. SO DON BEAM YOU SAID WAS AN INVESTOR
- 21 IN THE PRIVATE PLACEMENT. DARRYL NICHOLSON AN INVESTOR
- 22 IN THE PRIVATE PLACEMENT. RICHARD MAY -- Page 47

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23	Α.	YFS.

- Q. AN INVESTOR IN THE PRIVATE PLACEMENT. THOMAS
- 25 COLOGNA --

#### □Rough Draft - 58

#### NONCERTIFIED ROUGH DRAFT

- 1 A. YES.
- Q. LET ME JUST FINISH MY QUESTION BEFORE YOU SAY
- 3 YES. HE WAS AN INVESTOR IN THE PRIVATE PLACEMENT?
- 4 A. YES.
- 5 Q. AND SOLSTICE VENTURE PARTNERS LLC?
- 6 A. SOLSTICE WAS A SEPARATE ENTITY THAT I
- 7 PARTICIPATED IN WHICH RECEIVED SOME FOUNDERS STOCK.
- 8 Q. SO WHO IS INVOLVED IN SOLSTICE VENTURE PARTNERS
- 9 LLC?
- 10 A. PRESTWICK PARTNERS AS WELL AS A THIRD
- 11 INDIVIDUAL WHO I WAS CONDUCTING SOME ADVISORY BUSINESS
- 12 WITH.
- 13 Q. WHO IS THAT?
- 14 A. SAAD, S-A-A-D, KHAN, K-H-A-N.
- 15 Q. SO IT WAS PRESTWICK PARTNERS INC., SAAD KHAN
- 16 AND YOURSELF THAT WERE --
- 17 A. PART OF SOLSTICE.
- 18 Q. PART OF SOLSTICE. AND YOU SAID SOLSTICE
- 19 RECEIVED FOUNDERS STOCK?
- 20 A. YES.
- Q. AND THERE WAS NO CAPITAL CONTRIBUTION?
- 22 A. THAT'S CORRECT.
- Q. DO YOU KNOW HOW MUCH FOUNDERS STOCK?
- 24 A. I THINK 2 OR 3 PERCENT.
- 25 Q. AND WHAT ABOUT VFINANCE INVESTMENTS?

  Brough Draft 59 NONCERTIFIED ROUGH DRAFT
  - 1 A. VFINANCE INVESTMENTS IS AN INVESTMENT BANKING

- 2 FIRM BROKER DEALER WHERE BOTH SAAD KHAN AND I HELD OUR
- 3 SECURITIES LICENSES. AND VFINANCE ALSO EMPLOYED
- 4 DIRECTLY LARRY KNUTSON WHO WAS A GENTLEMAN THAT
- 5 INTRODUCED ME TO JACK PARSON IN THE BEGINNING OF THIS
- 6 WHOLE THING. AND FOR WHICH THEY RECEIVED SOME FOUNDERS
- 7 STOCK.
- 8 Q. AND HOW MUCH FOUNDERS STOCK DID THEY GET?
- 9 A. I THINK 2 OR 3 PERCENT.
- 10 Q. AND DID VFINANCE INVESTMENTS, DID IT GET ANY --
- 11 DID IT GIVE ANY CAPITAL TO --
- 12 A. NO, NO.
- 13 Q. AND DOES VFINANCE INVESTMENTS STILL EXIST?
- 14 A. YES.
- 15 Q. IT'S A NEW YORK ENTITY?
- 16 A. YES.
- 17 Q. AND YOU SAID THAT YOU STILL HOLD A BROKER'S
- 18 LICENSE THROUGH THAT ENTITY?
- 19 A. YES, I'M MOVING MY SECURITIES LICENSE TO A NEW
- 20 ENTITY.
- Q. BUT CURRENTLY YOU HAVE IT THROUGH THAT?
- 22 A. YES.
- Q. AND THEN FMP VINEYARD LLC?
- 24 A. THAT IS OWNED BY TOM PAVICH.
- - 1 PLACEMENT?
  - 2 A. NO, IT DID NOT.
  - 3 Q. DID IT GET STOCK IN FRESH 'N HEALTHY, INC.?
  - 4 A. IT WAS TO GET STOCK, I DON'T BELIEVE MARK
  - 5 WILLIAMS CONSUMMATED THAT.
  - 6 Q. AND IT CONTRIBUTED NO MONEY, RIGHT?
  - 7 A. THAT'S CORRECT. Page 49

- 8 Q. WHAT ABOUT BUTTONWOOD OPTION LLC?
- 9 A. ALL -- BUTTONWOOD AND THE RESIDUAL NAMES ALL
- 10 WERE PARTICIPANTS IN THE PRIVATE PLACEMENT.
- 11 Q. SO BUTTONWOOD, DW LLC, M SOLAZZO TRUST 2002, P.
- 12 SOLAZZO TRUST 1998, GIBBONS FAMILY TRUST, BIXLER TRUST,
- 13 STEIGERWALD TRUST AND CARTER TRUST WERE ALL PARTICIPANTS
- 14 IN THE PRIVATE PLACEMENT?
- 15 A. THAT'S CORRECT.
- 16 O. ARE THERE ANY OTHER NAMES THAT AREN'T LISTED
- 17 HERE THAT WERE PARTICIPANTS IN THE PRIVATE PLACEMENT?
- 18 A. I THINK THERE WERE PROBABLY ONE OR TWO OTHER
- 19 NAMES WHICH I CAN PROVIDE. BUT I DON'T HAVE THE
- 20 SHAREHOLDER LIST WITH ME.
- 21 Q. WERE YOU THE ONE THAT SOLICITED THE INVESTMENTS
- 22 IN THE PRIVATE PLACEMENT BY ALL OF THESE INDIVIDUALS OR
- 23 ENTITIES?
- 24 A. I FACILITATED.

# 25 Q. WHEN YOU SAY A FACILITATED, WHAT DO YOU MEAN? On Noncertified Rough Draft Noncertified Rough Draft

- 1 A. MOST OF THEM WERE RELATIONS, WELL, TWO OF THE
- 2 ENTITIES, BUTTONWOOD AND ANOTHER GENTLEMAN WHO DID MAKE
- 3 AN INVESTMENT, WERE MONEY MANAGERS FOR THESE VARIOUS
- 4 ENTITIES, AND THROUGH DISCUSSIONS WITH MARK WILLIAMS AND
- 5 TO SOME EXTENT ME, WE WERE LOOKING TO RAISE A MILLION
- 6 1/2 DOLLARS. AND THESE INVESTORS STEPPED UP AND
- 7 INVESTED A MILLION 1/2.
- 8 Q. AND WERE ANY OF THESE INVESTORS REPAID --
- 9 A. NO.
- 10 Q. -- FOR THEIR INVESTMENT?
- 11 A. NO.
- 12 Q. DID THEY GET ANY DIVIDENDS?

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- 13 A. NO.
- 14 Q. AND DID YOU PROVIDE ANY PERSONAL GUARANTEES TO
- 15 COMERICA BANK?
- 16 A. YES.
- 17 Q. AND YOU AS AN INDIVIDUAL OR YOUR ENTITIES, WHO
- 18 PROVIDED THOSE GUARANTEES?
- 19 A. JOHN GIBBONS PROVIDED A \$250,000 GUARANTEE AT
- 20 THE INCEPTION, AND THEN WHEN THE BANK WANTED TO
- 21 NEGOTIATE A FORBEARANCE AGREEMENT IN THE FALL OF 2006,
- 22 BOTH MARK WILLIAMS AND I WERE REQUIRED TO SIGN A
- 23 \$1 MILLION GUARANTEE EACH.
- 24 Q. ANYBODY ELSE THAT GAVE ANY PERSONAL GUARANTEES?
- 25 A. NO.

# □Rough Draft - 62

- 1 Q. AND JOHN GIBBONS' PERSONAL GUARANTEE IS STILL
- 2 OUT THERE?
- 3 A. I BELIEVE SO, YES.
- 4 O. AND DID MARK WILLIAMS HAVE ASSETS SUFFICIENT TO
- 5 BACK THE \$1 MILLION GUARANTEE?
- 6 A. I DON'T BELIEVE SO. I'M NOT SURE.
- 7 Q. DID THE BANK REQUIRE ANY SHOWING THAT HE HAD
- 8 MONEY TO BACK THE GUARANTEE?
- 9 A. HE WAS REQUESTED TO SUBMIT A FINANCIAL
- 10 STATEMENT. I DID NOT SEE THAT. AND I DON'T KNOW
- 11 WHETHER HE SUBMITTED THAT.
- 12 Q. DID YOU HAVE TO SUBMIT A FINANCIAL STATEMENT?
- 13 A. YES, YES.
- 14 Q. WHO WERE THE DIRECTORS OF FRESH 'N HEALTHY,
- 15 INC.?
- 16 A. MARK WILLIAMS AND I AND THEN SANTOS MARTINEZ.
- 17 BUT MR. MARTINEZ, HE WAS GIVEN THE RIGHT TO SIT ON THE
- 18 BOARD, HE ATTENDED ONE OF THE -- THE INITIAL BOARD Page 51

- 19 MEETING. AND I BELIEVE, YOU KNOW, THIS WAS PART AND
- 20 PARCEL OF HIS SERIES A. BUT I WOULD IMAGINE HE CONTENDS
- 21 THAT HE'S NOT ON THE BOARD OF THIS COMPANY.
- 22 O. WHY WOULD HE SAY THAT?
- 23 A. PROBABLY TO DISTANCE HIMSELF FROM THE COMPANY.
- 24 Q. SO THERE WAS ONE BOARD MEETING THAT YOU KNOW HE
- 25 ATTENDED AND AFTER THAT HE NEVER ATTENDED ED AGAIN?

  Rough Draft 63 NONCERTIFIED ROUGH DRAFT
  - 1 A. THAT'S CORRECT.
  - Q. WAS HE INVITED TO ATTEND?
  - 3 A. WE DIDN'T HAVE DIRECT BOARD MEETINGS AFTER
  - 4 THAT. AND THAT WAS PROBABLY IN MAY.
  - 5 Q. MAY OF 2007?
  - 6 A. THAT'S CORRECT.
  - 7 Q. AND AFTER THAT, YOU DON'T RECALL ANY OTHER
  - 8 BOARD MEETINGS?
  - 9 A. THAT'S CORRECT.
  - 10 Q. WHAT ABOUT SHAREHOLDER MEETINGS?
  - 11 A. WE DID NOT HAVE ANY SHAREHOLDER MEETINGS. I
  - 12 PROVIDED A BRIEF TO THE SHAREHOLDERS ON A PERIODIC BASIS
  - 13 THROUGH A LETTER.
  - 14 O. WHEN THE SHAREHOLDERS WERE SOLICITED IN THE
  - 15 PRIVATE PLACEMENT FOR INVESTMENT, WHAT KIND OF OFFER
  - 16 MATERIALS DID YOU PROVIDE TO THEM?
  - 17 A. LARGELY POWERPOINT PRESENTATION.
  - 18 MS. ANASTASSIOU: LET'S MARK THIS AS SC NO. 3.
  - 19 (EXHIBIT SC-3 MARKED.)
  - 20 BY MS. ANASTASSIOU:
  - Q. AND I HAVE HANDED YOU A PRESENTATION THAT'S
  - 22 CALLED FRESH 'N HEALTHY, THE NEXT FRONTIER OF HEALTH AND
  - 23 NUTRITION JULY 2007. AND IT'S BATES MARKED SNO 59

- 24 THROUGH SNO 79. AND IF YOU CAN TAKE AN OPPORTUNITY TO
- □Rough Draft 64
- 25 LOOK AT THAT. LET ME KNOW WHEN YOU ARE READY FOR NONCERTIFIED ROUGH DRAFT
  - 1 QUESTIONS.
  - 2 A. SURE. GO AHEAD.
  - 3 Q. OKAY. AND THIS PARTICULAR POWERPOINT
  - 4 PRESENTATION WAS PROVIDED TO SNOW SEED IN CONNECTION
  - 5 WITH NEGOTIATIONS BETWEEN SNOW SEED AND FRESH 'N
  - 6 HEALTHY. IS THIS THE POWERPOINT PRESENTATION THAT YOU
  - 7 ARE REFERRING TO?
  - 8 A. I WOULD IMAGINE SO.
  - 9 Q. OKAY. COULD YOU LOOK AT IT AND LET ME KNOW FOR
  - 10 SURE?
  - 11 A. THERE WERE A SERIES ADVICE OF POWERPOINT
  - 12 PRESENTATIONS. IT WAS CONSTANTLY BEING UPDATED. THIS
  - 13 WAS CERTAINLY ONE OF THE PRESENTATIONS THAT WERE, YOU
  - 14 KNOW, THAT WAS BEING DISCUSSED.
  - 15 Q. WHO PREPARED THESE POWERPOINT PRESENTATIONS?
  - 16 A. I PREPARED THEM WITH INPUT FROM THE MANAGEMENT
  - 17 TEAM.
  - 18 Q. AND WHO WOULD YOU DEFINE AS THE MANAGEMENT
  - 19 TEAM?
  - 20 A. MARK WILLIAMS, MARK MCCORMICK, TOM PAVICH, CHAD
  - 21 HAGEN.
  - Q. WHO WERE THE OFFICERS OF THE COMPANY?
  - A. JUST WHO I NAMED.
  - Q. WILLIAMS, MCCORMICK, PAVICH, HAGEN AND
  - 25 YOURSELF?

#### □Rough Draft - 65

#### NONCERTIFIED ROUGH DRAFT

- 1 A. I WAS NEVER AN OFFICER, I WAS THE DIRECTOR.
- 2 (OFF THE RECORD.)
- 3 BY MS. ANASTASSIOU:

- 4 Q. SO YOU SAID THAT YOU WERE NEVER AN OFFICER ONLY
- 5 A DIRECTOR?
- 6 A. YES.
- 7 Q. SO MR. WILLIAMS WAS AN OFFICER, WHAT WAS HIS
- 8 TITLE?
- 9 A. CEO. PRESIDENT AND CEO.
- 10 Q. AND MR. MCCORMICK?
- 11 A. CHIEF FINANCIAL OFFICER.
- 12 Q. AND MR. MCCORMICK, HE LEFT FRESH 'N HEALTHY
- 13 SOMETIME IN MID-2007, CORRECT?
- 14 A. THAT'S CORRECT.
- 15 Q. SO WHO TOOK OVER HIS POSITION AS CFO WHEN HE
- 16 LEFT?
- 17 A. HE LEFT PROBABLY IN AUGUST, AND THE COMPANY HAD
- 18 HIRED AN OUTSIDE RENT-A-CONTROLLER FROM AN OUTSIDE FIRM.
- 19 I CAN'T REMEMBER THE FIRM.
- 20 O. WHAT WAS THE NAME OF THE CONTROLLER?
- 21 A. AJ CHANDRA.
- Q. SPELL THAT?
- 23 A. C-H-A-N-D-R-A.
- Q. THEN HE WAS A LEASED EMPLOYEE?
- 25 A. YES.

#### □Rough Draft - 66

NONCERTIFIED ROUGH DRAFT

- 1 Q. AND HOW LONG DID HE WORK FOR FRESH 'N HEALTHY,
- 2 AJ CHANDRA?
- 3 A. UP UNTIL PROBABLY EARLY -- OR JANUARY.
- 4 Q. OF 2008?
- 5 A. CORRECT.
- Q. AND THEN YOU SAID MR. PAVICH WAS AN OFFICER?
- 7 A. YES.
- 8 Q. WHAT WAS HIS TITLE?

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- 9 A. I THINK VICE PRESIDENT OF SALES. I'M NOT SURE
- 10 WHETHER HE WAS A SALARIED EMPLOYEE OR COMPENSATED AS A
- 11 CONSULTANT. AND, IN FACT, I DON'T KNOW WHETHER OR NOT
- 12 ANY OF THE MANAGEMENT TEAM WAS COMPENSATED AS SALARIED
- 13 EMPLOYEES OR AS CONSULTANTS.
- 14 Q. YOU SAID MR. WILLIAMS I THOUGHT YOU SAID HAD A
- 15 \$240.000 SALARY?
- 16 A. THAT'S CORRECT.
- 17 Q. SO HE DID GET A SALARY?
- 18 A. YES, HE DID.
- 19 Q. BUT OTHER THAN THAT YOU DON'T KNOW IF ANYONE
- 20 ELSE DID?
- A. THEY WERE ALL COMPENSATED, WHETHER OR NOT THEY
- 22 WERE COMPENSATED AS SALARIED EMPLOYEES OR CONSULTANTS, I
- 23 COULDN'T TELL YOU. MCCORMICK WAS RUNNING ALL THE BOOKS.
- Q. DO YOU KNOW WHAT MR. MCCORMICK'S RATE OF
- 25 COMPENSATION WAS?

#### □Rough Draft - 67

- 1 A. I BELIEVE IT WAS A HUNDRED AND 80,000.
- Q. A YEAR?
- A. YES.
- 4 Q. AND THEN YOU SAID THAT HIS SALARY WAS SUPPOSED
- 5 TO START IN FEBRUARY OF 2007 BUT YOU BELIEVE HE WAS PAID
- 6 FOR PRIOR TO THAT?
- 7 A. THAT'S CORRECT.
- 8 Q. AND YOU DON'T KNOW HOW MUCH PRIOR?
- 9 A. NO, I'M STILL TRYING TO FIGURE OUT HOW MANY
- 10 CHECKS WERE WRITTEN.
- 11 Q. AND HAGEN, WHAT WAS HIS POSITION AS AN OFFICER
- 12 OF THE COMPANY?
- 13 A. VICE PRESIDENT OF MARKETING.
- Q. AND THEN DO YOU KNOW WHAT HIS COMPENSATION WAS?

- 15 A. NO, I DON'T, NO, I DON'T.
- 16 Q. AND WAS JACK PARSON AN OFFICER?
- 17 A. I BELIEVE FOR A PERIOD OF TIME. AND I THINK IT
- 18 WAS VP OF SPECIAL PROJECTS. AND THEN THERE WAS SOME
- 19 DIFFERENCE OF OPINION BETWEEN HE AND WILLIAMS AND I
- 20 BELIEVE HE BECAME A CONSULTANT IN SOME FASHION.
- Q. AND WAS HE EVER, LIKE, EMPLOYED DAILY AT THE
- 22 COMPANY?
- A. YEAH, HE WAS THERE DAILY.
- Q. UNTIL WHAT PERIOD OF TIME?

# 25 A. PROBABLY MIDYEAR AND THEN HE HAD A SEPARATE NONCERTIFIED ROUGH DRAFT

- 1 OFFICE THAT HE OPERATED OUT OF.
- Q. TO MID-2007 ARE YOU SAYING HE WAS DAILY?
- 3 A. HE WAS DAILY AND THEN I THINK HE MOVED TO
- 4 SEPARATE OFFICES PROBABLY MIDYEAR. BUT HE WAS STILL
- 5 COMPENSATED I BELIEVE AS A CONSULTANT OR ADVISER TO
- 6 WILLIAMS.
- 7 Q. AND YOU DON'T KNOW WHAT THAT RATE OF
- 8 COMPENSATION WAS?
- 9 A. NO, I DO NOT.
- 10 Q. AND THEN DURING THIS WHOLE TIME PERIOD, YOU HAD
- 11 SAID THAT HE HAD THIS --
- 12 A. HE HAD DIVERSIFIED FOOD NETWORK.
- 13 Q. WAS HE INVOLVED IN THAT THE WHOLE TIME?
- 14 A. YES.
- 15 Q. AND THAT WAS A PRODUCE SALES COMPANY?
- 16 A. YES.
- 17 Q. AND WAS HE DOING SALES FOR THE COMPANY THE
- 18 WHOLE PERIOD IN WHICH FRESH 'N HEALTHY WAS IN OPERATION?
- 19 A. I BELIEVE SO.

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- Q. AND SO HE WAS GETTING COMPENSATED AS AN OFFICER
- 21 AND ALSO MAKING COMPENSATION AS A BROKER?
- A. I BELIEVE SO.
- Q. DO YOU KNOW WHAT THE TERMS OF THE ARRANGEMENTS
- 24 WERE BETWEEN DIVERSIFIED AND FRESH 'N HEALTHY?
- 25 A. NO, I DON'T.

#### □Rough Draft - 69

- 1 Q. WAS THERE A WRITTEN CONTRACT?
- 2 A. I DON'T KNOW. THAT WAS BETWEEN WILLIAMS,
- 3 MCCORMICK AND PARSON.
- 4 Q. GETTING BACK TO THIS POWERPOINT PRESENTATION,
- 5 YOU BELIEVE THAT SOMETHING SIMILAR TO THIS WAS THE
- 6 INFORMATION YOU USED TO SOLICIT INVESTMENT?
- 7 A. THAT'S CORRECT.
- 8 O. AND DID YOU HAVE ANY FINANCIAL STATEMENTS THAT
- 9 YOU PROVIDED TO THE INVESTORS?
- 10 A. YEAH, THERE WERE SOME FINANCIALS, SOME
- 11 PROJECTIONS IN THE BACK.
- 12 Q. IN SNO 76?
- 13 A. UH-HUH.
- 14 Q. I GUESS THERE WAS -- 75 AND 76? ARE THOSE
- 15 PRIMARILY THE INFORMATION THAT WAS USED TO SOLICIT THE
- 16 INVESTORS?
- 17 A. I BELIEVE SO.
- 18 Q. AND YOU SAID THAT THIS DOCUMENT WAS UPDATED AND
- 19 CHANGED OCCASIONALLY?
- 20 A. THAT'S CORRECT.
- Q. SO YOU ARE NOT SURE IF THIS WAS THE EXACT
- 22 DOCUMENT BUT IT WAS --
- A. CLOSE, I AM SURE IT'S CLOSE THERETO.
- Q. AND OTHER THAN THAT \$1.5 MILLION PRIVATE
- 25 PLACEMENT THAT YOU HAVE TESTIFIED TO, WERE THERE ANY Page 57

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□Rough Draft - 70	NONCERTIFIED ROUGH DRAFT	
1	OTHER EFFORTS TO RAISE MONEY FOR FRESH 'N HEALTHY?	
2	A. YES.	
3	Q. WHAT WERE THOSE?	
4	4 A. TWO THINGS, RAISING ADDITIONAL EQUITY TO	
5	FACILITATE THE ACQUISITION OF A SEPARATE COMPANY, WHICH	
6	6 IS ALLUDED TO IN THE PROJECTIONS. AND THEN ALSO	
7	DISCUSSIONS TO RAISE ADDITIONAL REAL ESTATE FUNDS.	
8	Q. WERE THESE EVER ACCOMPLISHED OR	
9	A. NO, THEY WEREN'T.	
10	Q. OKAY.	
11	A. AND THE REASON	
12	Q. LET ME JUST GO. FIRST YOU SAID THAT YOU HAD	
13	SOME EFFORTS TO RAISE ADDITIONAL EQUITY FOR ANOTHER	
14	BUSINESS. WHAT WAS THAT BUSINESS?	
15	A. BAY AREA HERBS AND SPECIALTIES.	
16	Q. WHAT WAS BAY AREA HERBS AND SPECIALTIES?	
17	A. BASICALLY A DISTRIBUTOR OF FRESH HERBS.	
18	Q. THAT WAS ANOTHER ENTITY THAT WAS IN BUSINESS?	
19	A. YES.	
20	Q. SEPARATE AND APART FROM GOURMET VEG-PAQ?	
21	A. THAT'S CORRECT.	
22	Q. WAS IT ALSO OWNED BY SANTOS MARTINEZ?	
23	A. NO, COMPLETELY SEPARATE ISSUE.	
24	Q. AND YOU GOT INTO DISCUSSIONS WITH THEM BUT THAT	
25 □Rough Draft - 71	PURCHASE WAS NEVER CONSUMMATED?  NONCERTIFIED ROUGH DRAFT	
1	A. WE HAD SIGNED A LETTER OF INTENT, WE WERE IN	
2	THE MIDST OF BOTH DUE DILIGENCE AND FUND-RAISING, AND	
3	THAT WAS NOT CONSUMMATED LARGELY BECAUSE FIRST FRESH 'N	
_		

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HEALTHY COULD NOT PRODUCE HISTORICAL FINANCIAL

- 5 STATEMENTS, AND THEN SECONDLY, ONCE WE -- OR ONCE FRESH
- 6 'N HEALTHY DID LARGELY THROUGH THE EFFORTS OF
- 7 MR. CHANDRA, THE RESULTS WERE PRETTY DISMAL.
- 8 Q. SO THEY BACKED OUT OF IT?
- 9 A. WE WERE HOLDING CONVERSATIONS WITH A NUMBER OF
- 10 PRIVATE EQUITY FUNDS WHO LIKED THE CONCEPT BUT WHEN THEY
- 11 SAW THE FRESH 'N HEALTHY NUMBERS, WELL, THEY WERE, YOU
- 12 KNOW, THEY WERE ANXIOUS TO SEE THE NUMBERS, WHICH I
- 13 DON'T BELIEVE FINANCIAL STATEMENTS WERE PRODUCED UNTIL
- 14 OCTOBER. AND THAT WAS UNDER CHANDRA. MR. MCCORMICK, HE
- 15 WAS LET GO LARGELY BECAUSE HE DIDN'T PUT THE FINANCIAL
- 16 RECORDS TOGETHER.
- 17 Q. WHAT DID THOSE FINANCIAL RECORDS SHOW,
- 18 OBVIOUSLY YOU ARE GOING TO PRODUCE THEM, DO YOU RECALL
- 19 WHAT THEY SHOWED?
- 20 A. THE FIRST INCOME STATEMENT THAT CAME OUT WAS
- 21 PROBABLY FOR THE MONTH OF AUGUST OR SEPTEMBER. AND IT
- 22 SHOWED THAT FRESH 'N HEALTHY HAD LOST PROBABLY 2 1/2 TO
- 23 \$3 MILLION FOR THE FIRST FIVE, SIX MONTHS OF OPERATION.
- Q. AND THEN YOU SAID THERE WAS A DISCUSSION ABOUT
- 25 SOME REAL ESTATE FUNDING ALSO?
  NONCERTIFIED ROUGH DRAFT

#### □Rough Draft - 72

- 1 A. YES.
- Q. WHAT WAS THAT WITH RESPECT TO?
- 3 A. THAT WAS TO REFINANCE THE ORIGINAL FINANCING
- 4 FOR THE EL CENTRO FACILITY TO ARRANGE FINANCES FOR THE
- 5 HOLLISTER FACILITY, AND THEN ALSO TO ACQUIRE FARMLAND.
- Q. WAS THAT -- THE HOLLISTER FACILITY AND FARMLAND
- 7 WAS GOING TO BE PURCHASED FROM SANTOS MARTINEZ?
- 8 A. THAT'S CORRECT.
- 9 Q. AND WHAT HAPPENED WITH THAT TRANSACTION?
- 10 A. THOSE CONVERSATIONS WERE EXHAUSTED LARGELY Page 59

- 11 BECAUSE OF THE NUMBERS THAT WERE FINALLY PRODUCED BY
- 12 FRESH 'N HEALTHY.
- 13 Q. SO SANTOS SAID HE WASN'T INTERESTED IN GOING
- 14 FORWARD WITH IT?
- 15 A. SANTOS WANTED TO SELL THE COMPANY, WAS UNABLE
- 16 TO ARRANGE THE FINANCING LARGELY BECAUSE OF THE
- 17 PERFORMANCE OF FRESH 'N HEALTHY.
- 18 Q. SO WHO WERE YOU TALKING TO IN ORDER TO GET THE
- 19 FUNDING, THE REAL ESTATE FUNDING?
- 20 A. A NUMBER OF PRIVATE EQUITY FUNDS THAT
- 21 SPECIALIZE IN REAL ESTATE.
- 22 MS. ANASTASSIOU: LET'S MARK THIS AS SC NO. 4.
- 23 (EXHIBIT SC-4 MARKED.)
- 24 BY MS. ANASTASSIOU:

# □Rough Draft - 73

25

- Q. I HAVE HANDED THE WITNESS A DOCUMENT THAT IS NONCERTIFIED ROUGH DRAFT
- 1 MARKED SC NO. 4. IT'S BATES STAMP SNO 169. 170 AND 171.
- 2 AND IT CONSISTS OF SOME INFORMATION REGARDING AN
- 3 ENTITIES CALLED VFINANCE INC. AS WELL AS AN
- 4 ADVERTISEMENT BY VFINANCE INVESTMENTS INC. FOR AN
- 5 OFFERING \$10,500,000 OFFER FOR FRESH 'N HEALTHY. HAVE
- 6 YOU HAD AN OPPORTUNITY TO LOOK AT THIS DOCUMENT?
- 7 A. YES.
- 8 Q. OKAY. TURNING TO THE LAST PAGE OF THAT
- 9 REPORT --
- 10 A. YES.
- 11 O. -- THAT YOU HAVE THE TOMBSTONE. WAS THAT
- 12 OFFERING EVER SOLICITED TO PEOPLE OR CAN YOU TELL ME
- 13 ABOUT THAT OFFERING, IS THAT SOMETHING THAT YOU WERE
- 14 INVOLVED WITH?
- 15 A. THAT WAS NEVER DONE. THIS IS THE FIRST TIME

- 16 I'VE SEEN THIS. IT WASN'T AN INITIAL PUBLIC OFFERING.
- 17 IT WASN'T A FINANCING. IT WAS BASICALLY -- IT WAS A
- 18 PRIVATE -- IT WAS FUND-RAISING SUCH AS I DESCRIBED, YOU
- 19 KNOW, COAMERICA, SOME PRIVATE INVESTORS, SELLER
- 20 FINANCING. THE 10.5 MILLION WAS PROBABLY THE
- 21 TRANSACTION AMOUNT, BUT THERE WAS NO SECURITIES OFFERING
- 22 HERE, IT'S AN INCORRECT ADVERTISEMENT.
- Q. SO WHAT IS THIS, IT'S LIKE A -- IT LOOKS TO ME
- 24 KIND OF LIKE A TOMBSTONE OR A --
- 25 A. IT IS A TOMBSTONE.

  Rough Draft 74 NONCERTIFIED ROUGH DRAFT
  - 1 Q. OKAY. AND SO THE TOMBSTONE WAS JUST A
  - 2 REPRESENTATION OF --
  - 3 A. A TRANSACTION THAT WAS CONSUMMATED.
  - 4 Q. WITH --
  - 5 A. AND BECAUSE MY BROKER OR MY SECURITIES LICENSE
  - 6 RESTED WITH THE FINANCE, THEY INCLUDED THAT AS A
  - 7 TRANSACTION THAT, YOU KNOW, HAD THE INTEREST FINANCING
  - 8 ON IT. WHAT WAS WAS DESCRIBED HERE IN TERMS OF A DEALER
  - 9 IN THE INITIAL PUBLIC OFFEIRNG IS ABSOLUTELY INCORRECT.
  - 10 Q. SO THERE WAS NO IPO, THIS IS JUST THE
  - 11 TRANSACTION YOU PREVIOUSLY DESCRIBED TO ME WITH SANTOS
  - 12 AND --
  - 13 A. THAT'S CORRECT.
  - 14 Q. -- THE PURCHASE OF THE EL CENTRO FACILITY?
  - 15 A. THAT'S CORRECT. AND I HAVEN'T SEEN THIS THING,
  - 16 SO. I DO NOT KNOW IF IT WAS PUBLISHED.
  - 17 Q. AND GOING BACK TO THE VFINANCE, IT LISTS HERE
  - 18 AS A HEADQUARTERS OF THAT OPERATION AS BOCA RATON,
  - 19 FLORIDA.
  - 20 A. YES.
  - Q. AND SO THERE'S -- THERE IS ALSO AN OFFICE Page 61

- 22 LISTED HERE IN NEW YORK?
- 23 A. THAT'S CORRECT.
- Q. OKAY. SO THERE'S TWO OFFICES?
- 25 A. THERE IS A MULTITUDE OF OFFICES. VFINANCE IS A NONCERTIFIED ROUGH DRAFT
  - 1 REGISTERED BROKER DEALER, IT HAS A RETAIL BROKERAGE
  - 2 BUSINESS, IT HAS AN INVESTMENT BANKING DIVISION.
  - 3 INVESTMENT BANKING DIVISION IS LARGELY CONTRIVED OF A
  - 4 VERY FEW SALARIED EMPLOYEES, YOU KNOW, MOSTLY OTHER
  - 5 BANKERS HAVE AN INDEPENDENT CONTRACTOR RELATIONSHIP WITH
  - 6 THE FINANCE. I WAS ONE OF THOSE BANKERS AND ESSENTIALLY
  - 7 THEY HELD MY SECURITIES LICENSES FOR WHICH ANY FEES THAT
  - 8 I WOULD GENERATE IN INVESTMENT BANK ACTIVITIES THEY
  - 9 WOULD PARTICIPATE.
  - 10 Q. ARE YOU AN OWNER IN THAT COMPANY, IN VFINANCE
  - 11 INC.?
  - 12 A. I'VE GOT DE MINIMUS OPTIONS.
  - Q. YOU SAID YOU ARE LIKE AN INDEPENDENT CONTRACTOR
  - 14 WITH THEM?
  - 15 A. YES, BUT WE HAVE SEVERED THAT RELATIONSHIP
  - 16 RECENTLY.
  - 17 O. WHEN DID THAT HAPPEN?
  - 18 A. OVER THE LAST MONTH.
  - 19 Q. WHAT WAS THE REASON FOR THAT?
  - A. THE RELATIONSHIP, IT WASN'T A WIN-WIN
  - 21 SITUATION.
  - Q. WHAT WAS THE REASON FOR THE SEVERANCE, WAS IT
  - 23 YOUR INITIATIVE OR --
  - A. IT WAS BOTH, IT WAS BOTH. THEY WERE IN NEW
- 25 YORK, THEY DIDN'T SHARE BUSINESS OPPORTUNITIES, I WAS NONCERTIFIED ROUGH DRAFT

- 1 CONSUMED WITH THIS SILLY FRESH 'N HEALTHY SITUATION,
- 2 WHICH SUCKED UP A LOT OF MY TIME, SO FROM AN INVESTMENT
- 3 BANKING PRODUCTION, I DIDN'T PRODUCE, YOU KNOW, FEES FOR
- 4 THEM, AND SO IT WAS A, AS I SAID, IT WASN'T A
- 5 COMPLEMENTARY RELATIONSHIP.
- 6 Q. HOW LONG DID YOU HAVE THAT RELATION WITH THEM
- 7 FOR?
- 8 A. I PROBABLY HAD -- ABOUT THREE YEARS I HAD MY
- 9 SECURITIES LICENSE WITH THEM.
- 10 O. AND SO THEN YOU HAVE DISCUSSED WITH ME ALL THE
- 11 EFFORTS OF FUND-RAISING THAT YOU RECALL --
- 12 A. YES.
- Q. -- WITH RESPECT TO FRESH 'N HEALTHY, THERE WAS
- 14 THE \$1.5 MILLION PRIVATE PLACEMENT, AND THEN THE TWO
- 15 OTHER FUNDING OPPORTUNITIES THAT DIDN'T HAPPEN, THE REAL
- 16 ESTATE FUNDING AND THE HERBS AND SPECIALTY FUNDING,
- 17 CORRECT?
- 18 A. WE WERE LOOKING ON THE HERB BUSINESS, WE WERE
- 19 LOOKING TO RAISE ANOTHER \$10 MILLION OF EQUITY, THREE
- 20 QUARTERS OF WHICH WAS DEVOTED TO THE ACQUISITIOIN, BAY
- 21 AREA HERBS, THE REST WOULD JUST BE WORKING CAPITAL FOR
- 22 FRESH 'N HEALTHY AT LARGE. AND THEN WE WERE LOOKING TO
- 23 RAISE, OH, I GUESS 15 TO \$20 MILLION FOR THE REAL
- 24 ESTATE.

# □Rough Draft - 77

- Q. AND THAT WAS ALL YOU HAD PERSONALLY THAT WAS --NONCERTIFIED ROUGH DRAFT
- 1 A. I WAS DRIVING THAT PROCESS. MY ROLE WITHIN THE
- 2 COMPANY WAS SORT OF AN OUTSIDE ADVISER LOOKING AT
- 3 EXTERNAL OPPORTUNITIES. I WAS NOT INVOLVED IN THE
- 4 DAY-TO-DAY MANAGEMENT OR -- INFORMATION I RECEIVED FROM
- 5 THE COMPANY WAS GIVEN BY MCCORMICK AND WILLIAMS. WHICH
- 6 WAS USED LARGELY FOR PRESENTATION PURPOSES.
  Page 63

- 7 O. AND WHAT PRIOR EXPERIENCE HAD WILLIAMS HAD IN
- 8 RUNNING A PRODUCE COMPANY PRIOR TO BECOMING THE CEO AND
- 9 PRESIDENT OF FRESH 'N HEALTHY?
- 10 A. HE WAS FORMERLY THE CEO OF A SUPERMARKET AND
- 11 WHOLESALE DISTRIBUTER BY THE NAME OF CARR GOTTSTEIN
- 12 FOODS UP IN ALASKA. AND UNDER MARK, THE COMPANY RAMPED
- 13 UP FROM ABOUT 50 MILLION IN REVENUES TO ABOUT
- 14 800 MILLION. THEY DID A MANAGEMENT BUYOUT WITH ONE OF
- 15 THE BIG PRIVATE EQUITY FIRMS. SUBSEQUENTLY DID A
- 16 SUCCESSFUL INITIAL PUBLIC OFFERING AND THEN EVENTUALLY
- 17 SOLD TO SAFEWAY.
- 18 Q. BUT YET YOU SAID THAT -- WHEN I ASKED YOU IF HE
- 19 HAD A MILLION DOLLARS OF ASSETS TO BACK UP HIS GUARANTEE
- 20 YOU SAID YOU DIDN'T THINK SO?
- A. I DON'T BELIEVE SO.
- Q. AND SO IF HE HAD --
- 23 A. I HAVE NO IDEA.
- Q. IF HE DID THAT SUCCESSFUL MANAGEMENT BUYOUT AND
- 25 ALL THAT RAMP-UP, WHAT HAPPENED TO HIS MONEY?
  NONCERTIFIED ROUGH DRAFT
- □Rough Draft 78
- 1 A. I COULDN'T TELL YOU.
- Q. AND HOW DID YOU MEET MR. WILLIAMS, THROUGH MR.
- 3 PARSON?
- 4 A. NO, NO, NO, MR. WILLIAMS AND I GOT TO KNOW EACH
- 5 OTHER PROBABLY TEN YEARS AGO. I WAS ADVISING A SEPARATE
- 6 SUPERMARKET CHAIN DOWN IN THE CENTRAL VALLEY BY THE NAME
- 7 OF SAVE MART SUPERMARKETS, THEIR CFO SAVE MART TOOK A
- 8 JOB AT CARR GOTTSTEIN IN ALASKA AND THAT CFO ASKED ME TO
- 9 COME UP TO ADVISE CARR GOTTSTEIN IN SOME TRANSACTIONAL
- 10 WORK.
- 11 Q. AND THAT'S HOW YOU MET MR. WILLIAMS?

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- 12 A. THAT'S CORRECT.
- 13 O. AND NOW MR. WILLIAMS HAS JUST SKIPPED OUT TO
- 14 COSTA RICA?
- 15 A. THAT'S THE LAST I HEARD.
- 16 Q. DID HE EXPLAIN TO YOU WHY HE HAD GONE TO COSTA
- 17 RICA?
- 18 A. NO.
- 19 Q. SO YOU HAVE NO IDEA OF WHAT HIS INVOLVEMENT IS
- 20 THERE?
- 21 A. NO.
- 22 Q. WERE YOU EVER AWARE OF MR. WILLIAMS HAVING A
- 23 GIRLFRIEND NAMED SUE DAVIS?
- 24 A. YES.
- 25 Q. AND WHAT DID YOU KNOW ABOUT THEIR RELATIONSHIP?

  Rough Draft 79 NONCERTIFIED ROUGH DRAFT
  - A. AS FAR AS I, KNOW THEY WERE ENGAGED AND THEY
  - 2 WERE LIVING TOGETHER DOWN IN ARIZONA SOMEWHERE.
  - 3 Q. DO YOU KNOW WHAT HAPPENED TO THAT RELATIONSHIP?
  - 4 A. NO, I DON'T.
  - 5 Q. DO YOU KNOW IF MR. WILLIAMS OWNS ANY REAL
  - 6 PROPERTY?
  - 7 A. I ASSUME THAT HE OWNED HIS HOME DOWN IN
  - 8 ARIZONA, BUT I'M NOT SURE.
  - 9 Q. DID YOU EVER GO TO THE HOME IN ARIZONA?
  - 10 A. I DON'T KNOW IF IT WAS THE SAME HOME, I DID
  - 11 VISIT HIM TEN YEARS AGO.
  - 12 Q. WAS SUE DAVIS THERE OR SOMEBODY ELSE?
  - 13 A. I COULDN'T RECALL.
  - 14 Q. AND SO YOU HAVEN'T BEEN TO HIS PLACE IN ARIZONA
  - 15 FOR ABOUT TEN YEARS?
  - 16 A. THAT'S CORRECT.
  - 17 Q. AND WHEN MR. WILLIAMS WAS WORKING FOR FRESH 'N Page 65

- 18 HEALTHY, WHERE WAS HE RESIDING?
- 19 A. I THINK HE MAINTAINED HIS RESIDENCE STILL DOWN
- 20 IN ARIZONA BUT HE WAS LEASING A CONDO I THINK SOMEWHERE
- 21 IN MONTEREY, OF WHICH THE COMPANY WAS PAYING FOR.
- 22 Q. SO THE COMPANY PAID FOR THE CONDO IN MONTEREY?
- A. THAT'S CORRECT.
- 24 MS. ANASTASSIOU: LET'S MARK THIS AS SC NO. 5.
- 25 (EXHIBIT SC-5 MARKED.)

  Rough Draft 80 NONCERTIFIED ROUGH DRAFT
  - 1 BY MS. ANASTASSIOU:
  - Q. I HAVE JUST HANDED YOU A DOCUMENT MARKED SC
  - 3 NO. 5 AND IT'S LABELED SNO 46. AND THIS IS A DOCUMENT
  - 4 THAT WAS PROVIDED TO SNOW SEED BY YOURSELF IN CONNECTION
  - 5 WITH NEGOTIATIONS RELATING TO THE DEBT. IF YOU CAN TAKE
  - 6 AN OPPORTUNITY TO TAKE A LOOK AT THAT, LET ME KNOW WHEN
  - 7 YOU ARE READY FOR QUESTIONS.
  - 8 A. I'M READY.
  - 9 Q. NOW, THIS PARTICULAR DOCUMENT SHOWS A PRETAX
  - 10 LOSS FOR JULY OF 2007 IN THE AMOUNT OF \$372,000. DO YOU
  - 11 SEE THAT?
  - 12 A. UH-HUH.
  - 13 O. AND IT SHOWS A PRETAX LOSS FOR AUGUST OF
  - 14 211,000. DO YOU SEE THAT?
  - 15 A. UH-HUH.
  - 16 Q. NOW, THAT TO ME ADDS UP TO SOMETHING LIKE A
  - 17 LITTLE LESS THAN \$600,000 IN LOSSES FOR THOSE TWO
  - 18 MONTHS, CORRECT?
  - 19 A. UH-HUH.
  - 20 Q. AND THEN YOU HAD SAID THOUGH PREVIOUSLY WHEN WE
  - 21 WERE TALKING THAT ACTUALLY FRESH 'N HEALTHY DURING THE
  - 22 INITIAL MONTHS OF ITS OPERATIONS HAD SUBSTANTIAL GREATER

- 23 LOSSES THAN THAT.
- 24 A. UH-HUH.

25

# □Rough Draft - 81

- Q. AND WHEN WERE THOSE LOSSES INCURRED, IN THE NONCERTIFIED ROUGH DRAFT
- 1 MARCH, APRIL, MAY?
- 2 A. WHAT HAPPENED, FROM AN INFORMATION STANDPOINT,
- 3 IS THAT UNDER MARK MCCORMICK, NO FINANCIAL STATEMENTS
- 4 WERE PRODUCED. SO WE REALLY -- WE DIDN'T HAVE ANY
- 5 NUMBERS FROM MARCH, APRIL, MAY, JUNE, JULY, AUGUST,
- 6 SEPTEMBER. AJ CHANDRA CAME IN PROBABLY IN OCTOBER, LATE
- 7 OCTOBER, AND HAD TO GO THROUGH ALL THE BOOKS AND RECORDS
- 8 AS WELL AS HE COULD TO ESTABLISH THE HISTORICAL
- 9 FINANCIAL STATEMENTS FROM THE BEGINNING OF FRESH 'N
- 10 HEALTHY. IN FACT, BEYOND THAT TO THE BEGINNING OF THE
- 11 YEAR, WHICH WOULD BE THREE MONTHS UNDER SANTOS MARTINEZ
- 12 OWNERSHIP. AT THE TIME OF THIS STATEMENT, I BELIEVE AJ
- 13 HAD ONLY GOTTEN BACK AS FAR AS JULY. HE HAD NOT
- 14 FINISHED UP THE PRIOR MONTHS. WHEN THE PRIOR MONTHS DID
- 15 COME OUT, IT SHOWED THAT I THINK MAY, JUNE THERE WERE,
- 16 YOU KNOW, MILLION DOLLAR LOSSES. AND, AGAIN, THESE
- 17 NUMBERS WERE PROVIDED BY AJ BASED ON THE INFORMATION
- 18 THAT HE ASSEMBLED FOR THESE MONTHS.
- 19 O. WHAT ABOUT HIS PROJECTED BUDGET SHOWING A
- 20 TURNAROUND FOR OCTOBER, NOVEMBER AND DECEMBER?
- 21 A. THOSE WERE PROVIDED BY WILLIAMS.
- Q. AND DID THAT TURNAROUND ACTUALLY HAPPEN?
- A. NO, NO. I BELIEVE OCTOBER WAS SORT OF
- 24 BREAKEVEN AND NOVEMBER AND DECEMBER WERE I BELIEVE
- \$25\$ DISMAL. I DON'T BELIEVE THAT AJ -- I THINK THE LAST Rough Draft 82 NONCERTIFIED ROUGH DRAFT
  - 1 MONTH HE ACTUALLY PUT THE BOOKS TOGETHER WAS EITHER
  - 2 OCTOBER OR NOVEMBER.

- 3 Q. AND THEN WHO DID IT AFTERWARDS?
- 4 A. THAT WAS IT.
- 5 Q. AND THEN THE COMPANY JUST SHUT DOWN?
- 6 A. CORRECT.
- 7 Q. WHO MADE THE DECISION TO SHUT DOWN THE COMPANY?
- 8 A. THE BANK. COMERICA.
- 9 Q. AND COMERICA BANK JUST ONE DAY SAID, HEY, WE'RE
- 10 SHUTTING YOU DOWN?
- 11 A. YEAH, THEY DIDN'T WANT TO INCUR ANY FURTHER
- 12 LIABILITIES.
- 13 O. WHAT FURTHER LIABILITIES WERE THEY INCURRING?
- 14 A. WELL, THERE WERE PAYABLES THAT WERE INCURRED
- 15 AND THERE WAS A SERIES OF LAWSUITS AND SO THE
- 16 COMBINATION OF BURBANK AND COMERICA INDICATED THAT --
- 17 Q. BURBANK?
- 18 A. RUSS BURBANK, THE ADVISER.
- 19 O. WHEN DID RUSS BURBANK START BEING AN ADVICE-ER
- 20 TO FRESH 'N HEALTHY?
- A. SEPTEMBER, OCTOBER.
- 22 Q. AND HE WAS -- YOU WERE TOLD BY COMERICA BANK
- 23 THAT MR. BURBANK SHOULD BECOME INVOLVED IN FRESH 'N
- 24 HEALTHY?
- 25 A. YEAH, THEY REQUIRED THE COMPANY TO HIRE A NONCERTIFIED ROUGH DRAFT
  - 1 TURNAROUND ADVISER. AND THEY GAVE US TWO OPTIONS, AND
  - 2 WE SELECTED BURBANK.
  - 3 Q. WHO WAS THE OTHER OPTION?
  - 4 A. SOME GENTLEMAN DOWN IN THE CENTRAL VALLEY.
  - Q. WHAT EXPERIENCE DID MR. BURR BURR HAVE WITH
  - 6 PRODUCE COMPANIES PRIOR TO WORKING FOR FRESH 'N HEALTHY?
  - 7 A. HE HAD INDICATED HE HAD DONE SOME WORK WITH

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- 8 FOOD AND PRODUCE COMPANIES, BUT FROM MY RECOLLECTION, HE
- 9 WASN'T TREMENDOUSLY LONG IN THAT EXPERIENCE.
- 10 Q. AND YOU HAVE NO SPECIFIC RECOLLECTION OF ANY
- 11 FARMING COMPANIES HE HAD?
- 12 A. I HAVE NO SPECIFIC RECOLLECTION, NO.
- 13 Q. WHAT WAS -- WHAT WERE THE TERMS OF HIS
- 14 RETENTION, WAS HE BEING PAID?
- 15 A. HE WAS GETTING PAID I THINK 495 AN HOUR. AND
- 16 HE'S BEEN PAID INCREDIBLE AMOUNTS OF MONEY SINCE COMING
- 17 ON BOARD. HE'S HAD GOT TO BE PUSHING A HUNDRED
- 18 THOUSAND.

25

- 19 Q. AND THEN YOU SAID THAT ALSO COMERICA REQUIRED
- 20 FRESH 'N HEALTHY TO RETAIN MURRAY AND MURRAY?
- 21 A. THEY REQUESTED THAT WE RETAIN COUNSEL. I DID
- 22 NOT HAVE ANY PREVIOUS RELATIONSHIP WITH MURRAY AND
- 23 MURRAY, I BELIEVE BURBANK WAS THE ONE THAT BROUGHT
- 24 MURRAY AND MURRAY INTO THE EQUATION.

## □Rough Draft - 84

- Q. AND DO YOU KNOW WHAT THE TERMS OF THE NONCERTIFIED ROUGH DRAFT
- 1 ARRANGEMENT IS WITH MURRAY & MURRAY?
- 2 A. AN HOURLY BASIS.
- 3 Q. AND WHAT ARE THEIR HOURLY RATES?
- 4 A. I WOULD ASSUME BETWEEN FOUR AND FIVE HUNDRED AN
- 5 HOUR FOR STEVE O'NEILL, WHO IS THE MAIN ATTORNEY. I
- 6 THINK TO DATE THE BILLINGS HAVE BEEN JUST UNDER 50,000.
- 7 Q. AND FRESH 'N HEALTHY HAS BEEN MAKING TIMELY
- 8 PAYMENTS TO THESE TWO ENTITIES?
- 9 A. THE BANK HAS CONTROL OF THE BANK ACCOUNT. AND
- 10 THEY HAVE BEEN MAKING THE PAYMENTS ON BEHALF OF FRESH 'N
- 11 HEALTHY.
- 12 Q. YOU SAID THAT THE BANK WANTED TO STOP INCURRING
- 13 LIABILITIES. I MEAN, IF THEY HAD A LINE OF CREDIT THAT Page 69

- 14 WAS LIMITED TO A 1.5 MILLION TERM LOAN THAT WAS ALREADY
- 15 OUT THERE, WHAT WERE THEIR ADDITIONAL LIABILITIES THAT
- 16 THEY WERE ACCRUING?
- 17 A. THEY WEREN'T ACCRUING, BUT THEY SAW THAT EVERY
- 18 MONTH THE COMPANY CONTINUED TO LOSE MONEY. THEY BELIEVE
- 19 THAT THE RECEIVABLE -- THEY SAW THE RECEIVABLE LEVEL
- 20 DIMINISHING. AND SO I GUESS THEY BELIEVED THAT THEIR
- 21 COLLATERAL POSITION WAS DIMINISHING.
- Q. DID ANY OF THE OFFICERS OR DIRECTORS OF FRESH
- 23 'N HEALTHY HAVE ANY SAY IN THE DECISION TO CLOSE DOWN OR
- 24 WAS IT JUST COMERICA JUST DEMANDED THAT IT SHUT DOWN?

# □Rough Draft - 85

25

A. I WOULD SAY THE LATTER. I WAS WORKING ON AS NONCERTIFIED ROUGH DRAFT

- 1 WAS WILLIAMS IN SOME RESPECT A COUPLE THIRD-PARTY JOINT
- 2 VENTURES TO SUSTAIN THE BUSINESS. BUT AT THE
- 3 RECOMMENDATION OF BURBANK IN CONSULTATION WITH THE BANK,
- 4 THEY BASICALLY PULLED THE TRIGGER.
- Q. SO THEY MADE THE DECISION TO SHUT IT DOWN, IT
- 6 WASN'T THERE WAS A DIRECTORS MEETING OR SHAREHOLDERS
- 7 MEETING TO --
- 8 A. NO. THEY SUGGESTED TO MURRAY AND MURRAY AND I
- 9 BELIEVE THAT I -- THEY ASKED ME TO PUT TOGETHER A
- 10 CORPORATE RESOLUTION AUTHORIZING THE WIND-DOWN, THE
- 11 ORDERLY WIND DOWN OF THE BUSINESS.
- 12 Q. SO THEY REQUESTED THAT YOU DO A CORPORATE
- 13 RESOLUTION?
- 14 A. CORRECT.
- 15 Q. DID YOU DO ONE?
- 16 A. I BELIEVE I DID SIGN ONE.
- 17 Q. AND YOU WERE THE ONLY ONE THAT SIGNED IT?
- 18 A. I BELIEVE SO.

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  19 Q. NOBODY ELSE SIGNED IT?
- 20 A. NO. AND IT WAS DRAFTED -- I THINK IT WAS
- 21 DRAFTED BY MURRAY & MURRAY.
- 22 Q. AND DO YOU HAVE THAT CORPORATE RESOLUTION?
- 23 A. I CAN GET THAT FROM MURRAY & MURRAY.
- Q. THAT'S PART OF THE DOCUMENTS THAT YOU INTEND TO
- 25 PRODUCE, CORRECT?

### □Rough Draft - 86

- A. UH-HUH.
- 2 O. WHEN WAS THE DECISION ACTUALLY MADE TO SHUT
- 3 DOWN THE COMPANY?
- 4 A. PROBABLY NOVEMBER OR DECEMBER.
- 5 Q. YOU DON'T REMEMBER SPECIFICALLY?
- 6 A. NO.
- 7 Q. WAS IT THE DATE OF THE RESOLUTION OR --
- 8 A. PRIOR TO THAT.
- 9 Q. PRIOR TO THE DATE OF THE RESOLUTION?
- 10 A. UH-HUH.
- 11 Q. WHAT INVOLVEMENT DID WILLIAMS HAVE IN THE
- 12 DECISION TO SHUT DOWN THE COMPANY?
- 13 A. YOU KNOW, HE HAD SUGGESTED THAT THE COMPANY
- 14 NEEDED MORE CASH TO SUSTAIN ITSELF. AND WITHOUT THAT
- 15 CASH, YOU KNOW, HE WAS THROWING IN THE TOWEL. THE
- 16 CHALLENGE, AS I MENTIONED BEFORE WAS, INITIALLY WE
- 17 DIDN'T HAVE ANY FINANCIAL INFORMATION COMING OUT OF THE
- 18 COMPANY UNTIL CHANDRA CAME IN, AND THEN WHEN THE NUMBERS
- 19 STARTED BEING PRODUCED, THE NUMBERS WERE PRETTY DISMAL,
- 20 WHICH CREATED A PROBLEM FOR ADDITIONAL CAPITAL COMING
- 21 IN.
- Q. AND SO WHEN DID WILLIAMS SAY THAT HE WAS
- 23 THROWING IN THE TOWEL SO TO SPEAK?
- A. PROBABLY DECEMBER, NOVEMBER, DECEMBER. THE Page 71

# \$25\$ BANK ASKED HIM TO ASSIST IN THE ORDERLY WIND DOWN. HE $_{\square}$ Rough Draft - 87 NONCERTIFIED ROUGH DRAFT

- 1 ELECTED NOT TO BECAUSE HE WASN'T GOING TO BE
- 2 COMPENSATED.
- 3 Q. SO THEY ASKED HIM TO ASSIST IN THE ORDERLY WIND
- 4 DOWN AND HE SAID NO BECAUSE THEY WEREN'T GOING TO OFFER
- 5 HIM ANY MONEY?
- 6 A. CORRECT.
- 7 Q. BUT THEY WERE PAYING BURBANK 495 AN HOUR?
- 8 A. YEAH. I THINK WILLIAMS STUCK AROUND UNTIL
- 9 DECEMBER SOMETIME. AND I TRIED TO ASSIST THIS, BUT I'M
- 10 NOT BEING COMPENSATED.
- 11 Q. WHEN WERE THE EMPLOYEES OF FRESH 'N HEALTHY LET
- 12 GO?
- 13 A. PROBABLY THE END OF DECEMBER.
- 14 Q. WHO INFORMED THE EMPLOYEES THAT --
- 15 A. I BELIEVE IT WAS WILLIAMS.
- 16 Q. WILLIAMS DID?
- 17 A. YES.
- 18 Q. HOW MANY EMPLOYEES DID FRESH 'N HEALTHY HAVE AT
- 19 THE TIME IT CLOSED DOWN?
- 20 A. I DON'T KNOW.
- Q. WAS THERE A PRESS RELEASE THAT WAS DONE TO THE
- 22 TRADE?
- 23 A. I BELIEVE THAT MURRAY & MURRAY DRAFTED A LETTER
- 24 THAT WAS SENT OUT TO THE SUPPLIERS.
- 25 Q. SO THEY WERE THE ONES BEHIND SENDING A LETTER, NONCERTIFIED ROUGH DRAFT
  - 1 MURRAY & MURRAY WITH COMERICA, UNDER THE DIRECTION OF
  - 2 COMERICA?
  - 3 A. I DON'T KNOW UNDER THE DIRECTION OF COMERICA,

- 4 BUT I KNOW MURRAY AND MURRAY WAS THE ONE THAT SENT IT
- 5 OUT.
- 6 Q. WERE THEY GETTING ADVICE FROM MANAGEMENT, FROM
- 7 ANY MANAGEMENT OR WHO WAS KIND OF MAKING THE DECISION?
- 8 BECAUSE THEY ARE A LAW FIRM SO THEY ARE TAKING ORDERS
- 9 FROM SOMEBODY.
- 10 A. I BELIEVE BURBANK.
- 11 Q. SO BURBANK ESSENTIALLY KIND OF TOOK OVER
- 12 RUNNING THE COMPANY AT SOME POINT?
- 13 A. HE WAS OVERSEEING THE WIND DOWN.
- 14 Q. AT WHAT POINT IN TIME DID MR. BURBANK
- 15 ESSENTIALLY TAKE CONTROL?
- 16 A. HE SPEARHEADED THE ENTIRE WIND DOWN PROBABLY,
- 17 YOU KNOW, SORT OF IN THE NOVEMBER, DECEMBER TIME FRAME,
- 18 YOU KNOW, IN CONJUNCTION WITH THE BANK, BECAUSE I WAS
- 19 THE REMAINING DIRECTOR, THEY HAD ME SIGN DIFFERENT
- 20 THINGS THAT THEY BELIEVE HAD TO BE ACCOMPLISHED FROM A
- 21 CORPORATE STANDPOINT. BUT THE DECISION-MAKING RESTED
- 22 WITH COMERICA AND BURBANK.
- 23 MS. ANASTASSIOU: LET'S MARK THIS AS SC NO. 6.
- 24 (EXHIBIT SC-6 MARKED.)

# □Rough Draft - 89

MS. ANASTASSIOU: I HAVE JUST HANDED THE NONCERTIFIED ROUGH DRAFT

- 1 WITNESS A DOCUMENT THAT IS FIRST AMENDED COMPLAINT OF
- 2 SNOW SEED VERSUS FRESH 'N HEALTHY, ET AL. IT'S
- 3 BATES-STAMPED SNO 1 THROUGH 45. AND I WOULD LIKE TO
- 4 DIRECT YOUR ATTENTION TO EXHIBIT NO. B TO THE COMPLAINT,
- 5 WHICH IS BATES-MARKED SNO 36 THROUGH 38.
- 6 THE WITNESS: OKAY.
- 7 BY MS. ANASTASSIOU:
- 8 Q. AND IF YOU CAN TAKE A LOOK AT THAT, FAMILIARIZE
- 9 YOURSELF WITH IT AND LET ME KNOW WHEN YOU ARE READY? Page 73

- 10 A. I AM FAMILIAR WITH IT.
- 11 O. OKAY. SO THERE WAS A PROMISSORY NOTE THAT
- 12 FRESH 'N HEALTHY SIGNED PROMISING TO PAY SNOW SEED AND
- 13 IT'S DATED NOVEMBER 2ND, 2007?
- 14 A. UH-HUH.
- 15 Q. AND YOU SIGNED THE NOTE AND MR. WILLIAMS SIGNED
- 16 THE NOTE; IS THAT CORRECT?
- 17 A. CORRECT.
- 18 Q. OKAY. AT THE TIME THIS NOTE WAS SIGNED, WAS
- 19 COMERICA INFORMED THAT THE NOTE WAS BEING EXECUTED?
- 20 A. WE HAD INDICATED THAT THERE WERE PAYMENT TERMS
- 21 THAT WERE REACHED WITH A HANDFUL OF DIFFERENT VENDORS.
- 22 I DON'T KNOW SPECIFICALLY, WE MIGHT HAVE MENTIONED SNOW
- 23 SEED AND THERE WAS ANOTHER SEED COMPANY THAT HAD AGREED
- 24 TO PAYMENT TERMS.

# □Rough Draft - 90

- Q. AND SO YOU RECALL INFORMING THE BANK THAT THERE NONCERTIFIED ROUGH DRAFT
- 1 WAS AN AGREEMENT MADE FOR PAYMENT TERMS, YOU DON'T
- 2 RECALL SPECIFICALLY WHETHER OR NOT YOU PROVIDED THIS
- 3 NOTE TO --
- 4 A. THAT'S CORRECT.
- 5 O. -- COMERICA?
- 6 A. THAT'S CORRECT.
- 7 Q. OKAY. BUT THEY WERE AWARE THAT THERE WERE
- 8 OTHER VENDORS THAT WERE -- PAYMENT TERMS WERE BEING
- 9 MADE?
- 10 A. THAT'S CORRECT.
- 11 Q. AND THERE WERE PAYMENTS THAT WERE REQUIRED TO
- 12 BE MADE UNDER THIS NOTE OF \$7,500 A WEEK. WHAT WAS THE
- 13 GAME PLAN AT THE TIME THAT THIS NOTE WAS EXECUTED AS FAR
- 14 AS HOW THESE PAYMENTS WERE GOING TO BE MADE?

- 15 A. THE INTENT WAS THAT THE PAYMENTS WERE GOING TO
- 16 BE MADE OUT OF THE CASH FLOWS OF THE BUSINESS.
- 17 Q. OKAY. AND THEN YOU ARE SAYING THOUGH RIGHT
- 18 ABOUT THIS SAME TIME COMERICA WAS DECIDING TO JUST SHUT
- 19 DOWN THE BUSINESS, CORRECT?
- A. IN LATE NOVEMBER, EARLY DECEMBER.
- Q. SO WHEN THEY DECIDED TO SHUT DOWN THE BUSINESS,
- 22 WERE THEY INFORMED THAT THERE WERE VENDORS THAT WERE
- 23 RELYING ON THESE PAYMENTS?
- 24 A. CORRECT. THEY SAW THE PAYABLE LIST, THEY KNEW
- 25 THE EXTENT OF CERTAIN PAYMENT TERMS GENERICALLY WITH NONCERTIFIED ROUGH DRAFT
  - 1 CERTAIN VENDORS.
  - Q. AND YET THEY DECIDED TO SHUT IT DOWN
  - 3 REGARDLESS?
  - 4 A. CORRECT.
  - 5 Q. AND WAS THIS PROMISSORY NOTE IN A FILE THAT
  - 6 WOULD HAVE BEEN SEEN BY MR. BURBANK?
  - 7 A. I WOULD IMAGINE SO.
  - 8 Q. AND MR. WILLIAMS EXECUTED THIS NOTE, CORRECT?
  - 9 A. YES.
  - 10 O. WHAT WERE YOUR CONVERSATIONS WITH MR. WILLIAMS
  - 11 AT THE TIME THE NOTE WAS BEING EXECUTED?
  - 12 A. THE CONVERSATIONS WERE THERE WAS QUITE A LARGE
  - 13 AMOUNT OF PAYABLES AND THE ABILITY OF THE COMPANY TO
  - 14 HANDLE THOSE PAYABLES ON A CURRENT BASIS WAS
  - 15 PROBLEMATIC, SO WE BEGAN CONVERSATIONS WITH A NUMBER OF
  - 16 VENDORS INCLUDING SNOW SEED ABOUT EXTENDED PAYMENT
  - 17 TERMS, BELIEVING THAT THE COMPANY'S CASH FLOW WOULD
  - 18 IMPROVE TO SERVICE THESE PARTICULAR NOTES.
  - 19 Q. AND YOU SAID THAT AT THE TIME THAT COMERICA
  - 20 MADE THE DECISION TO SHUT DOWN THAT YOU HAD SOME Page 75

21	NECOTTATION	DENIDTRIC	EOD	۸	DADTNEDCUTD	TRANSACTION?
$Z \perp$	NEGUITALION	PENDING	FUK	А	PAKINEKSHIP	IKANSACITON

- 22 A. WE HELD CONVERSATIONS WITH A NUMBER OF MAJOR
- 23 COMPANIES TO PROCESS DIFFERENT PRODUCT ON A CONTRACT
- 24 BASIS, AND WHILE THOSE WERE BEING ADVANCED, THE BUSINESS
- \$25\$ BASICALLY CRASHED. SOME OF THE THINGS THAT UNDERMINED  $$\mathbbmspace{1mm}$  Rough Draft 92  $$\mathbbmspace{1mm}$  NONCERTIFIED ROUGH DRAFT
  - 1 IT WAS MARTINEZ CAME INTO A COUPLE OF THE PLANTS AND
  - 2 TOOK SOME OF THE EQUIPMENT.
  - 3 Q. MARTINEZ CAME INTO THE PLANTS AND JUST TOOK THE
  - 4 EQUIPMENT?
  - 5 A. YEAH. AND HIS CONTENTION IS THAT SOME OF THE
  - 6 EQUIPMENT WAS SUBJECT -- WHEN WE CONSUMMATED THE
  - 7 TRANSACTION IN MARCH, FEBRUARY OR MARCH, CERTAIN PIECES
  - 8 OF THE EQUIPMENT WERE SUBJECT TO CAPITAL LEASES,
  - 9 THIRD-PARTY LEASES. AND IT WAS INCUMBENT ON FRESH 'N
  - 10 HEALTHY TO HAVE THOSE LEASES ASSIGNED OR ASSUMED.
  - 11 MCCORMICK DID NOT DO A GOOD JOB OF HAVING THOSE
  - 12 ASSIGNED. SOME OF THE, FROM WHAT I UNDERSTAND, SOME OF
  - 13 THE LESSORS SOURCE WOULD NOT ASSIGN THOSE WITHOUT A
  - 14 PERSONAL GUARANTEE.
  - Q. SO MCCORMICK WAS -- OH, MARK --
  - 16 A. HE WAS THE CFO.
  - 17 Q. OKAY. AND HE WAS SUPPOSED TO MAKE SURE THAT
  - 18 THEY WERE ASSIGNED OR ASSUMED AND THAT THEY DIDN'T GET
  - 19 ASSIGNED OR ASSUMED?
  - 20 A. AND THERE WAS A PROVISION WITHIN THE ASSET
  - 21 PURCHASE AGREEMENT SAYING THAT IF, IN FACT, THOSE WERE
  - 22 NOT ASSIGNED, THAT IN EFFECT TITLE TO THOSE ASSETS DID
  - 23 NOT TRANSFER AND THUS MR. MARTINEZ BELIEVED THAT HE WAS
  - 24 ENTITLED AS THE RESPONSIBLE PARTY TO TAKE -- TO
- 25 BASICALLY SELF-HELP HIMSELF TO KEY EQUIPMENT.

  NONCERTIFIED ROUGH DRAFT
  Page 76

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- 2 A. NO.
- 3 Q. AND NOBODY DID ANYBODY TO STOP HIM?
- 4 A. THAT BECOME A CONTENTIOUS ISSUE, BECAUSE
- 5 BURBANK WAS OVERSEEING THIS, I INDICATED TO BURBANK THAT
- 6 SHOULDN'T THERE BE SOMEONE OVERSEEING THE EQUIPMENT AND
- 7 THE PLANT AND EVERYTHING ELSE, AND, YOU KNOW, NOTHING
- 8 WAS DONE ON THAT FRONT. SO MARTINEZ CAME INTO THE EL
- 9 CENTRO PLANT AND PULLED OUT SOME OF THE CRITICAL
- 10 EQUIPMENT WHICH BASICALLY UNDERMINED SORT OF THIS
- 11 RESTART OF THE EL CENTRO FACILITY.
- 12 Q. WOW.
- 13 A. THIS IS A BLOODY MESS. AND OTHER VENDORS
- 14 HELPED THEMSELVES TO IRRIGATION PIPES. OTHER VENDORS
- 15 CAME INTO THE DAVIDSON FACILITY AND SELF-HELPED
- 16 THEMSELVES TO OTHER EQUIPMENT. AND SO THERE'S -- AND
- 17 THIS ASSUME IS ALL CONFIDENTIAL?
- 18 Q. WELL, THIS IS ACTUALLY A DEPOSITION, IT'S UNDER
- 19 OATH THAT'S KIND OF COURT TESTIMONY.
- 20 A. OKAY.
- 21 Q. SO --
- 22 A. BUT IS IT GOING TO BE ON PUBLIC RECORD?
- Q. WELL, IT CAN BE USED AS PUBLIC RECORD, CORRECT.
- 24 I SHOULD HAVE -- WHY DON'T WE GO BACK. I JUST ASSUMED
- \$25\$ THAT YOU WERE AWARE OF THE NATURE OF A DEPOSITION. LET  $$\square$$  Rough Draft 94  $$NONCERTIFIED\ ROUGH\ DRAFT$ 
  - 1 ME JUST GO BACK. SO YOU'VE NEVER BEEN DEPOSED BEFORE?
  - 2 A. NO.
  - 3 Q. A DEPOSITION, YOU ARE UNDER OATH, THE COURT
  - 4 REPORTER IS TAKING YOUR TESTIMONY UNDER OATH, YOUR
  - 5 TESTIMONY HAS THE SAME WEIGHT AS IF YOU WERE IN COURT Page 77

- 6 EVEN THOUGH YOU ARE IN AN INFORMAL SETTING HERE IN MY
- 7 OFFICE.
- 8 A. OKAY.
- 9 Q. AND THIS TESTIMONY CAN BE USED IN COURT. FOR
- 10 EXAMPLE, IF WE WERE TO HAVE A COURT PROCEEDING AND YOU
- 11 WEREN'T THERE, IT COULD BE USED IN LIEU OF YOU APPEARING
- 12 OR IT ALSO COULD BE USED IN THE EVENT YOU APPEARED IN
- 13 COURT AND TESTIFIED DIFFERENTLY THAN THE WAY YOU TESTIFY
- 14 TODAY, IT COULD BE USED TO IMPEACH YOU IN COURT. IF,
- 15 FOR EXAMPLE, YOU SAID TODAY THAT I REMEMBER INVESTING
- 16 TEN TO \$15,000 AND IT TURNED OUT THAT THAT WAS INVESTED
- 17 BY SOMEBODY ELSE, AND YOU TESTIFIED DIFFERENTLY, THEN I
- 18 COULD BRING THAT UP TO COURT AND THAT BECOMES A
- 19 CREDIBILITY ISSUE. SO THIS TESTIMONY IS UNDER OATH AND
- 20 CAN BE USED FOR THAT PURPOSE. SO, BUT I MEAN, YOU KNOW,
- 21 AS FAR AS WHAT YOU ARE AWARE OF, I MEAN, I'M ENTITLED,
- 22 YOU KNOW, TO GET ALL THE RELEVANT INFORMATION.
- 23 A. SURE.
- Q. AND SO TO THE EXTENT THAT YOU DON'T KNOW WHO
- \$25\$ EXACTLY TOOK THE EQUIPMENT, YOU CAN LET ME KNOW THAT, TO NONCERTIFIED ROUGH DRAFT
  - 1 THE EXTENT THAT YOU BELIEVE THAT IT WAS A CERTAIN
  - 2 PERSON, YOU CAN TELL ME THAT, AND, YOU KNOW, IF YOU ARE
  - 3 UNSURE, YOU CAN TELL ME THAT YOU ARE UNSURE.
  - 4 A. OKAY.
  - Q. SO YOU BELIEVE THAT AT THE SAME TIME THAT THIS
  - 6 RUSS BURBANK WAS IN THERE, THEN WHAT CREATED THE CRISIS
  - 7 WAS THE FACT THAT SANTOS CAME IN TO PULL OUT THAT
  - 8 EQUIPMENT AND THEN AT THE SAME TIME OTHER VENDORS WERE
  - 9 PULLING EQUIPMENT FROM FRESH 'N HEALTHY?
  - 10 A. CORRECT.

- Q. AND THESE WERE PEOPLE THAT HAD INTERESTS IN THE
- 12 EQUIPMENT AS LESSORS OF THE EQUIPMENT?
- 13 A. I BELIEVE, WITH THE EXCEPTION OF MARTINEZ, WHO
- 14 WAS STILL ON THE LEASE LIABILITY AND FELT HE WAS
- 15 ENTITLED TO TAKE THAT EQUIPMENT, I BELIEVE THAT OTHER
- 16 SUPPLIERS IN ORDER TO COMPENSATE THEM FOR OUTSTANDING
- 17 PAYABLES STARTED TAKING OTHER EQUIPMENT. INCLUDING SOME
- 18 OF THE IRRIGATION PIPES.
- 19 Q. SO, IN OTHER WORDS, THESE WEREN'T SECURED
- 20 PARTIES --
- 21 A. NO.
- Q. -- THESE WERE JUST PEOPLE THAT WERE OWED MONEY?
- A. THAT'S CORRECT.
- Q. SO, FOR EXAMPLE, IF SOMEBODY WAS OWED MONEY FOR
- 25 FUEL, THEY JUST MAY HAVE COME OUT AND TAKEN SOME NONCERTIFIED ROUGH DRAFT
- 1 IRRIGATION PIPE --

□Rough Draft - 96

- 2 A. CORRECT.
- 3 Q. -- TO COMPENSATE THEM FOR THE FUEL BILL?
- 4 A. THAT'S RIGHT.
- 5 Q. WHO WAS GIVING THEM AUTHORITY TO COME IN --
- 6 A. NO ONE.
- 7 Q. -- AND TAKE THIS EQUIPMENT?
- 8 A. NO ONE.
- 9 Q. WHAT WAS THE BASIS FOR THEM COMING OUT TO DO
- 10 THAT, DO YOU KNOW? WAS IT CONVERSATIONS BETWEEN SANTOS
- 11 AND THE SUPPLIERS? DO YOU HAVE ANY IDEA AS TO WHY
- 12 PEOPLE WOULD JUST COME IN AND START TAKING EQUIPMENT?
- 13 A. I KNOW THAT CHANDRA HAD CONVERSATIONS WITH SOME
- 14 SUPPLIERS, I KNOW BURBANK I BELIEVE HAD CONVERSATIONS.
- 15 BUT AS FAR AS I KNOW, AND YOU CAN CORROBORATE THIS WITH
- 16 CHANDRA AND BURBANK, A NUMBER OF SUPPLIERS JUST Page 79

- 17 SELF-HELPED THEMSELVES TO EQUIPMENT.
- 18 O. AND CAN YOU IDENTIFY ANY OF THOSE SUPPLIERS?
- 19 A. I COULDN'T. I WOULD HAVE TO CHAT WITH EITHER
- 20 CHANDRA OR BURBANK ON THAT. POSSIBLY WILLIAMS. I KNOW
- 21 THAT WILLIAMS HAD NEGOTIATED WITH ONE OF THE BIG PRODUCE
- 22 SUPPLIERS THE EXCHANGE OF CERTAIN PIPE FOR OUTSTANDING
- 23 PAYABLES IN THE HUNDREDS OF THOUSANDS OF DOLLARS.
- Q. DO YOU KNOW WHO THE --
- 25 A. I CAN'T RECALL.

  Rough Draft 97 NONCERTIFIED ROUGH DRAFT
  - 1 Q. WHO IT WAS?
  - 2 A. NO.
  - 3 Q. SO WHAT STARTED HAPPENING IS MARTINEZ CAME IN
  - 4 AND THEN THERE WERE NEGOTIATIONS WITH CHANDRA, BURBANK
  - 5 OR WILLIAMS, AND THESE SUPPLIERS WHO SAID, HEY, WE WILL
  - 6 FORGIVE OUR DEBT IF YOU GIVE US X AMOUNT OF FRESH 'N
  - 7 HEALTHY EQUIPMENT?
  - 8 A. THAT HAPPENED IN A COUPLE OF OCCASIONS. BUT
  - 9 THERE WAS A DISCUSSION, LARGELY WILLIAMS NEGOTIATING
  - 10 WITH SOME OF THE VENDORS ABOUT THE SWAP OF PAYABLES FOR
  - 11 EQUIPMENT. BUT OTHERS, INCLUDING MARTINEZ, TOOK THE
  - 12 LIBERTIES OF JUST GOING IN AND TAKING THE EQUIPMENT.
  - 13 Q. AND THERE WAS NO COURT RECORDS TO DO ANY OF
  - 14 THAT?
  - 15 A. THAT'S CORRECT.
  - 16 Q. AND DID BURBANK ATTEMPT TO TAKE ANY LEGAL
  - 17 ACTION AGAINST ANY OF THESE PEOPLE?
  - 18 A. NO, NO.
  - 19 Q. WHAT ABOUT MURRAY & MURRAY?
  - 20 A. NO.
  - Q. WAS THERE EVER ANY DISCUSSION ABOUT TAKING

- 22 LEGAL ACTION AGAINST THESE --
- 23 A. YOU HAD SUGGESTED TAKING LEGAL ACTION, AND I
- 24 GUESS THE CONCLUSION I DREW IS THAT THE COMBINATION OF
- 25 THE BANK, MURRAY & MURRAY AND BURBANK DIDN'T WANT TO NONCERTIFIED ROUGH DRAFT
  - 1 INCUR A COST OF TAKING LEGAL ACTION. IN FACT,
  - 2 COMERICA'S ATTORNEY OPINED THAT SANTOS MARTINEZ WAS
  - 3 ENTITLED TO TAKE THAT EQUIPMENT. I HAD A DIFFERENT
  - 4 OPINION BY THE BAKER & MCKENZIE FOLKS WHO REPRESENTED US
  - 5 SAYING THAT REGARDLESS OF WHAT IT SAID IN THE DOCUMENT,
  - 6 WE PURCHASED THE EQUIPMENT FOR FAIR VALUE AND FRESH 'N
  - 7 HEALTHY WAS STILL ENTITLED TO THE EQUIPMENT.
  - 8 Q. PLUS THE FACT THAT SELF-HELP IS ILLEGAL UNDER
  - 9 CALIFORNIA LAW WITHOUT YOUR CONSENT.
  - 10 A. WELL, YEAH, TALK TO MR. MARTINEZ ABOUT THAT.
  - 11 Q. IN OTHER WORDS, YOU CAN HAVE A RIGHT IN A
  - 12 DOCUMENT, BUT IN ORDER TO GET IT ENFORCED YOU HAVE TO
  - 13 EITHER GO TO COURT OR HAVE CONSENT, ONE OF THE TWO.
  - 14 DO YOU KNOW WHETHER OR NOT FRESH 'N HEALTHY
  - 15 EVER CONSENTED TO MR. MARTINEZ TAKING THE EQUIPMENT?
  - 16 A. NO. WE FOUND OUT ONE WEEKEND THAT SOME SCALES
  - 17 AND A BIG PACK MAT MACHINE WERE TAKEN SOME SATURDAY
  - 18 NIGHT, SUNDAY OR WHATEVER WHEN NO ONE WAS AT THE PLANT.
  - 19 Q. AND DID MR. MARTINEZ STILL HAVE THE KEYS TO THE
  - 20 PLANT?
  - 21 A. HE HAD THE COMBINATION TO THE LOCK. AGAIN, HE
  - 22 WAS ENGAGED AS A CONSULTANT STILL.
  - Q. AND HE OWNS STOCK IN THE COMPANY, WAS A
  - 24 DIRECTOR?
- 25 A. HE OWNED STOCK IN THE COMPANY AND HE WAS, YOU NONCERTIFIED ROUGH DRAFT
  - 1 KNOW, HE WAS -- SOME OF THE OTHER THINGS THAT, AGAIN, Page 81

- 2 THERE IS A, THERE IS A SEPARATE ACTION BEING PUT
- 3 TOGETHER ON THIS WHOLE THING. BUT I WON'T GO INTO
- DETAIL ON THAT. BUT IT'S MY BELIEF HE BREACHED HIS 4
- 5 CONFIDENTIALITY TERMS WITHIN THE CONSULTING AGREEMENT.
- AND HE BREACHED OTHER THINGS IN THE ASSET PURCHASE 6
- AGREEMENT AS WELL AS THE CONSULTING. BUT THAT'S A 7
- 8 SUBJECT OF A DIFFERENT DISCUSSION.
- 9 Q. NOW, WHEN THEY WERE -- THE ACQUISITION WAS
- INITIALLY MADE FROM SANTOS MARTINEZ -- WE WILL TAKE A 10
- 11 BREAK FOR LUNCH IN A COUPLE OF MINUTES. I KNOW IT'S --
- 12 A. I'VE GOT A -- HOW MUCH LONGER DO YOU
- 13 ANTICIPATE? BECAUSE I'VE GOT A BOARD MEETING I HAVE TO
- 14 ATTEND IN SAN FRANCISCO.
- Q. OKAY. WHY DON'T WE TALK ABOUT THAT. WHAT TIME 15
- 16 IS YOUR BOARD MEETING?
- 17 A. AT 4 O'CLOCK.
- O. AND SO YOU'LL HAVE TO LEAVE HERE --18
- 19 2:30. Α.
- 20 Q. NO, PROBABLY TWO.
- 21 I DRIVE FAST. Α.

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- 22 Q. YOU DRIVE FAST.
- 23 PROBABLY SAY 2:15 OR SO.
- 24 WE ARE GOING TO NEED RECONVENE WITH ALL THE Q.
- 25 DOCUMENTS THAT WE HAVE BEEN DISCUSSING. □Rough Draft - 100 NONCERTIFIED ROUGH DRAFT
  - 1 SURE.
    - 2 SO I DON'T KNOW WHAT YOU WANT TO DO FOR LUNCH,
    - 3 IF YOU WANT TO MAYBE TRY TO GO THROUGH FOR ANOTHER HOUR
    - AND THEN YOU CAN GO TO LUNCH AND GO TO YOUR MEETING 4
    - 5 OR --
    - A. THAT'S FINE, I WOULD LIKE TO IF YOU ARE GAME TO 6

- 7 CONTINUE.
- 8 Q. GOOD. SO, YEAH, BECAUSE I SAW YOU LOOKING AT
- 9 YOUR WATCH. ALSO, WHY DON'T I JUST TAKE A BREAK FOR A
- 10 MINUTE AND GET MY CALENDAR AND WE CAN TALK ABOUT DATES
- 11 TO RESCHEDULE.
- 12 A. I'LL GO OUT TO MY CAR TO GET MY BLACKBERRY.
- 13 MS. ANASTASSIOU: WHY DON'T WE TAKE A
- 14 FIVE-MINUTE BREAK THEN.
- 15 (BREAK.)
- 16 MS. ANASTASSIOU: BACK ON THE RECORD. THE
- 17 WITNESS HAS A PRIOR APPOINTMENT TODAY FOR 4 O'CLOCK IN
- 18 SAN FRANCISCO SO WE ARE GOING TO RECESS THIS DEPOSITION
- 19 EARLY TODAY. AND ALSO THE WITNESS DID NOT BRING THE
- 20 DOCUMENTS THAT WERE REQUESTED PURSUANT TO THE DEPOSITION
- 21 NOTICE AND HE IS GOING TO BE GATHERING DOCUMENTS AND WE
- 22 ARE GOING TO RECONVENE FOR A CONTINUED DEPOSITION ON
- 23 TUESDAY, MARCH 25, AT 9 A.M. HERE AT THIS OFFICE AT 242
- 24 CAPITOL STREET, SALINAS, CALIFORNIA.

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## □Rough Draft - 101

#### NONCERTIFIED ROUGH DRAFT

- 1 BY MS. ANASTASSIOU:
- Q. OKAY. SO YOU WERE LOOKING IN YOUR BLACKBERRY
- 3 TO GET ME SOME ADDRESS OR INFORMATION?
- 4 A. YEAH, I'M LOOKING FOR IT RIGHT NOW. I'VE GOT
- 5 HER OLD ADDRESS. LET'S CALL HER.
- 6 (OFF THE RECORD.)
- 7 BY MS. ANASTASSIOU:
- 8 Q. GOING BACK ON THE RECORD THEN. IN CONNECTION
- 9 WITH THE COMERICA BANK LOAN, WAS FRESH 'N HEALTHY MAKING
- 10 LOAN PAYMENTS TO COMERICA BANK ON A REGULAR BASIS?
- 11 A. YEAH, PROBABLY UP UNTIL MAYBE JULY, AUGUST, OR
- 12 ACTUALLY AUGUST, SEPTEMBER.

- 13 Q. OF 2007?
- 14 A. CORRECT.
- 15 Q. AND HOW MUCH WERE THE MONTHLY PAYMENTS TO
- 16 COMERICA, OR WERE THEY WEEKLY PAYMENTS OR HOW DID IT
- 17 WORK EXACTLY?
- 18 A. IT WAS QUARTERLY PAYMENTS. I THINK INTEREST
- 19 WAS PAYABLE MONTHLY AND THEN QUARTERLY PAYMENTS OF
- 20 SOMETHING LIKE A HUNDRED AND FIFTY THOUSAND DOLLARS.
- 21 Q. AND DID COMERICA JUST DO A SWEEP OF THE ACCOUNT
- 22 TO MAKE THE PAYMENT OR WAS THE PAYMENT LIKE A CHECK THAT
- 23 WAS PHYSICALLY CUT FROM FRESH 'N HEALTHY, DO YOU KNOW?
- 24 A. I BELIEVE THEY JUST DEBITED THE ACCOUNT.

# 25 Rough Draft - 102

Q. THEY DEBITED THE ACCOUNT?

NONCERTIFIED ROUGH DRAFT

- 1 A. CORRECT.
- Q. AND THIS WAS THE ACCOUNT THAT FRESH 'N
- 3 HEALTHY --
- 4 A. THE GENERAL ACCOUNT.
- 5 O. THE GENERAL ACCOUNT THAT FRESH 'N HEALTHY USED
- 6 FOR ITS GENERAL BUSINESS OPERATIONS?
- 7 A. THAT'S CORRECT.
- 8 O. SO THAT WHEN A PAYMENT WAS DUE THEY DEBITED THE
- 9 ACCOUNT. AND THAT WAS BOTH FOR INTEREST AND PRINCIPAL
- 10 PAYMENTS?
- 11 A. CORRECT.
- 12 O. AND THEN YOU SAID IN AUGUST OR SEPTEMBER OF
- 13 2007 THERE STARTED TO BE NOT ENOUGH MONEY TO MAKE THE
- 14 PAYMENTS, OR WHAT HAPPENED?
- 15 A. YEAH, THAT WAS THE CASE, THAT THE CASH FLOWS OF
- 16 THE COMPANY WERE LIMITED, THERE WERE OVERDRAFTS BEING
- 17 CREATED. AND I KNOW THAT COME THE TAIL END OF THE YEAR,

- 18 PROBABLY IN OCTOBER OR NOVEMBER, THE COMPANY AND THE
- 19 BANK SIGNED A FORBEARANCE AGREEMENT. SO IT ELONGATED
- 20 THE PAYMENTS. I BELIEVE IN THE FORBEARANCE AGREEMENT
- 21 THERE WAS A STIPULATION THAT THE COMPANY AT LEAST FOR A
- 22 PERIOD OF TIME MADE MONTHLY PAYMENTS, I CAN'T REMEMBER
- 23 THE DOLLAR AMOUNT THERE, TO TRY TO CATCH UP, AND I
- 24 BELIEVE AFTER THE FIRST MONTH, THE COMPANY VIOLATED
- 25 THAT.

## □Rough Draft - 103

## NONCERTIFIED ROUGH DRAFT

- 1 O. THOSE MONTHLY PAYMENTS AGAIN WERE STILL BEING
- 2 JUST TAKEN OUT OF THE GENERAL ACCOUNT BY COMERICA?
- 3 A. YEAH. THEY NOT ONLY DEBITED THE ACCOUNT FOR
- 4 PRINCIPAL AND INTEREST BUT THEY WOULD DEBIT THE ACCOUNT
- 5 FOR --
- 6 Q. LATE FEES?
- 7 A. -- THEIR OWN ATTORNEY'S FEES, LATE FEES,
- 8 WHATEVER.
- 9 O. SO PRINCIPAL, INTEREST, LATE FEES, ATTORNEY'S
- 10 FEES. AND THEN THEY STARTED DEBITING THE ACCOUNT FOR
- 11 THE MURRAY & MURRAY FEES?
- 12 A. NO, THE MURRAY & MURRAY FEES WERE AFTER THE
- 13 FACT. MURRAY & MURRAY RECENTLY GOT ENGAGED TOWARD THE
- 14 TAIL END OF THE WIND DOWN AND COMERICA HAS CONTROL OF
- 15 THE RECEIVABLE COLLECTION. AND I GUESS THEY HAVE AN
- 16 ACCOUNT SET ASIDE THROUGH WHICH BURBANK, COMERICA'S
- 17 COUNSEL AND MURRAY & MURRAY ARE BEING PAID.
- 18 Q. AND THAT'S FROM THE PRODUCE RECEIVABLES THAT
- 19 THEY ARE COLLECTING?
- 20 A. THAT'S CORRECT.
- 21 Q. ARE THEY AWARE THAT THE -- IS COMERICA AWARE
- 22 THAT THERE ARE PACA CREDITORS OUT THERE?
- A. ABSOLUTELY. AS FAR AS I KNOW THEY ARE Page 85

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- Q. BUT THEY HAVEN'T BEEN PAYING ANY PACA PAYABLES

  Rough Draft 104

  NONCERTIFIED ROUGH DRAFT
  - 1 BUT THEY HAVE BEEN PAYING MURRAY & MURRAY AND BURBANK
  - 2 CURRENTLY?
  - 3 A. I DON'T KNOW IF THEY HAVE MAKING PAYMENTS ON
  - 4 THE PACA PAYABLES YET.
  - 5 Q. AND HOW DO YOU KNOW THAT THEY'RE AWARE OF THE
  - 6 PACA PAYABLES?
  - 7 A. PROBABLY ALL THE OUTSTANDING PACA PAYABLES ARE
  - 8 SUBJECT TO LAWSUITS NOW.
  - 9 Q. SO THEY ARE AWARE OF ALL THOSE LAWSUITS?
  - 10 A. ABSOLUTELY.
  - 11 Q. AND I KNOW THAT THERE WAS -- I HAVE A COPY OF
  - 12 THAT LAWSUIT HERE SOMEWHERE TOO.
  - MS. ANASTASSIOU: MARK THIS AS SC NO. 7.
  - 14 (EXHIBIT SC-7 MARKED.)
  - 15 MS. ANASTASSIOU: I HAVE JUST HANDED THE
  - 16 WITNESS A DOCUMENT THAT WE MARKED AS SC NO. 7. IT'S
  - 17 BATES STAMPED SNO 452 THROUGH 460. IT CONSISTS OF A
  - 18 STIPULATING REGARDING COMPLAINT FOR CONSENT JUDGMENT AND
  - 19 ORDER REGARDING PRIDE OF SAN JUAN INC. VERSUS FRESH 'N
  - 20 HEALTHY THAT WAS FILED IN COURT IT LOOKS LIKE ON
  - 21 AUGUST 23RD, 1007. DO YOU KNOW WHETHER COMERICA BANK
  - 22 WAS AWARE OF THIS LAWSUIT WITH PRIDE OF SAN JUAN AND
  - 23 FRESH 'N HEALTHY?
  - A. I DON'T KNOW. BUT AS FAR AS I KNOW THIS HAS
  - 25 ALL BEEN PAID.

## □Rough Draft - 105

#### NONCERTIFIED ROUGH DRAFT

- 1 Q. RIGHT. BUT I WAS ASKING YOU WHETHER OR NOT
- 2 THEY WERE AWARE THAT THERE WAS A SUIT FROM PRIDE OF SAN

Cinelli.ROUGHD~1.TXT 3 JUAN REGARDING FAILURE TO PAY?

4	A. I DON'T KNOW.
5	Q. DO YOU KNOW HOW COMERICA WHAT KIND OF
6	INFORMATION COMERICA BANK WAS GETTING ON A REGULAR
7	BASIS?
8	A. THAT WAS ONE OF THE BIG PROBLEMS AND THAT'S ONE
9	OF THE REASONS THE BANK GOT A LITTLE AGGRESSIVE IN THAT
10	THE COMPANY VIOLATED THE TERMS OF THE CREDIT AGREEMENT
11	BECAUSE IT DIDN'T PRODUCE REGULAR FINANCIAL STATEMENTS.
12	IT WAS SUPPOSED TO SUBMIT I BELIEVE MONTHLY FINANCIAL
13	STATEMENTS. BUT UNDER MARK MCCORMICK, AND HE ALWAYS
14	COMPLAINED ABOUT DIFFERENT THINGS, HE NEVER PRODUCED ANY
15	FINANCIAL STATEMENTS FOR THE BANK. IT WASN'T UNTIL AJ
16	CHANDRA CAME IN THAT ANY FINANCIAL REPORTS WERE
17	PROVIDED. I BELIEVE THE BANK RECEIVED RECEIVABLE AGINGS
18	AND PAYABLE AGINGS, BUT RELATIVE TO PURE FINANCIAL
19	STATEMENTS, THE BANK NEVER GOT THOSE UNTIL PROBABLY
20	OCTOBER, NOVEMBER.
21	Q. SO THEY GETTING RECEIVABLE AGINGS AND PAYABLE
22	AGINGS ON A REGULAR BASIS THROUGHOUT THE EXISTENCE OF
23	FRESH 'N HEALTHY?
24	A. I BELIEVE SO.
□Rough Draft - 106	Q. BUT THEY DIDN'T GET FINANCIAL STATEMENTS NONCERTIFIED ROUGH DRAFT
1	BECAUSE THEY WEREN'T BEING PRODUCED?
2	A. THAT'S CORRECT.
3	Q. AND THE RECEIVABLE THE PAYABLE AGINGS AGENTS
4	WOULD HAVE SHOWN MONEYS OWED TO PACA PEOPLE THAT WEREN'T
5	BEING PAID, CORRECT?
6	A. CORRECT. AND THERE, FROM WHAT I REMEMBER THERE
7	WAS SOME ISSUES THAT THERE WERE DISCREPANCIES BETWEEN
8	WHAT SOME OF THE SUPPLIERS BELIEVED THEY WERE OWED AND Page 87

- 9 WHAT FRESH 'N HEALTHY BELIEVED THEY OWED.
- 10 Q. AND WHEN WERE THOSE DISCREPANCIES, AT THE TIME
- 11 OF CLOSING OF THE BUSINESS OR --
- 12 A. I THINK THROUGHOUT THE PERIOD. BECAUSE THERE
- 13 WERE RETURNS AND THERE WERE CREDITS AND THE WHOLE
- 14 FINANCIAL REPORTING SIDE OF THE BUSINESS WAS NEVER PUT
- 15 TOGETHER PROPERLY. AND I LOOK AT MCCORMICK FOR THAT.
- 16 Q. AS FAR AS YOU KNOW THERE WAS NEVER ANY
- 17 COMPLAINT OR ARGUMENT BY ANYBODY THAT THE AMOUNT SNOW
- 18 SEED CLAIMS IT WAS OWED FOR SEED WAS DUE AND OWING?
- 19 A. I DON'T BELIEVE SO.
- Q. JUST OTHER SUPPLIERS?
- 21 A. SOME OF THE OTHER SUPPLIERS. THE THING THAT I
- 22 AM CONFUSED ABOUT, I KNOW THERE WAS A TREMENDOUS AMOUNT
- 23 OF SEED INVENTORY AT THE TIME OF THE ACQUISITION, AND MY
- 24 UNDERSTANDING IS IT WAS PROBABLY SUFFICIENT TO COVER A
- \$25\$ NUMBER OF SEASONS, SO I'M, AGAIN, I WASN'T THE ONE THAT  $$\square$$  Rough Draft 107 NONCERTIFIED ROUGH DRAFT
  - 1 PROCURED ANY OF THESE SEED PURCHASES. SO JUST A LOT OF
  - 2 QUESTIONS.
  - 3 Q. AND DO YOU KNOW WHETHER OR NOT THERE WAS SOME
  - 4 KIND OF A DISSIPATION OF SEED INVENTORY OR LOSS THAT
  - 5 WASN'T USED FOR COMPANY BUSINESS?
  - 6 A. I DON'T KNOW, I DON'T KNOW. BUT DURING THE DUE
  - 7 DILIGENCE PERIOD, MR. MARTINEZ SHOWED ME THE SEED
  - 8 INVENTORY THAT WAS PART OF THE ACQUISITION AND I HAVE NO
  - 9 IDEA WHAT HAPPENED TO THAT.
  - 10 Q. SO IS THERE ANY SEED INVENTORY THAT IS
  - 11 CURRENTLY BEING HELD?
  - 12 A. I DON'T KNOW, I DON'T KNOW.
  - 13 Q. SO WHO WOULD KNOW WHAT ASSETS CURRENTLY EXIST

- 14 IN FRESH 'N HEALTHY?
- 15 A. PROBABLY BURBANK.
- 16 Q. HE WOULD BE THE ONLY ONE?
- 17 A. YEAH, HE HAS BEEN TRYING TO KEEP ME INFORMED,
- 18 BUT THE INFORMATION HAS BEEN SOMEWHAT LIMITED.
- 19 Q. WHEN YOU SAY INFORMATION IS SOMEWHAT LIMITED,
- 20 WHAT DO YOU MEAN BY THAT?
- 21 A. YOU KNOW, AN ASSESSMENT OF THE EQUIPMENT THAT
- 22 IS OUT THERE, AN ASSESSMENT OF THE EQUIPMENT THAT'S
- 23 BEING SOLD, DISCREPANCIES BETWEEN WHAT MCCORMICK
- 24 INDICATED WAS PURCHASED UNDER FRESH 'N HEALTHY AND WHAT
- 25 EQUIPMENT IS ACTUALLY PART OF THE AUCTION. THINGS LIKE NONCERTIFIED ROUGH DRAFT
  - 1 THAT.
  - Q. LET ME -- I HAVE SOME INFORMATION THAT WE GOT
  - 3 FROM THE INTERNET ABOUT WHAT APPEARS TO BE PART OF THE
  - 4 AUCTION. LET'S MARK THIS AS EXHIBIT SC-8.
  - 5 (EXHIBIT SC-8 MARKED.)
  - 6 BY MS. ANASTASSIOU:
  - 7 O. AND I HAVE JUST HANDED THE WITNESS A DOCUMENT
  - 8 THAT'S MARKED SC NO. 8 AND IT'S BATES-STAMPED SNO 188
  - 9 THROUGH 193. AND I'LL REPRESENT TO YOU IT'S SOME
  - 10 INFORMATION MY OFFICE PULLED FROM OFFLINE REGARDING THE
  - 11 PUBLIC AUCTION OF FRESH 'N HEALTHY EQUIPMENT. WERE YOU
  - 12 INVOLVED AT ALL IN PUTTING TOGETHER THIS AD FOR THE
  - 13 AUCTION?
  - 14 A. NO.
  - 15 Q. ARE YOU AWARE OF WHAT'S BEING SOLD AT THE
  - 16 AUCTION OF FRESH 'N HEALTHY EQUIPMENT?
  - 17 A. VERY GENERAL TERMS.
  - 18 Q. WHAT DO YOU MEAN BY THAT, VERY GENERAL TERMS?
  - 19 A. I KNOW THAT THERE'S SOME ROLLING STOCK, SOME Page 89

- 20 PROCESSING EQUIPMENT AND SOME FARM EQUIPMENT, THAT'S
- 21 ABOUT IT.
- 22 Q. DO YOU KNOW WHAT THE VALUE OF THAT EQUIPMENT
- 23 IS?
- 24 A. THE FAIR MARKET VALUE BASED ON APPRAISAL DATING
- \$25\$ BACK TO LATE '06 WAS TWO POINT SOME MILLION DOLLARS.  $$\mathbb{Q}$$  Rough Draft - 109  $$\mathbb{Q}$$  NONCERTIFIED ROUGH DRAFT
  - 1 THERE WAS APPROXIMATELY, ACCORDING TO MCCORMICK BECAUSE
  - 2 I SPOKE TO HIM, PROBABLY AN ADDITIONAL \$600,000 OF
  - 3 EQUIPMENT THAT WAS PURCHASED BY FRESH 'N HEALTHY. AND I
  - 4 DON'T KNOW THE VALUE OF THE ASSETS THAT WERE ABSCONDED
  - 5 BY MARTINEZ, BECAUSE THOSE AREN'T INCLUDED IN THIS.
  - 6 O. SO THERE WAS APPROXIMATELY -- WHAT YOU ARE
  - 7 SAYING INITIALLY BASED ON APPRAISAL FRESH 'N HEALTHY
  - 8 PAID APPROXIMATELY 2.2 OR WHATEVER IT WAS APPRAISED
  - 9 VALUE FOR THE EQUIPMENT?
  - 10 A. YEAH, THE FAIR MARKET VALUE IS CERTAINLY
  - 11 DIFFERENT THAN THE LIQUIDATION VALUE.
  - 12 Q. BUT THE INITIAL PURCHASE OF THE EQUIPMENT IN
  - 13 MARCH OF '07 WAS APPROXIMATELY -- THE ALLOCATED VALUE
  - 14 WAS APPROXIMATELY TWO POINT SOMETHING?
  - 15 A. I THINK THE VALUE WAS ROUGHLY -- FAIR MARKET
  - 16 WAS 2.6, 2.3 OR 2.6. AND THEN DURING THE OVERSIGHT OF
  - 17 FRESH 'N HEALTHY FROM FEBRUARY THROUGH SEPTEMBER,
  - 18 MCCORMICK HAD INDICATED ABOUT FIVE TO SIX HUNDRED
  - 19 THOUSAND DOLLARS OF ADDITIONAL EQUIPMENT HAD BEEN
  - 20 PURCHASED.
  - 21 Q. SO APPROXIMATELY \$3 MILLION DURING THE SHORT
  - 22 LIFE OF FRESH 'N HEALTHY WAS EQUIPMENT THAT WAS
  - 23 PURCHASED?
  - 24 A. YEAH.

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                            Q. AND THEN YOU SAID THAT YOU'RE NOT SURE HOW MUCH
□Rough Draft - 110
                                        NONCERTIFIED ROUGH DRAFT
                       OF THAT EQUIPMENT WAS ABSCONDED BY MARTINEZ?
                   1
                   2
                            A. CORRECT. AND I DON'T KNOW HOW MUCH EQUIPMENT
                   3
                       HAD BEEN TAKEN LARGELY IRRIGATION PIPES THROUGH OTHER
                   4
                       SUPPLIERS.
                   5
                            O. THROUGH SELF-HELP THAT YOU WERE DESCRIBING?
                   6
                                BOTH SELF-HELP AND TRANSACTIONS THAT WILLIAMS
                   7
                       DID TO COVER SOME OF THE PAYABLE OUTSTANDINGS. I KNOW
                   8
                       THAT THE RESIDUAL EQUIPMENT THAT IS SUBJECT TO THIS
                   9
                       AUCTION, ASHMAN HAS COMMITTED TO BUY ALL THE STUFF FOR I
                  10
                       THINK 525,000. AND THAT WAS SOMETHING THAT WAS AGREED
                  11
                       ON BETWEEN THE BANK, BURBANK, AND ASHMAN.
                  12
                            Q. DO YOU KNOW WHETHER THAT'S A FAIR VALUE OR NOT,
                  13
                       YOU PERSONALLY?
                  14
                            A. I DON'T KNOW.
                  15
                            Q. AND DO YOU KNOW WHAT QUALIFICATIONS ASHMAN HAS
                  16
                       TO AUCTION OFF FARM EQUIPMENT?
                  17
                            A. AS MUCH AS I KNOW, HE'S BEEN IN BUSINESS DOING
                       THIS FOR QUITE SOME TIME.
                  18
                  19
                                FARM EQUIPMENT OR OTHER EQUIPMENT?
                  20
                                I ASSUME VIRTUALLY EVERYTHING.
                  21
                                BUT DO YOU KNOW?
                            0.
                  22
                                I DON'T KNOW SPECIFICALLY.
                            Α.
                  23
                                AND WAS ASHMAN SOMEBODY THAT WAS SELECTED BY
                  24
                       BURBANK?
                            A. BURBANK AND THE BANK.
□Rough Draft - 111
                                        NONCERTIFIED ROUGH DRAFT
                            Q. AND THE BANK. AND DID YOU REALLY HAVE ANY SAY
                   1
                   2
                       IN --
                   3
                            Α.
                                NO.
                                -- SELECTING THEM?
                   4
                            Q.
```

- 5 A. NO. I HAD TO APPROVE THE ASHMAN DEAL AS A SOLE
- 6 DIRECTOR UNDER THE REQUEST OF THE BANK AND BURBANK.
- 7 Q. SO THEY BASICALLY TOLD YOU THAT YOU HAD TO
- 8 APPROVE IT?
- 9 A. BASICALLY.
- 10 O. DID YOU HAVE ANY OPTION NOT TO APPROVE IT?
- 11 A. I GUESS I DID, BUT THEY WERE ORCHESTRATING THE
- 12 ENTIRE DISPOSITION OF THINGS, AND IT JUST APPEARS THAT
- 13 THEIR MOTIVATION IS TO EXPEDITE THIS WHOLE PROCESS.
- 14 Q. AND WHY ARE THEY IN SUCH A RUSH TO GET
- 15 EVERYTHING DONE? DO YOU KNOW?
- 16 A. NO. I GUESS ONE OF THE THINGS THAT BURBANK
- 17 SAID IS THAT THE LONGER YOU WAIT, THE ASSETS BECOME LESS
- 18 VALUABLE. AND SO HE AND THE BANK ARE HIGHLY MOTIVATED
- 19 TO GET THIS THING DONE.
- 20 Q. WHAT ABOUT THE FACT THAT WHEN YOU RUSH TO SALE
- 21 SOMETHING AND IT'S A FIRE SALE YOU GET LESS MONEY FOR
- 22 IT?
- 23 A. SUBJECT TO SPECULATION.
- Q. SO THAT'S JUST -- THEIR ARGUMENT IS THAT, GEE,
- 25 WE NEED TO GET IT DONE?

## □Rough Draft - 112

#### NONCERTIFIED ROUGH DRAFT

- 1 A. CORRECT.
- O. AND DO YOU KNOW WHY ALL OF A SUDDEN LIKE AT THE
- 3 END OF '07 THAT THE BANK BECAME IN SUCH A RUSH TO SHUT
- 4 DOWN THE COMPANY AND LIQUIDATE ASSETS?
- 5 A. AGAIN, THEY WERE LOOKING AT THE NEGATIVE CASH
- 6 FLOW, THEY WERE LOOKING AT THE INCREASED LIABILITIES AND
- 7 THEY WERE LOOKING AT THE EROSION OF THEIR COLLATERAL
- 8 POSITION.
- 9 Q. BECAUSE OF SANTOS TAKING THE EQUIPMENT?

- 10 A. AND JUST -- I GUESS LOOKING AT THEY DIDN'T WANT
- 11 TO INCUR ANY EMPLOYEE LIABILITIES, THEY DIDN'T WANT TO
- 12 INCUR MORE PAYROLL TAX LIABILITIES. I FIND OUT LATER
- 13 WHICH I AM SURE YOU PROBABLY HAVE SEEN, MCCORMICK AND
- 14 WILLIAMS NEVER PAID PAYROLL TAXES.
- 15 Q. I DIDN'T KNOW THAT.
- 16 A. AND SO THERE IS ABOUT A MILLION DOLLAR OVERHANG
- 17 OF PAYROLL TAXES THAT ARE UNPAID.
- 18 o. wow.
- 19 A. AND WE DIDN'T FIND THAT OUT UNTIL AJ CHANDRA
- 20 CAME IN.
- 21 Q. AND WAS CHANDRA BROUGHT IN BY COMERICA BANK?
- 22 A. THEY HAD REQUESTED AN OUTSIDE PARTY COME IN. I
- 23 DON'T KNOW WHO, I THINK BURBANK, EITHER BURBANK OR
- 24 WILLIAMS FOUND CHANDRA THROUGH CFOS TO GO. AND SO HE
- 25 CAME IN.

## □Rough Draft - 113

## NONCERTIFIED ROUGH DRAFT

- 1 Q. SO BURBANK, YOU SAID EVEN BACK THEN AS EARLY AS
- 2 AUGUST OR SEPTEMBER, BURBANK WAS INVOLVED?
- 3 A. YEAH, I THINK SEPTEMBER, OCTOBER. I THINK
- 4 SEPTEMBER, OCTOBER.
- 5 MS. ANASTASSIOU: JUST ONE SECOND.
- 6 (OFF THE RECORD.)
- 7 BY MS. ANASTASSIOU:
- 8 Q. WHEN THE ACQUISITION OF GOURMET VEG-PAQ WAS
- 9 MADE, THERE WERE CROPS IN GROUND THAT WERE ALREADY
- 10 GROWING, CORRECT?
- 11 A. CORRECT.
- 12 Q. WHO VALUED THOSE CROPS IN GROUND AS FAR AS WHAT
- 13 THEY WERE WORTH IN CONNECTION WITH THE --
- 14 A. THE VALUE WAS PLACED ON BY SANTOS AND HIS
- 15 ACCOUNTANT. AND I BELIEVE AT THE TIME THEY HAD Page 93

- 16 REPRESENTED THE VALUE TO BE ABOUT A MILLION THREE, A
- 17 MILLION FOUR. WE COME TO FIND OUT THAT THE VALUE THAT
- 18 WAS ACTUALLY IN THE GROUND WAS SUBSTANTIALLY LESS THAN
- 19 THAT.
- Q. SO JUST GOING BACK, THAT WAS THE VALUE OF THE
- 21 CROPS IN GROUND BUT LATER THAT YOU LEARNED THAT THE
- 22 VALUE WAS LESS, WAS THAT AS A RESULT OF FINANCIAL
- 23 INFORMATION THAT YOU LEARNED LATER ON OR --
- 24 A. THE UNDERSTANDING IN REVIEWING WHAT TRANSPIRED
- 25 AND THIS IS BASED ON COMMENTS AND REPORTS BY MCCORMICK  $\hfill \square$  Rough Draft 114 NONCERTIFIED ROUGH DRAFT
  - 1 AND OTHERS IS IF WE TAKE A STEP BACK, THE TRANSACTION
  - 2 WAS INITIALLY TO CLOSE PRIOR TO THANKSGIVING.
  - 3 Q. '06?
  - 4 A. '06, CORRECT, JUST AS THE COMPANY WAS
  - 5 TRANSITIONING DOWN TO THE SOUTH FOR THE WINTER SEASON.
  - 6 O. RIGHT.
  - 7 A. THE ATTORNEYS ON BOTH SIDES DIDN'T GET ALONG.
  - 8 AND NOT POINTING THE FINGERS AT ANYONE IN PARTICULAR, IT
  - 9 TOOK MONTHS TO CONCLUDE THE TRANSACTION. IT'S MY
  - 10 CONTENTION, AND THIS IS PERSONAL, AND THEN SOMEWHAT
  - 11 CORROBORATED BY JUST INPUT FROM OTHERS. IS THAT SANTOS
  - 12 BASICALLY CHECKED OUT FROM A DAY-TO-DAY OPERATION. HE
  - 13 WAS MOTIVATED TO SELL. DIDN'T APPLY THE PROPER
  - 14 AMENDMENTS AND WHATNOT TO THE GROUND. WHEREBY THE FIRST
  - 15 CROP CAME UP WAS SUCCESSFULLY PROCESSED AND SOLD. BUT
  - 16 THE SUBSEQUENT FROM WHAT I UNDERSTAND FIVE TO SEVEN
  - 17 CROPS FAILED DUE TO LACK OF WHATEVER THEY ADD TO THE
  - 18 GROUND TO KEEP THE GROUND UP.
  - 19 Q. SO, IN OTHER WORDS, WHEN YOU INITIALLY CLOSED
  - 20 THE DEAL, THERE WAS SOME CROPS THAT WERE HARVESTED BUT

- 21 THEN THERE WAS A PROBLEM WITH PRODUCTION THAT WAS DUE TO
- 22 POOR CULTURAL PRACTICES THAT HAD OCCURRED PRIOR TO THE
- 23 ACQUISITION?
- A. THAT'S THE CONCLUSION BEING DRAWN.

# 25 Rough Draft - 115

Q. WHO DREW THAT CONCLUSION, WHO WAS THE AG EXPERT NONCERTIFIED ROUGH DRAFT

- 1 SO TO SPEAK THAT WAS MAKING THAT CONCLUSION?
- 2 A. MCCORMICK, PARSON, PEOPLE WHO WERE MORE
- 3 FAMILIAR WITH WHAT WAS GOING ON IN THE FIELD. THERE IS
- 4 A BIG LAUNDRY LIST OF ITEMS THAT'S BEING PUT TOGETHER
- 5 REGARDING MISREPRESENTATIONS OF THE ORIGINAL DEAL.
- 6 Q. IT WASN'T DUE TO HOW SOMETIMES THERE IS A CROP
- 7 FAILURE DUE TO WEATHER CONDITIONS, IT WAS OTHER PEOPLE
- 8 IN THE AREA WERE HAVING GOOD CROPS BUT THESE CROPS WERE
- 9 FAILING AND IT WAS --
- 10 A. YES, THAT'S MY UNDERSTANDING THAT WAS THE CASE.
- 11 Q. AND THE CONCLUSION WAS REACHED THAT THERE
- 12 WERE --
- 13 A. THAT THE AREA WAS FULL OF WEEDS AND WHATNOT.
- 14 O. SO THAT IT WASN'T -- THE GROUND WASN'T BEING
- 15 FARMED IN A FORMAL LIKE FASHION AS THEY SAY. AND THAT
- 16 WAS DURING THE PERIOD OF THANKSGIVING TO CLOSING OF THE
- 17 ACQUISITION?
- 18 A. YEAH. AND THE RESULTS OF THAT BASICALLY
- 19 MANIFESTED ITSELF DURING THE FIRST HALF-DOZEN CROP
- 20 CYCLES.
- Q. WERE THERE A LOT OF CLAIMS ON CROPS THAT WERE
- 22 SOLD, IN OTHER WORDS, DURING THE COURSE OF THE FRESH 'N
- 23 HEALTHY OPERATIONS, WOULD YOU GET CLAIMS FROM CUSTOMERS
- 24 WHERE YOU HAD TO REDUCE PRICE BECAUSE THE CROPS DIDN'T
- 25 ARRIVE WELL AT DESTINATION DUE TO --NONCERTIFIED ROUGH DRAFT

□Rough Draft - 116

- A. IT'S MY UNDERSTANDING THAT SOME OF THE, AND
- 2 THIS IS HEARSAY, SOME OF THE CROPS WERE RETURNED. AND I
- 3 DON'T KNOW THE REASON FOR THAT.
- 4 Q. SO THERE WERE CLAIMS THAT YOU DON'T KNOW THE
- 5 DETAILS ABOUT THAT?
- A. I DO NOT.
- 7 Q. WHO WOULD KNOW THAT INFORMATION?
- 8 A. PROBABLY PAVICH. AND THE GENTLEMAN THAT RAN
- 9 THE PLANT, JULIO, AND I DON'T KNOW WHAT JULIO'S LAST
- 10 NAME IS.
- 11 Q. WOULD HAVE THE INFORMATION ABOUT THE CLAIMS?
- 12 A. ABOUT THE QUALITY OF THE PRODUCT THAT WAS
- 13 COMING OUT OF THE PLANT.
- 14 MS. ANASTASSIOU: SO LET'S MARK THIS AS
- 15 EXHIBIT 9.
- 16 (EXHIBIT SC-9 MARKED.)
- 17 BY MS. ANASTASSIOU:
- 18 Q. AND I HAVE JUST HANDED THE WITNESS A DOCUMENT
- 19 MARKED SC NO. 9, BATES STAMPED SNO 84 THROUGH 92. IT
- 20 CONSISTS OF AN ANNOUNCEMENT BY FRESH 'N HEALTHY ABOUT
- 21 GOURMET VEG-PAQ AND SOME CORPORATE INFORMATION ABOUT
- 22 GOURMET VEG-PAQ I'D LIKE TO GO OVER WITH YOU?
- A. I'VE NEVER SEEN THIS, SO.
- Q. OKAY. THE FIRST DOCUMENT IS A NOTICE TO
- \$25\$ VENDORS FROM FRESH 'N HEALTHY FARMS BY MARK MCCORMICK,  $$\square$$  Rough Draft 117 NONCERTIFIED ROUGH DRAFT
  - 1 CFO FRESH 'N HEALTHY FARMS. IF YOU CAN TAKE AN
  - 2 OPPORTUNITY TO READ THAT AND LET ME KNOW IF YOU HAVE
  - 3 EVER SEEN THAT PRIOR TO TODAY?
  - 4 A. NO, I HAVE NOT.
  - 5 Q. SO YOU WEREN'T CONSULTED AS FAR AS AN

#### 6 ANNOUNCEMENT TO TRADE VENDORS AS TO --7 NO. Α. 8 -- WHAT THEY WERE DOING ABOUT THE ACQUISITION? Q. 9 Α. NO. 10 WAS THERE ANY KIND OF GENERAL PRESS RELEASE 11 THAT WENT OUT AT THE TIME GOURMET VEG-PAQ WAS ACQUIRED? 12 NOT TO MY KNOWLEDGE. 13 SO --Q. 14 A. IF IT DID HAPPEN THEN IT WOULD BE UNDER THE 15 AUSPICES CHAD HAGEN. 16 Q. SO YOU WEREN'T INVOLVED IN ANY GENERAL PRESS 17 RELEASE AND YOU WEREN'T INVOLVED IN MAKING VENDOR 18 ANNOUNCEMENTS? 19 A. NOT AT ALL. 20 Q. AND SO WHEN FRESH 'N HEALTHY OPENED ITS DOORS, 21 GOURMET VEG-PAQ CLOSED DOWN AND FRESH 'N HEALTHY OPENED 22 ITS DOORS, WAS THERE ANY KIND OF ATTEMPT TO INTRODUCE 23 FRESH 'N HEALTHY TO THE INDUSTRY OR WHAT WAS DONE? 24 A. COULDN'T TELL YOU. WHO HAVE BEEN INVOLVED IN THAT OTHER THAN --25 Q. □Rough Draft - 118 NONCERTIFIED ROUGH DRAFT 1 A. MARK WILLIAMS, MARK MCCORMICK. TOM PAVICH AND 2 CHAD HAGEN. AND I GUESS PARSON TOO. Q. THEY WOULD HAVE BEEN DOING THE INDUSTRY 3 4 ANNOUNCEMENTS AND GENERAL PRESS RELEASES AND YOU WEREN'T 5 CONSULTED ABOUT HOW IT WAS PRESENTED? 6 NO. Α. Q. AND WHAT DID -- WHAT WAS YOUR UNDERSTANDING OF 7 8 THE OWNERSHIP OF GOURMET VEG-PAQ AT THE TIME, IT WAS AN 9 ASSET PURCHASE, RIGHT, IT WASN'T A CORPORATE --10 A. YEAH, MARTINEZ, THEY WERE HAVING FIVE OR SIX 11 DIFFERENT LEGAL ENTITIES ALL OF WHICH WERE OWNED BY Page 97

- 12 EITHER MARTINEZ OR MEMBERS OF HIS FAMILY. AND THEY WERE
- 13 SET UP I'M ASSUMING FOR TAX REASONS AND THE FRESH 'N
- 14 HEALTHY BASICALLY ACQUIRED THE ASSETS OF EACH OF THOSE
- 15 LEGAL ENTITIES. ONE OF THE ENTITIES, I CAN'T REMEMBER
- 16 WHICH ONE, WAS ACTUALLY DONE ON A STOCK PURCHASE BASIS
- 17 FOR TAX REASONS, THE REST WERE PURE ASSET SALES.
- 18 Q. AND GOURMET VEG-PAQ INC. WASN'T A STOCK
- 19 PURCHASE, IT WAS AN ASSET PURCHASE?
- 20 A. IT WAS AN ASSET PURCHASE, CORRECT.
- Q. AND WHO WAS INVOLVED IN KIND OF SETTING UP
- 22 TRADE CREDIT WITH PEOPLE AT SNOW SEED, THAT WOULD HAVE
- 23 BEEN MCCORMICK AND WILLIAMS?
- 24 A. MCCORMICK, WILLIAMS, PAVICH AND PARSON.
- 25 Q. AND SO HERE IT LOOKS LIKE, IF YOU LOOK AT SNO NONCERTIFIED ROUGH DRAFT
  - 1 85, IT LOOKS LIKE THERE IS AN ENTITY CALLED GOURMET
  - 2 VEG-PAQ CORPORATION, AND THEN IF YOU LOOK AT SNO 86
  - 3 THERE IS ALSO ENTITIES CALLED GOURMET VEG-PAQ, INC AND
  - 4 DO YOU KNOW WHICH ONE THAT FRESH 'N HEALTHY ACQUIRED
  - 5 ASSETS FROM OR WAS IT BOTH?
  - 6 A. I BELIEVE IT WAS INC. DO YOU HAVE THE ASSET
  - 7 PURCHASE AGREEMENT?
  - 8 Q. NO.
  - 9 A. OKAY. THAT'S ONE OF THE THINGS ON MY TO DO
  - 10 LIST.
  - 11 Q. OKAY. AND THEN DO YOU KNOW THE NAMES OF ANY OF
  - 12 THE OTHER ENTITIES THAT YOU ACQUIRED ASSETS FROM?
  - 13 A. THERE WAS GILROY MACHINE. THERE WAS SOVENCHA
  - 14 (PHONETIC). THERE WERE THREE OTHERS, I BELIEVE. I
  - 15 CAN'T RECALL OFF THE TOP.
  - 16 Q. HERE'S SOME MORE ANNOUNCEMENTS. LET'S MARK

- 17 THIS AS SC NO. 10.
- 18 (EXHIBIT SC-10 MARKED.)
- 19 BY MS. ANASTASSIOU:
- Q. I HAVE HANDED THE WITNESS A DOCUMENT THAT IS
- 21 MARKED SC NO. 10, IT CONSISTS OF THREE PAGES
- 22 BATES-STAMPED SNO 93, 94 AND 95. IF YOU CAN TAKE AN
- 23 OPPORTUNITY TO LOOK AT THAT?
- 24 A. I HAVE.
- 25 Q. HAVE YOU PREVIOUSLY SEEN ANY OF THIS

  Rough Draft 120 NONCERTIFIED ROUGH DRAFT
  - 1 CORRESPONDENCE PRIOR TO TODAY?
  - 2 A. NO.
  - 3 Q. OKAY. AND SO AGAIN THIS LETTER FROM SANTOS
  - 4 MARTINEZ WASN'T SOMETHING THAT HE RAN BY THE FRESH 'N
  - 5 HEALTHY BOARD OR TALKED TO THE BOARD ABOUT, HE JUST PUT
  - 6 IT TOGETHER HIMSELF ON HIS OWN?
  - 7 A. I WOULD IMAGINE SO. HE'S COPYING MARK WILLIAMS
  - 8 ON IT, BUT I NEVER SAW THIS.
  - 9 Q. WHO IS JAMES GUMBERG, ESQ., AND PATANE GUMBERG?
  - 10 A. THAT'S SANTOS'S ATTORNEY. PATANE GUMBERG IS
  - 11 THE NAME OF THEIR FIRM.
  - 12 Q. SO SANTOS SENT THESE LETTERS OUT BUT I GUESS HE
  - 13 COPIED MARK WILLIAMS AS CEO BUT YOU WEREN'T AWARE OF
  - 14 THIS GOING ON?
  - 15 A. UH-UH.
  - 16 Q. AND THERE WASN'T ANY KIND OF GAME PLAN, AGAIN,
  - 17 THERE MAY HAVE BEEN BUT YOU WEREN'T AWARE OF EXACTLY
  - 18 WHAT IT WAS AS FAR AS INTRODUCING THE TRADE TO FRESH 'N
  - 19 HEALTHY?
  - 20 A. NO.
  - 21 Q. AND YOU WERE INVOLVED IN PRIMARILY MARKETING
  - 22 FRESH 'N HEALTHY TO THE INVESTMENT TRADE; IS THAT -- Page 99

- 23 YEAH, REALLY EXTERNAL RELATIONSHIPS LOOKING AT
- 24 OTHER POSSIBLE ACQUISITIONS. AND THEN WITH THOSE
- 25 ACQUISITIONS STRUCTURE AND FINANCING OF THOSE. NONCERTIFIED ROUGH DRAFT

□Rough Draft - 121

- 1 Q. BUT NOT DEALING WITH THE DAY-TO-DAY VENDORS
- 2 OR --
- 3 Α. NO.
- 4 Q. -- BUSINESS OF FRESH 'N HEALTHY?
- 5 Α. UH-UH.
- 6 YOU HAD NO INVOLVEMENT IN THAT? Q.
- 7 Α. NO.
- 8 Q. WAS COMERICA BANK -- IS COMERICA AWARE THAT YOU
- WEREN'T REALLY INVOLVED IN THE DAY-TO-DAY BUSINESS
- 10 OPERATIONS OF FRESH 'N HEALTHY PRIOR TO THE CLOSING?
- A. I BELIEVE SO. 11
- 12 Q. AND WHY ARE THEY LOOKING TO YOU TO EXECUTE
- 13 RESOLUTIONS THEN?
- 14 A. I'M THE LAST MAN STANDING.
- 15 Q. SO THAT YOU ARE THE ONLY PERSON THAT THEY CAN
- GET INTO CONTACT WITH, IS THAT WHY? 16
- 17 A. MARK WILLIAMS FLED THE COUNTRY, HE RESIGNED
- 18 FROM THE BOARD AND HIS POSITION OF CEO, ALL THE OTHER
- 19 EMPLOYEES HAVE BEEN LET GO AND I'M TRYING TO BE ETHICAL
- 20 ABOUT, YOU KNOW, THE WIND DOWN.
- 21 Q. AND YOU SAID THAT WILLIAMS RESIGNED HIS
- 22 POSITION. WAS THERE A FORMAL LETTER OF RESIGNATION?
- 23 A. HE SENT AN EMAIL.
- 24 DO YOU HAVE A COPY OF THAT EMAIL? ο.
- A. I BELIEVE I DO.

□Rough Draft - 122 NONCERTIFIED ROUGH DRAFT

> 1 Q. MAYBE YOU CAN BRING THAT TO YOUR NEXT Page 100

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  DEPOSITION. DO YOU REMEMBER THE DATE OF THE EMAIL?
- 3 A. NO, I DON'T.
- 4 MS. ANASTASSIOU: LET'S MARK THIS AS SC NO. 11.
- 5 (EXHIBIT SC-11 MARKED.)
- 6 MS. ANASTASSIOU: SC-11 ARE EXCERPTS FROM THE
- 7 FRESH 'N HEALTHY WEBSITE, SNO 47 AND 48. WERE YOU
- 8 INVOLVED IN CREATING THE WEBSITE FOR FRESH 'N HEALTHY?
- 9 THE WITNESS: NO.
- 10 BY MS. ANASTASSIOU:
- 11 O. WHO WAS INVOLVED IN DOING THAT?
- 12 A. CHAD HAGEN.
- 13 Q. AND DID CHAD REPORT --
- 14 A. TO MARK WILLIAMS.
- 15 Q. HE REPORTED TO MARK WILLIAMS? OKAY. AND SO
- 16 HOW WAS THE DECISION MADE AS TO WHAT WENT ON THE WEBSITE
- 17 OR HOW FRESH 'N HEALTHY PRESENTED ITSELF?
- 18 A. I THINK IT WAS REALLY DRIVEN BY CHAD'S VIEW OF
- 19 WHAT SHOULD BE REPRESENTED AND DEVELOPING A LOGO.
- 20 DEVELOPING THE CONTENT.
- 21 O. WAS THERE ANY APPROVAL OF THAT BY THE BOARD OF
- 22 DIRECTORS OR JUST CHAD WORKING WITH WILLIAMS?
- 23 A. CHAD WORKING WITH WILLIAMS.
- Q. AND THEN HOW MUCH REPORTING WENT ON TO THE BANK
- \$25\$ AS FAR AS WHAT FRESH 'N HEALTHY WAS DOING? YOU SAID  $$\square$$  Rough Draft 123 NONCERTIFIED ROUGH DRAFT
  - 1 THAT THEY DIDN'T HAVE FINANCIAL INFORMATION. DID THEY
  - 2 HAVE OTHER INFORMATION ON AN ONGOING BASIS AS TO WHAT
  - 3 WAS GOING ON?
  - 4 A. THEY WERE PROVIDED RECEIVABLE AGINGS AND
  - 5 PAYABLE AGINGS. AND THEN I KNOW THAT THERE WAS DIALOGUE
  - 6 BETWEEN THE BANK AND WILLIAMS AND MCCORMICK ON AN
  - 7 UPDATED BASIS BECAUSE RELATIVELY QUICKLY THERE WERE Page 101

- 8 OVERDRAFTS IN THE ACCOUNT.
- 9 Q. SO YOU ARE SAYING BASICALLY FROM INCEPTION
- 10 THERE WERE -- THERE WAS A DIALOGUE GOING AS OVERDRAFTS
- 11 HAPPENED?
- 12 A. I DON'T THINK THE OVERDRAFTS CAME IN UNTIL
- 13 PROBABLY THE SEPTEMBER TIME FRAME.
- 14 Q. WASN'T MCCORMICK GONE BY THEN?
- 15 A. I THINK MIKE MCCORMICK TOOK OFF IN AUGUST.
- 16 Q. SO YOU HAD PREVIOUSLY SAID THAT THE BANK AND
- 17 WILLIAMS AND MCCORMICK WERE HAVING DIALOGUE?
- 18 A. YEAH, I THINK JUST UPDATED AS TO WHAT WAS GOING
- 19 ON AND WHATNOT. I DON'T BELIEVE THERE WERE OVERDRAFTS
- 20 CERTAINLY IN THE JUNE, JULY PERIOD BECAUSE THAT WAS WHEN
- 21 THE EXTRA MILLION-AND-A-HALF CAME IN, EQUITY CAME IN.
- 22 BUT THAT WAS ABSORBED RELATIVELY QUICKLY WITH PAST DUE
- 23 PAYABLES.
- 24 O. DO YOU KNOW WHAT KIND OF DIALOGUES THAT
- \$25\$ WILLIAMS AND MCCORMICK AND THE BANK WERE HAVING PRIOR TO Rough Draft 124 NONCERTIFIED ROUGH DRAFT
  - 1 THAT, TO OVERDRAFTS HAPPENING, I MEAN WAS THE BANK
  - 2 GETTING UPDATED AS FAR AS WHAT THE BUSINESS PLAN WAS OR
  - 3 ANYTHING LIKE THAT?
  - 4 A. YEAH, I BELIEVE THE COMPANY WAS PROVIDING SALES
  - 5 REPORTS, AGAIN, AGINGS, RECEIVABLES AND PAYABLES. AND I
  - 6 DON'T KNOW WHAT OTHER SPECIFIC CONVERSATIONS THE BANK
  - 7 WAS HAVING WITH THE MANAGEMENT TEAM.
  - 8 Q. DID WILLIAMS EVER TELL YOU WHEN HE WAS -- WHAT
  - 9 KIND OF CONVERSATIONS HE WAS HAVING?
  - 10 A. NO, I JUST KNOW THAT CERTAINLY ALMOST FROM THE
  - 11 OUTSET MARK WAS LOOKING FOR ADDITIONAL CAPITAL TO COME
  - 12 INTO THE BUSINESS.

Cinelli.ROUGHD~1.TXT 13 WHY WAS THAT? 14 A. AGAIN THIS IS SPECULATION, WHICH AGAIN IS A 15 POTENTIAL ACTION WHICH I'D LIKE OFF THE RECORD, BUT I 16 GUESS IT'S YOUR CALL, EFFIE. 17 MS. ANASTASSIOU: OKAY. OFF THE RECORD. (OFF THE RECORD.) 18 19 MS. ANASTASSIOU: ON THE RECORD. 20 BY MS. ANASTASSIOU: 21 Q. AND SO YOU INDICATED THAT AT THE TIME THAT THE 22 TRANSACTION WAS CONSUMMATED WITH GOURMET VEG-PAQ THAT 23 THERE WAS A CERTAIN BALANCE SHEET THAT WAS PROVIDED AS 24 TO WHAT THE PAYABLES WERE AND RECEIVABLES. 25 A. UH-HUH. □Rough Draft - 125 NONCERTIFIED ROUGH DRAFT 1 Q. AND THE PAYABLES ON THE BALANCE SHEET, WHAT WAS 2 THE AMOUNT THAT WAS SHOWN AS OF THE DATE OF CLOSING? 3 A. ZERO. NO, \$50,000. 4 APPROXIMATELY \$50,000. AND SUBSEQUENTLY YOU 5 LEARNED THAT THAT NUMBER MAY HAVE BEEN INCORRECT? 6 A. THAT'S CORRECT. 7 Q. AND THEN ALSO WAS THERE ON THE BALANCE SHEET A 8 CERTAIN REPRESENTATION REGARDING ACCOUNTS RECEIVABLE? 9 YES. Α. 10 Q. AND HOW MUCH WAS THAT? 11 I BELIEVE A MILLION ONE. Α. 12 Q. AND WAS THAT --13 A. AND THEY WERE REPRESENTED TO BE ALL COLLECTIBLE, WHICH WASN'T THE CASE. 14 15 SO THERE WAS A 1.1 MILLION APPROXIMATELY AS 16 ACCOUNTS RECEIVABLE ALL COLLECTIBLE, AND IN FACT YOU 17 FOUND OUT THAT THAT WASN'T THE CASE? 18 A. CORRECT.

- 19 Q. AND APPROXIMATELY DO YOU KNOW APPROXIMATELY HOW
- 20 MUCH?
- A. ABOUT 80,000 WAS NOT COLLECTIBLE.
- O. AND SO AS A RESULT OF THE FACT THAT THERE
- 23 WAS -- THAT THE BALANCE SHEET THAT THE COMPANY STARTED
- 24 OUT AT WAS NOT REPRESENTED AS IT WAS STATED AT CLOSING,
- 25 THEN WAS THERE AN ISSUE WITH RESPECT TO CASH FLOW FROM NONCERTIFIED ROUGH DRAFT
  - 1 THE START OF THE COMPANY?
  - 2 A. YES.
  - 3 Q. AND SO WHAT DID THE COMPANY DO TO TRY TO REMEDY
  - 4 THAT?
  - 5 A. RAISE ANOTHER MILLION AND A HALF OF EQUITY.
  - Q. AND WAS COMERICA BANK TOLD ABOUT THE ISSUE WITH
  - 7 THE CASH FLOW EARLY ON?
  - 8 A. OH, THEY COULD SEE IT BY THE RECEIPTS AND THE
  - 9 PAYABLES COMING IN AND, YOU KNOW, THE MOVEMENT OF MONEY
  - 10 IN AND OUT OF THE ACCOUNT.
  - 11 Q. SO THEY WERE AWARE THAT THERE WAS A PROBLEM
  - 12 FROM THE BEGINNING?
  - 13 A. YEAH, CLEAR AT THE TIME THAT CASH FLOW WAS
  - 14 STRAINED BECAUSE WE WERE BUILDING THE BUSINESS PRETTY
  - 15 RAPIDLY AND RECEIVABLES WERE GROWING PRETTY RAPIDLY.
  - 16 THE COLLECTION PERIOD FOR THE RECEIVABLES ARE ABOUT 45
  - 17 DAYS, PAYABLES ABOUT 30 DAYS. IN A GROWTH COMPANY YOU
  - 18 MAY BE CASH FLOW CONSTRAINED JUST BY PURE GROWTH. SO
  - 19 THE CONCLUSION AT THE TIME WAS THE GROWTH IMPACTED THE
  - 20 CASH FLOWS. BUT IT'S MY CONCLUSION THAT WHAT IMPACTED
  - 21 THE CASH FLOWS WERE CERTAIN LEVEL OF UNRECORDED
  - 22 LIABILITIES THAT HAD TO BE PAID UP AND MCCORMICK PAID
  - 23 THEM AND ALL OF A SUDDEN IT SUCKED UP CASH.

24	Cinelli.ROUGHD~1.TXT Q. SO WAS WILLIAMS TALKING TO THE BANK ABOUT THIS
□Rough Draft - 127	ISSUE AS IT WAS HAPPENING? NONCERTIFIED ROUGH DRAFT
1	A. I WOULD IMAGINE BOTH WILLIAMS AND MCCORMICK
2	WERE.
3	Q. AND DO YOU KNOW WHETHER THE BANK INCREASED
4	FRESH 'N HEALTHY'S LINE OF CREDIT TO TRY AND ASSIST THEM
5	IN DEALING WITH THE PROBLEM?
6	A. BECAUSE THE LINE WAS BASED ON RECEIVABLE
7	BALANCES, THERE WAS ENOUGH AVAILABILITY UNDER THE LINE
8	AS RECEIVABLES GREW.
9	Q. BUT THEN AT SOME POINT IN TIME THERE WASN'T
10	ENOUGHLY LIQUIDITY UNDER THE LINE, CORRECT?
11	A. CORRECT.
12	Q. AND WHEN DID THAT OCCUR?
13	A. PROBABLY SEPTEMBER, SEPTEMBER, OCTOBER.
14	Q. AND THAT'S WHEN BURBANK STARTED GETTING
15	INVOLVED AT THAT POINT?
16	A. PROBABLY OCTOBER, NOVEMBER.
17	Q. AND DID BURBANK HAVE ANY SUGGESTIONS FOR THE
18	COMPANY OTHER THAN SHUTTING IT DOWN?
19	A. HE AND WILLIAMS WORKED ON ELIMINATING THE
20	FARMING OPERATION WHEREBY ALL THE PRODUCE THAT WAS
21	PROCESSED, HISTORICALLY, SANTOS MARTINEZ ONLY PROCESSED
22	WHEN HE GREW, IT WAS A VERTICAL OPERATION. UNDER
23	WILLIAMS AND PARSON AND, YOU KNOW, WHOEVER ELSE WAS IN
24	THE FARMING OPERATION, AND CERTAINLY THE QUALITY OF THE
25 □Rough Draft - 128	LAND AS WE TALKED ABOUT BEFORE, CREATED DISMAL RESULTS NONCERTIFIED ROUGH DRAFT

- 1  $\,$  IN FARMING AND THERE WAS A DECISION IN THE FALL TO GET
- 2 OUT OF THE FARMING BUSINESS AND RELY SOLELY ON OUTSIDE
- 3 SUPPLIERS TO PROVIDE INVENTORY TO FRESH 'N HEALTHY. Page 105

- 4 Q. AND THAT'S WHEN THE DEALS WERE MADE WITH ASA
- 5 FARMS AND BRAGA RANCH?
- 6 A. I BELIEVE SO.
- 7 O. WERE YOU INVOLVED IN STRUCTURING THOSE DEALS?
- 8 A. NO.
- 9 Q. BURBANK WAS INVOLVED IN STRUCTURING?
- 10 A. I DON'T BELIEVE SO.
- 11 Q. WHO --
- 12 A. WHEN YOU SAY THE DEALS, BASICALLY THE TRADE
- 13 ARRANGEMENTS?
- 14 Q. THE ARRANGEMENTS WITH -- YOU INDICATED THAT
- 15 THEY DECIDED TO GET OUT OF THE FARMING BUSINESS AND TO
- 16 GO DIRECT --
- 17 A. TO GROWERS.
- 18 Q. -- TO THE GROWERS. AND WAS -- WEREN'T THOSE
- 19 GROWERS ASA FARMS AND BRAGA RANCHES?
- 20 A. YES.
- Q. WHAT I WAS ASKING YOU WAS WHO WAS INVOLVED IN
- 22 STRUCTURING THOSE DEALS ON BEHALF OF FRESH 'N HEALTHY,
- 23 WAS THAT WILLIAMS AND BURBANK?
- A. NO, BURBANK WASN'T INVOLVED. WILLIAMS,
- \$25\$ MCCORMICK EARLY ON AND PARSON AND TO SOME EXTENT PAVICH. \$129\$ NONCERTIFIED ROUGH DRAFT
  - O. BURBANK JUST SUGGESTED THE MODEL BUT DIDN'T GET
  - 2 INVOLVED IN THE DETAILS?
  - 3 A. THE PURCHASING -- BURBANK GOT INVOLVED IN
  - 4 LOOKING AT THE BUSINESS TO RESTRUCTURE IT TO BEGIN WITH,
  - 5 REDUCING THE OVERHEAD SO THAT THE COMPANY WOULD GENERATE
  - 6 POSITIVE CASH FLOW. THE DECISION, I DON'T KNOW IF
  - 7 BURBANK WAS INVOLVED, I BELIEVE IT PREDATED BURBANK.
  - 8 WILLIAMS MADE THE DECISION TO GET OUT OF THE FARMING

- Cinelli.ROUGHD~1.TXT
- 9 BUSINESS ALTOGETHER AND THEN AT THAT TIME RELY ON
- 10 OUTSIDE SUPPLIERS.
- 11 Q. SO IT WAS PRIOR TO BURBANK THAT HE MADE THAT
- 12 DECISION?
- 13 A. CORRECT, CORRECT.
- 14 Q. AND THEN BUT BURBANK VALIDATED IT OR -- BECAUSE
- 15 I THOUGHT YOU SAID THAT BURBANK AND WILLIAMS GOT
- 16 TOGETHER AND DECIDED THAT THEY SHOULD GET OUT OF
- 17 FARMING?
- 18 A. BURBANK WASN'T PART OF THE DECISION TO GET OUT
- 19 OF FARMING, BURBANK WAS TRYING TO ASSIST IN
- 20 RESTRUCTURING THE BUSINESS TO GENERATE A POSITIVE CASH
- 21 FLOW. PART AND PARCEL OF THAT WAS A DECISION THAT
- 22 WILLIAMS MADE JUST BEFORE THAT TO GET OUT OF THE FARMING
- 23 OPERATION.
- Q. WHAT DID BURBANK DO TO, YOU KNOW, KIND OF GIVE
- 25 THE COMPANY AN OPPORTUNITY TO ACTUALLY RESTRUCTURE  $\square$  Rough Draft 130 NONCERTIFIED ROUGH DRAFT
  - 1 ITSELF?
  - A. HE STARTED PUTTING TOGETHER SPREADSHEETS,
  - 3 OVERHEAD, LAYOUTS AND WHAT THE BUSINESS WOULD LOOK LIKE
  - 4 IN A REORGANIZED FASHION.
  - Q. BUT HE NEVER ALLOWED ANY OF THAT TO BE
  - 6 IMPLEMENTED, RIGHT, THERE WAS NEVER ANY TIME TO
  - 7 IMPLEMENT THAT OR REALLY TRY TO SEE --
  - 8 A. HE WAS WORKING WITH WILLIAMS TO BASICALLY KEEP
  - 9 DOWN THE OVERHEAD, ELIMINATE THE FARMING OPERATION,
  - 10 DECISION WAS TO LET CHAD HAGEN GO AND SOME OF THE OTHER,
  - 11 YOU KNOW, OFFICERS.
  - 12 Q. BUT ESSENTIALLY THERE WAS NEVER -- IT WAS NEVER
  - 13 CARRIED OUT BECAUSE YOU NEVER DID THE WINTER SEASON, SO
  - 14 THERE WAS NEVER AN OPPORTUNITY FOR THE GAME PLAN TO Page 107

- 15 WORK?
- 16 A. THERE WAS A TRANSITION DOWN TO THE SOUTH IN
- 17 NOVEMBER.
- 18 Q. RIGHT.
- 19 A. AND THE SUPPLY, SUPPLY CHAIN OR SUPPLY LINES
- 20 CAME FROM OUTSIDE GROWERS.
- 21 Q. RIGHT.
- 22 A. AND -- BUT AT THE TIME, THE GROWING OPERATION
- 23 HAD BEEN SHUT DOWN, SO FRESH 'N HEALTHY WASN'T GROWING
- 24 ANYTHING FOR ITS OWN ACCOUNT.
- \$25\$ Q. RIGHT. BUT IT WAS IMPLEMENTING THIS NEW GAME NONCERTIFIED ROUGH DRAFT
  - 1 PLAN TO GET OUT OF THE FARMING BUSINESS, AND WHAT I'M
  - 2 SAYING IS, THAT YOU NEVER ALLOWED IT TO GO THROUGH THE
  - 3 SEASON, THAT WOULD HAVE BEEN THE WINTER SEASON THAT
  - 4 WOULD HAVE STARTED THE END OF DECEMBER, EARLY -- END OF
  - 5 NOVEMBER, EARLY DECEMBER AND GONE THROUGH MARCH. AND
  - 6 THAT WAS NEVER IMPLEMENTED BECAUSE THEY SHUT IT DOWN
  - 7 AFTER ONLY ABOUT A MONTH AND A HALF OF THE SEASON,
  - 8 RIGHT?
  - 9 A. JUST TO BE CLEAR, THE DECISION TO GET OUT OF
  - 10 THE FARMING BUSINESS PREDATED THE MOVE DOWN TO THE
  - 11 SOUTH, MOVING DOWN TO THE SOUTH.
  - 12 Q. BUT JUST TO BE CLEAR, THE FARMING BUSINESS WHEN
  - 13 FRESH 'N HEALTHY WAS IN SALINAS AND THE SURROUNDING
  - 14 AREAS HERE IN NORTHERN CALIFORNIA, THEY WERE IN THE
  - 15 FARMING IN THE SPRING AND SUMMER?
  - 16 A. CORRECT. AND I THINK IT WAS PROBABLY LATE
  - 17 SUMMER THAT WILLIAMS DECIDED TO GET OUT OF THE FARMING
  - 18 BUSINESS.
  - 19 Q. RIGHT. AND AT THAT POINT IN TIME THEY WERE Page 108

# Cinelli.ROUGHD~1.TXT 20 GETTING READY TO TRANSITION DOWN SOUTH?

- 21 A. CORRECT.
- Q. MY POINT TO YOU IS, THE COMPANY WAS NEVER
- 23 ALLOWED TO OPERATE THROUGH THE FULL SEASON OF BEING OUT
- 24 OF THE FARMING BUSINESS --
- 25 A. THAT'S CORRECT.

  □Rough Draft 132 NONCERTIFIED ROUGH DRAFT
  - 1 Q. -- BEFORE IT WAS SHUT DOWN, RIGHT?
  - 2 A. CORRECT.
  - 3 O. AND WHAT WAS MR. BURBANK'S RATIONALE FOR NOT
  - 4 ALLOWING THE COMPANY TO GO THROUGH A FULL SEASON OF
  - 5 OPERATION DOWN IN THE DESERT TO SEE WHETHER OR NOT THEY
  - 6 COULD TURN IT AROUND JUST BEING A MARKETING COMPANY?
  - 7 A. THE DECISION THAT BURBANK, OR THE CONCLUSIONS
  - 8 DRAWN BY BOTH BURBANK AND THE BANK. IN ADDITION, I
  - 9 THINK TO WILLIAMS IS THAT THE COMPANY WAS GENERATING
  - 10 NEGATIVE CASH FLOW ON A MONTHLY BASIS, INCURRING
  - 11 ADDITIONAL LIABILITIES, AND WITHOUT AN INFUSION OF
  - 12 CAPITAL, IT WAS A DYING BUSINESS. YOU KNOW, WILLIAMS
  - 13 WAS OPERATING THIS BUSINESS AT A LOSS. AND YOU CAN ONLY
  - 14 TAKE LOSSES FOR SO LONG.
  - 15 Q. AND JUST BEING A MARKETING COMPANY WASN'T
  - 16 ENOUGH?
  - 17 A. WELL, IT'S A PROCESSING COMPANY AND A MARKETING
  - 18 COMPANY.
  - 19 Q. RIGHT. NOBODY HAD DONE THE MATH TO FIGURE OUT
  - 20 WHETHER IT WOULD BE PROFITABLE OPERATING IT AS A
  - 21 PROCESSING MARKETING COMPANY ALONE?
  - 22 A. WILLIAMS, MCCORMICK HAD DONE SOME PRELIMINARY
  - 23 STUFF BEFORE HE TOOK OFF. WILLIAMS WAS OVERSEEING
  - 24 TRYING TO PUT TOGETHER A NEW BUDGET IN CONJUNCTION WITH
  - 25 BURBANK AND WITH SOME ASSISTANCE FROM CHANDRA. THEY CUT Page 109

# □Rough Draft - 133

# Cinelli.ROUGHD~1.TXT NONCERTIFIED ROUGH DRAFT

- 1 SOME OF THE OVERHEAD, WHICH AT LEAST ON PAPER SUGGESTED
- 2 THAT SEPTEMBER WAS A PROFITABLE MONTH. SO THEY THOUGHT
- 3 SOME OF THE ACTIONS THAT WERE TAKEN ARE WORKING. BUT
- 4 THEN IT CONTINUED TO SLIDE IN THE SUBSEQUENT MONTHS.
- 5 AND IN TRANSITION DOWN TO THE DESERT DOWN TO EL CENTRO
- 6 CONTINUED THE POOR OPERATING PERFORMANCE.
- 7 O. AND THERE WERE CONTRACTS THAT WERE ENTERED INTO
- 8 BETWEEN FRESH 'N HEALTHY AND BRAGA AND ASA FARMS FOR THE
- 9 DESERT SEASON, RIGHT?
- 10 A. I BELIEVE SO.
- 11 Q. THAT WAS YOUR UNDERSTANDING?
- 12 A. YES.
- 13 Q. WHO TOOK OVER THE CONTRACTS ONCE FRESH 'N
- 14 HEALTHY SHUT DOWN, WAS THAT SANTOS MARTINEZ?
- 15 A. I DON'T KNOW.
- 16 Q. DO YOU KNOW WHAT HAPPENED WITH THE CONTRACTS?
- 17 A. WELL, FRESH 'N HEALTHY WASN'T BUYING PRODUCT
- 18 AND CERTAINLY A NUMBER OF THE SUPPLIERS ARE OWED MONEY
- 19 FROM FRESH 'N HEALTHY. AS TO WHAT THE FARMERS DID WITH
- 20 THE ADDITIONAL PRODUCT, I DON'T KNOW.
- 21 O. SO YOU DON'T KNOW WHETHER SANTOS CAME IN AND
- 22 STARTED TAKING THEIR CROPS AND MARKETING THEM?
- 23 A. I DON'T KNOW.
- Q. DO YOU KNOW WHAT SANTOS IS CURRENTLY DOING?
- \$25\$ A. AS FAR AS I HEAR, AGAIN THIS IS HEARSAY, HE'S  $$\square$$  NONCERTIFIED ROUGH DRAFT
  - 1 SECURED NEW FARMLAND, HE'S GROWING, WE UNDERSTAND THAT
  - 2 HE IS PROCESSING.
  - 3 Q. HE'S PROCESSING OUT OF WHAT FACILITY?
  - 4 A. I DON'T KNOW. I DON'T KNOW.

- Q. IS HE USING ANY OF THE FACILITIES THAT FRESH 'N
- 6 HEALTHY WAS FORMERLY USING?
- 7 A. HE CAN'T USE THE PROCESSING FACILITY AT EL
- 8 CENTRO. BUT HE -- OBVIOUSLY HE'S PROCESSING SOMEWHERE
- 9 BECAUSE HE TOOK THE EQUIPMENT OUT OF FRESH 'N HEALTHY.
- 10 AND I DON'T BELIEVE AT THIS TIME OF THE YEAR HE'S
- 11 PROCESSING UP IN HOLLISTER BECAUSE TRANSPORTATION.
- 12 Q. AND THE HOLLISTER AND GILROY FACILITIES, HAVE
- 13 THEY BEEN TAKEN BACK BY SANTOS?
- 14 A. YES.
- 15 Q. WHEN DID THAT HAPPEN?
- 16 A. WITHIN THE LAST 60 DAYS.
- 17 Q. AND WAS THAT SOMETHING WHERE SANTOS JUST CAME
- 18 IN AND TOOK IT OVER OR HOW DID THAT HAPPEN?
- 19 A. PRETTY MUCH JUST TOOK THEM OVER BECAUSE THERE
- 20 WERE LEASES IN ARREAR, LEASE PAYMENTS IN ARREAR.
- Q. AND DO YOU KNOW WHEN THAT HAPPENED?
- 22 A. I BELIEVE IN JANUARY, JANUARY, FEBRUARY.
- Q. AND WHEN DID FRESH 'N HEALTHY OFFICIALLY SHUT
- 24 DOWN ITS STORES?
- \$25\$ A. SOMETIME IN JANUARY. I THINK THE LAST PAYROLL Rough Draft 135 NONCERTIFIED ROUGH DRAFT
  - 1 WAS DECEMBER 31.
  - Q. AND THEN SHORTLY AFTER THAT, THEY JUST MOVED
  - 3 ALL THE FURNITURE AND STUFF OUT OR IS THERE FURNITURE
  - 4 STILL THERE OR WHAT HAPPENED?
  - 5 A. FOR THE MOST PART, AS FAR AS I KNOW, AGAIN THIS
  - 6 HAS BEEN HANDLED BY BURBANK, THEY ARE TRYING TO GET A
  - 7 SENSE OF THE EQUIPMENT ASSETS AND ALL THE OTHER ASSETS
  - 8 THAT ARE AVAILABLE, THE BANK IS TAKING CONTROL OF
  - 9 RECEIVABLES. AND THE BANK AND BURBANK ARE FACILITATING
  - 10 THIS AUCTION.

- 11 Q. WHAT ABOUT THINGS LIKE DESKS AND COMPUTERS AND
- 12 ALL OF THAT, WHO HAS ALL OF THAT EQUIPMENT?
- 13 A. THERE WAS A SALES OFFICE FOR BOTH MCCORMICK AND
- 14 WILLIAMS' OFFICE AND I THINK ALL THE EQUIPMENT WAS -- OR
- 15 ALL THE FURNITURE WAS LEASED AND I THINK THE FURNITURE
- 16 LEASING COMPANY CAME BACK AND REPOSSESSED THAT.
- 17 Q. WHAT ABOUT COMPUTERS?
- 18 A. BURBANK WAS SUPPOSED TO BASICALLY EITHER PULL
- 19 THE COMPUTERS OR PULL ALL THE INFORMATION OFF THE
- 20 COMPUTERS AND SERVER. AND HE SUPPOSEDLY HAS CDS WITH
- 21 ALL THE INFORMATION. I HAVE NOT RECEIVED A COPY OF
- 22 THAT.
- Q. WHAT HAPPENED TO THEIR COMPUTERS?
- 24 A. I THINK HE BASICALLY LEFT THE PHYSICAL
- \$25\$ COMPUTERS DOWN THERE BUT REMOVED ALL INFORMATION OFF BRough Draft 136 NONCERTIFIED ROUGH DRAFT
  - 1 THEM.
  - Q. HE LEFT THEM AT THE FACILITY?
  - 3 A. YES, LARGELY AT DAVIDSON.
  - 4 Q. AND THAT'S IN GILROY?
  - 5 A. YES. THE DAVIDSON PROPERTY.
  - 6 O. DO YOU KNOW WHO RAYMOND NAVA IS?
  - 7 A. I BELIEVE HE'S RELATED TO SANTOS AND I THINK HE
  - 8 WAS RUNNING THE GILROY MACHINE OPERATION.
  - 9 Q. SO THERE IS SOME MACHINING EQUIPMENT THAT IS
  - 10 BEING SOLD TO RAYMOND NAVA FOR \$60,000?
  - 11 A. YES.
  - 12 Q. DO YOU KNOW WHETHER OR NOT THAT'S FAIR VALUE
  - 13 FOR THAT EQUIPMENT?
  - 14 A. I COULDN'T TELL YOU. THAT WAS A PRICE
  - 15 NEGOTIATED BY THE BANK AND BURBANK.

- Cinelli.ROUGHD~1.TXT
- 16 Q. WITH RAYMOND NAVA?
- 17 A. YES.
- 18 Q. AND DO YOU KNOW WHAT EFFORTS THEY MADE TO SELL
- 19 THAT EQUIPMENT TO THIRD PARTIES?
- 20 A. I QUESTION WHETHER THERE WAS A BIG EFFORT OR
- 21 NOT. I THINK NAVA APPROACHED BURBANK SAYING THAT HE
- 22 WANTED TO BUY IT. THAT WAS SUSPECT BECAUSE THERE IS TWO
- 23 VEHICLES THAT AMOUNTED TO AT LEAST \$60,000 IF NOT MORE
- 24 AND THERE WAS SOME SUBSEQUENT EQUIPMENT.
- Q. AND DO YOU KNOW WHAT WAS THE VALUE OF THAT NONCERTIFIED ROUGH DRAFT
  - 1 EQUIPMENT THAT'S BEING SOLD TO RAY NAVA ON THE BOOKS?
  - 2 A. I THINK THE APPRAISED VALUE WAS, I DON'T KNOW,
  - 3 A HUNDRED FIFTY THOUSAND, 200,000.
  - 4 Q. AND THEN THEY SOLD IT TO HIM FOR 60?
  - 5 A. YES. AGAIN, I DON'T KNOW WHAT THE LIQUIDATION
  - 6 VALUE IS. AGAIN, MY VIEW IS THEY ARE TRYING TO
  - 7 ACCELERATE ALL THIS STUFF AND TRYING TO GET A
  - 8 LIQUIDATION VALUE FOR THIS AS OPPOSED TO A HIGHER VALUE.
  - 9 BUT THEY SAY THEY ARE THE PROFESSIONALS, SO.
  - 10 Q. AND DO YOU KNOW WHAT WAS SOLD TO -- THE
  - 11 MACHINING EQUIPMENT, DO YOU KNOW WHAT'S INCLUDED IN
  - 12 THAT? YOU SAID THERE WERE TWO VEHICLES?
  - 13 A. I THINK THERE'S TWO VEHICLES.
  - 14 Q. WHAT KIND OF VEHICLES ARE THEY?
  - 15 A. I THINK THEY ARE TRUCKS. ONE OF WHICH WAS NEW,
  - 16 BECAUSE IT WAS PURCHASED UNDER FRESH 'N HEALTHY. AND I
  - 17 THINK MISCELLANEOUS REPAIR EQUIPMENT.
  - 18 O. DO YOU KNOW WHETHER SANTOS HAS PURCHASED ANY
  - 19 OTHER ASSETS FROM FRESH 'N HEALTHY?
  - 20 A. I WOULD IMAGINE HE'S GOING TO BE AN ACTIVE
  - 21 BIDDER IN THE AUCTION.

- Q. WHY DO YOU SAY THAT?
- A. HE'S GEARING UP TO RESTART THE BUSINESS. HE
- 24 SOLD IT FOR X MILLIONS AND HE IS GOING TO PICK UP THE
- 25 PIECES FOR LESS THAN A MILLION DOLLARS.

  □Rough Draft 138 NONCERTIFIED ROUGH DRAFT
  - 1 Q. AND I GUESS ANYTHING OVER THE 520,000 THAT --
  - 2 A. THE AUCTIONEER IS GOING TO GET.
  - 3 Q. IS GOING TO GET.
  - 4 MS. ANASTASSIOU: TAKE A BRIEF BREAK AND THEN
  - 5 WE ARE GOING TO NEED TO SHUT THIS DOWN FOR THE DAY
  - 6 BECAUSE I KNOW YOU NEED TO GET GOING.
  - 7 THE WITNESS: THANK YOU.
  - 8 (OFF THE RECORD.)
  - 9 BY MS. ANASTASSIOU:
  - 10 O. GOING BACK TO WHEN FRESH 'N HEALTHY WAS IN
  - 11 BUSINESS, YOU SAID ITS GENERAL BUSINESS ACCOUNT WAS WITH
  - 12 COMERICA?
  - 13 A. CORRECT.
  - 14 Q. WAS THE PAYROLL ACCOUNT WITH THEM AS WELL?
  - 15 A. YES, THERE WAS.
  - 16 Q. WAS THERE ANY OTHER BUSINESS ACCOUNTS WITH
  - 17 ANYBODY ELSE OTHER THAN COMERICA?
  - 18 A. NOT THAT I KNOW OF.
  - 19 Q. AND SO BY VIRTUE OF SEEING CASH FLOW COMING IN
  - 20 AND OUT OF ACCOUNTS, COMERICA ALSO HAD INFORMATION ABOUT
  - 21 HOW THE COMPANY WAS DOING, CORRECT?
  - 22 A. CORRECT.
  - 23 Q. AND DID -- WHO WAS THE BANK OFFICER AT COMERICA
  - 24 THAT WAS INVOLVED IN SERVICING THE ACCOUNT?
- 25 A. IT BEGAN AS A LADY, MISAKO STEWART,

  Rough Draft 139 NONCERTIFIED ROUGH DRAFT

- 1 M-I-S-A-K-O, STEWART, AND HER BOSS, MIKE SILVA. I
- 2 BELIEVE MIKE HAS BEEN ASKED FOR A DEPOSITION.
- 3 Q. UH-HUH. AND THEY ARE THE ONES THAT WERE
- 4 INVOLVED IN INITIALLY STRUCTURING THE DEAL?
- A. YES.
- 6 Q. AND THEY APPROVED THE LOAN?
- A. YES.
- 8 Q. DO YOU KNOW WHAT KIND OF DUE DILIGENCE THE BANK
- 9 DID WHEN THEY APPROVED THE LOAN AS FAR AS REVIEWING, YOU
- 10 KNOW, THE ACQUISITION DOCUMENTS AND THAT KIND OF STUFF?
- 11 A. THEY WERE PART AND PARCEL TO ALL OF THE
- 12 DOCUMENTS OF THE ACQUISITION. THEY CERTAINLY REVIEWED
- 13 THE FINANCIAL INFORMATION, THE HISTORIC FINANCIAL
- 14 INFORMATION THAT WAS PROVIDED, THEY REVIEWED THE
- 15 PROJECTIONS AT THE TIME, THEY LOOKED AT THE RECEIVABLES
- 16 AND INVENTORY, HAD, YOU KNOW, EXTENSIVE CONVERSATIONS
- 17 WITH THE MANAGEMENT TEAM.
- 18 Q. AND HOW -- WHAT WAS THE PROJECTION FOR HOW
- 19 OPERATING CAPITAL WAS GOING TO BE COMING IN TO THE
- 20 COMPANY?
- 21 A. THE INITIAL CAPITALIZATION WAS -- WE WENT
- 22 THROUGH THE CAPITAL STRUCTURE TO BEGIN WITH.
- 23 Q. RIGHT. BUT THE OPERATING CAPITAL WAS JUST
- 24 GOING TO BE THE LINE OF CREDIT?
- \$25\$ A. THE LINE OF CREDIT AND SOME ADDITIONAL CASH AND Rough Draft 140 NONCERTIFIED ROUGH DRAFT
  - 1 THEN AS I MENTIONED EARLIER --
  - Q. THE SUBSEQUENT FINANCING, THE 1.5?
  - 3 A. YEAH, BUT PRIOR TO THAT THE ASSUMPTION WAS THAT
  - 4 THE BALANCE SHEET THAT WAS DELIVERED AT CLOSING ASSUMED
  - 5 NO PAYABLES AND ABOUT A MILLION ONE IN RECEIVABLES,
  - 6 WHICH SHOULD HAVE BEEN COLLECTED IN THE FIRST SIX WEEKS.
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- 7 SO THAT WAS ANOTHER MILLION TWO, MILLION ONE, MILLION
- 8 TWO OF CASH COMING IN TO THE BUSINESS WITHOUT
- 9 CORRESPONDING PAYABLES AT THE TIME.
- 10 Q. IN FACT, THAT WASN'T CORRECT?
- 11 A. THAT'S CORRECT. THERE WERE PAYABLES THAT
- 12 SHOWED UP WHICH ATE UP WHAT I BELIEVE A MILLION TWO
- 13 WOULD HAVE BEEN JUST FOR CASH.
- 14 Q. DID ANYBODY EVER VERIFY THAT THOSE PAYABLES
- 15 WERE ACTUAL DEBT THAT HAD BEEN INCURRED BY THE COMPANY?
- 16 A. THAT WAS WHAT AJ WAS WORKING ON. NOT UNTIL
- 17 PROBABLY OCTOBER, NOVEMBER WHEN HE GOT ON BOARD.
- 18 Q. SO NOBODY REALLY KNOWS WHETHER THEY WERE
- 19 ACTUALLY PROPER ACCOUNTS PAYABLE?
- 20 A. CORRECT. AND THAT'S -- AGAIN, THAT'S WHY
- 21 MCCORMICK DIDN'T DO ANY OF THAT. HE WAS SUPPOSED TO,
- 22 BUT HE DIDN'T. AND SO MCCORMICK NEVER PUT FINANCIAL
- 23 STATEMENTS TOGETHER. AND HE NEVER RECORDED CERTAIN
- 24 ASSET PURCHASES. HE WAS A DISASTER. AT LEAST THAT'S MY
- 25 OPINION. IT WASN'T UNTIL AJ CAME IN TO START CLOSING NONCERTIFIED ROUGH DRAFT
  - 1 THE BOOKS FOR THE VARIOUS MONTHS THAT WE REALLY STARTED
  - 2 LOOKING AT, YOU KNOW, WHAT BALANCE SHEET WAS DELIVERED
  - 3 AT THE TIME OF CLOSING.
  - 4 O. AND THE BANK HAD THEIR OWN LIKE KIND OF STAFF
  - 5 THAT DID THEIR OWN DUE DILIGENCE ANALYSIS?
  - 6 A. YES.
  - 7 Q. DID THEY HAVE ANY AG PERSON GO OUT THERE AND
  - 8 KIND OF TAKE A LOOK AT VALUATIONS OR ANYTHING?
  - 9 A. I DON'T KNOW IF THEY HAD SOMEONE PHYSICALLY GO
  - 10 OUT ON THE VALUATION SIDE. THEY WERE IN -- THE OFFICE
  - 11 THAT HANDLED THIS WAS IN SAN FRANCISCO, THEY DIDN'T HAVE

- 12 REALLY ANY AG EXPERIENCE. I HAD A RELATIONSHIP WITH
- 13 THEM AND ONE OF THE INVESTORS HAD A LONGSTANDING
- 14 RELATIONSHIP WITH THEM. AND I KNOW THAT THEY CONVERSED
- 15 WITH A COUPLE OF THE PEOPLE WITHIN COMERICA THAT DID A
- 16 LOT OF AG LENDING AND STUFF IN THE PRODUCE BUSINESS.
- 17 Q. BUT THE PARTICULAR OFFICERS THAT WERE INVOLVED
- 18 WITH IT WEREN'T REALLY KNOWLEDGEABLE ABOUT AG?
- 19 A. YEAH, THEIR EXPERIENCE WAS LIMITED.
- Q. AND WHERE THERE WERE THESE CASH FLOWS PROBLEMS
- 21 THAT STARTED COMING UP AFTER THE NEXT SEVERAL MONTHS,
- 22 DID YOU EVER GET A CALL FROM MIKE SILVA SAYING, HEY,
- 23 WHAT'S GOING ON OR WAS HE TALKING PRIMARILY WITH
- 24 WILLIAMS?

# 25 A. I HAD A COUPLE CALLS, MISAKO WAS REALLY THE BROUGH Draft - 142 NONCERTIFIED ROUGH DRAFT

- 1 POINT PERSON FOR COMERICA AND SHE WAS TALKING TO BOTH
- 2 MCCORMICK AND WILLIAMS PRETTY REGULARLY.
- 3 Q. AND THEN SHE WOULD ALSO TALK TO YOU?
- 4 A. YEAH, I CALLED, I WOULD CALL IN TO HER JUST TO
- 5 SEE, YOU KNOW, HOW THINGS WERE GOING FROM THE BANK'S
- 6 STANDPOINT.
- 7 Q. AND THAT'S -- AND SHE TOLD YOU THAT SHE WAS
- 8 TALKING TO WILLIAMS AND MCCORMICK REGULARLY AND GETTING
- 9 UPDATES?
- 10 A. YEAH. AND THEN WILLIAMS AND MCCORMICK KEPT
- 11 COMING TO ME SAYING WE NEED MORE MONEY, WE NEED MORE
- 12 MONEY, WHICH CONFUSED ME, BECAUSE THE ASSUMPTION WAS WE
- 13 SHOULD HAVE HAD A LOT OF CASH COMING IN THE FIRST SIX
- 14 WEEKS.
- 15 Q. SO THEY WERE TELLING YOU YOU NEEDED MORE MONEY,
- 16 WERE THEY ALSO TELLING THE BANK THAT TOO?
- 17 A. THEY WERE TRYING TO GET MORE AVAILABILITY INTO Page 117

- 18 THE LINE OF CREDIT.
- 19 Q. AND WAS MISAKO TALKING TO YOU ABOUT THAT TOO?
- 20 A. YEAH, WE WOULD KEEP IN TOUCH ABOUT WHAT WAS
- 21 TRANSPIRING. THE BANK REALLY GOT IRKED WHEN THEY NEVER
- 22 GOT FINANCIAL REPORTS. THEY NEVER GOT FINANCIAL
- 23 STATEMENTS. THE COMPANY WAS SUPPOSED TO PROVIDE
- 24 FINANCIAL STATEMENTS ON A MONTHLY BASIS, THE TRANSACTION
- 25 CLOSED IN LATE FEBRUARY, EARLY MARCH OR SO, AND SO, YOU ROUGH DRAFT NONCERTIFIED ROUGH DRAFT
  - 1 KNOW, MARCH STATEMENTS NEVER CAME OUT, APRIL, MAY, JUNE,
  - 2 JULY. THEY NEVER GOT ANY FINANCIAL STATEMENTS UNTIL AJ
  - 3 CAME IN LATE IN THE YEAR. AND SO THE BANK WAS SORT OF
  - 4 RUNNING BLIND. THE MANAGEMENT TEAM OBVIOUSLY WAS
  - 5 RUNNING BLIND.
  - Q. WAS THE BANK BEHIND FIRING MCCORMICK?
  - 7 A. THEY WERE CRITICAL OF MCCORMICK. BUT I THINK
  - 8 WILLIAMS MADE THE CALL.
  - 9 Q. BUT THEY WERE CRITICAL OF MCCORMICK TO WILLIAMS
  - 10 AND THEN --
  - 11 A. CORRECT.
  - 12 Q. -- THEN WILLIAMS AFTER THEY WERE CRITIQUING HIM
  - 13 DECIDED TO MAKE THE CALL?
  - 14 A. WILLIAMS MADE THE CALL.
  - 15 Q. BUT THE BANK WAS CRITIQUING MCCORMICK?
  - 16 A. SURE.
  - 17 Q. AND COMPLAINING THAT HE WASN'T DOING A GOOD
  - 18 JOB?
  - 19 A. I DON'T KNOW IF IT WAS DIRECTED SPECIFICALLY AT
  - 20 MCCORMICK, BUT IT WAS CERTAINLY DIRECTED AT THE
  - 21 MANAGEMENT TEAM FOR NOT PRODUCING FINANCIAL STATEMENTS.
  - Q. WELL, DID YOU EVER GET ANY COMPLAINTS FROM Page 118

- 23 MISAKO ABOUT MCCORMICK SPECIFICALLY OR JUST ABOUT THE
- 24 FINANCIAL SITUATION GENERALLY?

# 25 Rough Draft - 144

- A. WELL, THEY EXHIBITED A HIGH LEVEL OF NONCERTIFIED ROUGH DRAFT
- 1 FRUSTRATION WITH MCCORMICK. AND SUGGESTED SOMETHING HAD
- 2 TO BE DONE UNTIL WILLIAMS SAYS SOMETHING GOT TO BE DONE
- 3 AND HE KEPT RUNNING WITH MCCORMICK UNTIL SUCH TIME AS
- 4 IT'S THE END OF FALL AND THEN MCCORMICK LEFT. YOU KNOW,
- 5 IT'S -- WHETHER OR NOT WILLIAMS ACTUALLY FIRED HIM OR
- 6 MCCORMICK JUST SAID ENOUGH'S ENOUGH, IT'S SPECULATION,
- 7 BUT THE FIRM THAT MCCORMICK IS NOW WORKING FOR SOMEONE
- 8 SUGGESTED HE WAS ON THE PAYROLL OF BOTH COMPANIES FOR A
- 9 PERIOD OF TIME.
- 10 Q. SO WHAT YOU ARE SAYING IS THAT HE MAY HAVE SEEN
- 11 THE HANDWRITING ON THE WALL AND HAD BEEN WORKING TWO
- 12 JOBS?
- A. POSSIBLY.
- 14 Q. SO YOU ARE NOT CERTAIN WHETHER HE WAS FIRED OR
- 15 HE QUIT OR WHAT HAPPENED?
- 16 A. WILLIAMS WAS THE ONE THAT COULD ANSWER THAT.
- 17 Q. SO THERE WAS NO DECISION OF THE BOARD OF
- 18 DIRECTORS THAT SAID WE ARE GOING TO TERMINATE MCCORMICK?
- 19 A. NO.
- 20 Q. AND THEN YOU SAID THAT CHANDRA PERSON WAS
- 21 BROUGHT IN, THAT WAS AS A RESULT OF A RECOMMENDATION BY
- 22 BURBANK?
- 23 A. AT THE RECOMMENDATION OF I THINK THE BANK AND
- 24 BURBANK AND JUST THE COMPANY IN GENERAL THAT WE NEEDED
- 25 SOMEONE TO PUT BOOKS AND RECORDS TOGETHER. BECAUSE FROM NONCERTIFIED ROUGH DRAFT
  - 1 INCEPTION IN FEBRUARY, MARCH, NO FINANCIAL STATEMENTS
  - 2 WERE PRODUCED.

- 3 Q. WHAT WAS THE ROLE OF SANTOS MARTINEZ WHILE
- 4 FRESH 'N HEALTHY WAS OPERATING? YOU SAID HE WAS A
- 5 CONSULTANT. WHAT WAS HE, CONSULTING ON?
- 6 A. AS FAR AS I KNOW, WILLIAMS WAS THE ONE THAT
- 7 INTERFACED WITH HIM ON A DAILY BASIS, PLANT OPERATIONS,
- 8 THE FARMING OPERATION. WILLIAMS WAS SORT OF BEING
- 9 TUTORED IN MY OPINION THROUGH THE FIRST NUMBER OF
- 10 MONTHS. AND THEN I THINK THERE WAS -- I HAD A COUPLE OF
- 11 CONVERSATIONS WITH SANTOS INDEPENDENTLY BECAUSE IT
- 12 APPEARED WILLIAMS WASN'T GETTING THE JOB DONE AND
- 13 CERTAINLY FINANCIAL STATEMENTS WEREN'T COMING OUT AND
- 14 SANTOS WAS AT THE TIME CRITICAL OF HOW MARK WAS RUNNING
- 15 THE BUSINESS.
- 16 Q. SO SANTOS EXPRESSED CRITICISMS TO YOU ABOUT
- 17 WILLIAMS?
- 18 A. YES, IT'S GOING DOWN THE WRONG PATH.
- 19 O. AND WHAT WAS HIS OPINION AS TO THE BASIS FOR
- 20 THAT?
- 21 A. I CAN'T RECALL SPECIFICALLY. IT WAS LIKE SORT
- 22 OF THE BASIC OPERATIONS, HE WAS LOOKING AT THE FARMING
- 23 OPERATION, YOU KNOW, HE WAS A BIG BELIEVER THAT YOU HAD
- 24 TO BE IN THE FARMING BUSINESS TO MAKE MONEY. AND WHEN
- 25 WILLIAMS DECIDED TO GET OUT OF FARMING, SANTOS BELIEVED NONCERTIFIED ROUGH DRAFT
  - 1 THAT WAS THE WRONG THING. BUT WILLIAMS LOST A WHOLE
  - 2 BUNCH OF MONEY ON THE FARMING SIDE. HOW MUCH WAS
  - 3 ATTRIBUTED TO WHAT SANTOS LEFT ON THE TABLE, THAT IS
  - 4 SUBJECT TO SPECULATION.
  - 5 Q. WAS SANTOS INTERFACING AT ALL WITH THE BANK?
  - 6 A. I DON'T BELIEVE SO. NOT UNTIL LATE IN THE GAME
  - 7 WHERE THE BANK WANTED TO SHUT THE THING DOWN. I KNOW

### Cinelli.ROUGHD~1.TXT 8 THAT THERE WERE SOME CONVERSATIONS DIRECTLY BETWEEN 9 SANTOS AND THE BANK, UNBEKNOWNST TO THE COMPANY. AND I 10 DON'T KNOW WHAT THE NATURE OF THOSE CONVERSATIONS WERE. 11 Q. AND SO THAT WAS PRIOR TO THE SHUTDOWN THEY 12 STARTED HAVING CONVERSATIONS? 13 A. CORRECT. 14 O. AND THEN YOU SAID THAT WHEN SANTOS CAME IN AND 15 KIND OF STARTED TAKING STUFF FROM THE EL CENTRO 16 FACILITY, YOU SAID THAT BURBANK RECOMMENDED THAT YOU NOT 17 DO ANYTHING TO STOP THEM? A. YEAH, HE RECOMMENDED IT, AND THE BANK'S COUNSEL 18 19 LOOKED AT THE AGREEMENT AND AS MENTIONED, THERE WAS A 20 PROVISION THAT IF CERTAIN LEASES WEREN'T TRANSFERRED 21 TITLE DIDN'T TRANSFER. WHICH IS IN CONTRAVENTION OF 22 WHAT SOME OF THE FOLKS AT BAKER SAID. AND THE BANK 23 SAID, YES, SANTOS HAS A RIGHT TO TAKE THAT EQUIPMENT. 24 Q. AND DID THEY GIVE HIM CONSENT OR THEY --A. ALLOWED IT TO HAPPEN. 25 □Rough Draft - 147 NONCERTIFIED ROUGH DRAFT 1 -- JUST ALLOWED IT TO HAPPEN? Q. 2 UH-HUH. THEY VIEWED THAT THAT EQUIPMENT WAS Α. 3 NOT UNDER THEIR UCC FILING. 4 O. AND DID THEY ALSO ALLOW KIND OF LIKE A SELF-HELP VENDORS THING TO HAPPEN AS WELL? 5 A. THEY ALLOWED IT TO HAPPEN. THEY DIDN'T TAKE 6 7 ANY ACTION, ANY CRIMINAL ACTION AGAINST THOSE PEOPLE. 8 Q. AND I GUESS MR. BURBANK HAD -- I THINK HE HAD 9 INDICATED IN SOME OF THESE COURT FILINGS THAT THERE WERE 10 PEOPLE THAT WERE TAKING EQUIPMENT OR BEING, YOU KNOW, 11 THAT THE EQUIPMENT WAS BEING KIND OF, YOU KNOW, IT 12 WAS -- LET ME SEE. WELL, I DON'T WANT TO PUT WORDS IN 13 HIS MOUTH. I DON'T KNOW WHERE IT IS IN THE COURT

- 14 PAPERS, SO LET'S JUST STRIKE ALL THAT.
- 15 LET'S JUST GO BACK TO, WERE THERE OPPORTUNITIES
- 16 FOR FRESH 'N HEALTHY TO PREVENT PEOPLE FROM TAKING
- 17 EQUIPMENT THAT YOU THINK MR. BURBANK DIDN'T, YOU KNOW,
- 18 HE COULD HAVE PERHAPS PREVENTED BY TAKING -- FILING
- 19 ACTIONS WITH AUTHORITIES OR PURSUING PEOPLE.
- 20 A. I INQUIRED MANY TIMES AS TO THE BANK AND
- 21 BURBANK WERE ORCHESTRATING THIS PROCESS, WHY AREN'T
- 22 THERE SECURITY GUARDS, WHY AREN'T THINGS LOCKED UP. AND
- 23 THEY JUST DIDN'T TAKE ANY ACTION. WHETHER OR NOT THAT
- 24 WAS BECAUSE THEY DIDN'T WANT TO PAY FOR IT, THEY DIDN'T
- 25 WANT TO DEAL WITH IT, THEY JUST DIDN'T TAKE ANY ACTION.

  ROugh Draft 148 NONCERTIFIED ROUGH DRAFT
  - 1 Q. AND THERE WERE NO -- AS FAR AS YOU KNEW, THERE
  - 2 WEREN'T ANY REPORTS MADE LIKE TO THE SHERIFF, HEY, WE
  - 3 JUST LOST --
  - 4 A. NOT THAT I KNOW OF.
  - Q. OKAY. I THINK IT'S -- I WANT YOU TO GET TO
  - 6 YOUR MEETING.
  - 7 A. WE CAN GO FOR ANOTHER TEN MINUTES, 15 MINUTES.
  - 8 MS. ANASTASSIOU: ALL RIGHT.
  - 9 THIS WILL BE NO. 12.
  - 10 (EXHIBIT SC-12 MARKED.)
  - 11 MS. ANASTASSIOU: I HAVE JUST HANDED THE
  - 12 WITNESS A DOCUMENT WE HAVE MARKED AS IS SC NO. 12 AND
  - 13 IT'S INFORMATION TAKEN FROM THE WEB AND IT'S MARKED SNO
  - 14 57 AND 58 REGARDING THE PACA LICENSE FOR FRESH 'N
  - 15 HEALTHY AND FRESH 'N HEALTHY BEING LISTED WITH THE
  - 16 DEPARTMENT OF FOOD AND AG AS A LICENSEE. WERE YOU
  - 17 INVOLVED IN GETTING THE LICENSES THAT FRESH 'N HEALTHY
  - 18 GOT UNDER THE PERISHABLE AGRICULTURAL COMMODITIES ACT?

Cinelli.ROUGHD~1.TXT 19 Α. NO. 20 NO. DID YOU EVER SIGN ANY OF THOSE LICENSE --Q. 21 Α. NO. 22 -- AGREEMENTS? Q. 23 Α. UH-UH. 24 Q. DID ANYBODY EVER GET INFORMATION FROM YOU? Α. NO. □Rough Draft - 149 NONCERTIFIED ROUGH DRAFT 1 O. SO DO YOU KNOW WHY YOU WERE LISTED AS A 2 PRINCIPAL ON THE PACA LICENSE? 3 A. THE ONLY THING I CAN THINK OF IS I WAS A SHAREHOLDER OR A DIRECTOR. 4 5 Q. OKAY. SO YOU NEVER, YOU NEVER SAW THE ACTUAL 6 LICENSE? 7 (WITNESS SHAKES HEAD.) Α. 8 AND NOBODY EVER CONSULTED WITH YOU ABOUT IT? 9 Α. NO. 10 Q. WHAT I'M QUESTIONING IS, I'M LOOKING AT THE 11 PACA LICENSES, THERE'S FIVE PEOPLE LISTED AS PRINCIPALS, 12 MR. WILLIAMS, MR. PARSON, PRESTWICK PARTNERS, YOURSELF 13 AND MARK MCCORMICK. DO YOU KNOW WHY THOSE PARTICULAR 14 PERSONS WERE SELECTED AS THE PRINCIPALS AS OPPOSED TO 15 OTHER PEOPLE THAT WERE ALSO INVOLVED? 16 A. I HAVE NO IDEA. MARK WAS THE CEO, PARSON I 17 KNOW WAS VERY INSTRUMENTAL IN THE VENDOR RELATIONSHIPS. 18 PRESTWICK IS ME AND THEN MYSELF AND MCCORMICK WAS CFO. 19 SO ALL THE TRADE RELATIONSHIPS WERE REALLY WILLIAMS, 20 PARSON AND MCCORMICK. AND I WOULD IMAGINE JUST AS A 21 SHAREHOLDER I WAS INCLUDED. 22 Q. OKAY.

 $^{24}\,$  is when baker incorporated the business, My name might page  $123\,$ 

A. AND I THINK -- THE OTHER THING I COULD THINK OF

23

25	HAVE BEEN ON THE ORIGINAL INCORPORATION PAPERS.	THAT'S
□Rough Draft - 150	NONCERTIFIED ROUGH DRAFT	

- 1 THE ONLY THING I CAN THINK OF.
- Q. AS TO WHY YOU WERE SELECTED AS THE PRIMARY
- 3 PRINCIPAL?
- 4 A. YEAH.
- 5 Q. AND WHAT ABOUT STEVE -- IS IT STEVE PAVICH?
- 6 A. TOM PAVICH.
- 7 O. TOM PAVICH, WHY WASN'T HE ON THE PACA LICENSE
- 8 IF HE WAS THE PERSON THAT WAS MARKETING AND SELLING THE
- 9 PRODUCE?
- 10 A. I HAVE NO IDEA.
- 11 Q. WHEN DID TOM PAVICH CEASE HIS INVOLVEMENT WITH
- 12 FRESH 'N HEALTHY.
- 13 A. HE WAS STILL INVOLVED AFTER, EVEN AFTER
- 14 DECEMBER BY SELLING SOME OF THE EXCESS INVENTORY ON
- 15 BEHALF, YOU KNOW, AT THE DIRECTION OF THE BANK AND
- 16 BURBANK TO TRY TO GET AS MUCH MONEY AS HE COULD.
- 17 Q. EXCESS INVENTORY OF PRODUCE?
- 18 A. YES.
- 19 Q. AND SO HE WAS WORKING WITH BURBANK AND THE BANK
- 20 TO SELL PRODUCE?
- 21 A. WHATEVER WAS LEFT, YEAH. FINISHED GOODS AND
- 22 STUFF THAT WAS IN THE GROUND.
- Q. AND CROPS IN GROUND THAT WERE SUBJECT TO
- 24 AGREEMENT?
- 25 A. I DON'T KNOW IF THEY ARE SUBJECT TO AGREEMENT, NONCERTIFIED ROUGH DRAFT
  - 1 BUT THERE WAS, FROM WHAT I UNDERSTAND, THERE WERE CROPS
  - 2 IN THE GROUND HE SOLD.
  - 3 Q. THAT HE WAS INVOLVED IN SELLING?

- Cinelli.ROUGHD~1.TXT
- 4 A. UH-HUH.
- 5 Q. WAS HE BEING PAID SOME KIND OF A COMMISSION TO
- 6 DO THAT?
- 7 A. AS FAR AS I KNOW IT WAS COMMISSION BASED.
- 8 Q. AND TOM PAVICH WAS THE ONE THAT WAS SELLING
- 9 PRODUCE FOR FRESH 'N HEALTHY?
- 10 A. HE RAN SALES, YES.
- 11 Q. FROM ITS INCEPTION --
- 12 A. CORRECT.
- 13 Q. -- UNTIL THE END?
- 14 A. UH-HUH.
- 15 Q. BUT YET HE WASN'T LISTED ON THE PACA LICENSE?
- 16 A. IF THIS IS --
- 17 Q. ACCORDING TO THE INTERNET PRINTOUT.
- 18 A. HE'S NOT REPORTED THERE, SO.
- 19 Q. OKAY.
- MS. ANASTASSIOU: LET'S MARK THIS AS SC-13.
- 21 (EXHIBIT SC-13 MARKED.)
- 22 BY MS. ANASTASSIOU:
- Q. OKAY. I HAVE MARKED AS SC NO. 13 SOME
- 24 DOCUMENTS REGARDING FRESH 'N HEALTHY, INC, THAT HAVE
- \$25\$ BEEN PRINTED FROM INTERNET RECORDS, THEY ARE MARKED SNO  $$\square$$  Rough Draft 152 NONCERTIFIED ROUGH DRAFT
  - 1 80, 81, 82 AND 83. STARTING WITH THE FIRST PAGE, FRESH
  - 2 'N HEALTHY, INC., THAT WAS -- IT APPEARS THAT ACCORDING
  - 3 TO THIS RECORD IT WAS FILED ON OCTOBER 10 OF '06. IS
  - 4 THAT YOUR UNDERSTANDING OF WHEN THE COMPANY WAS FORMED?
  - 5 A. PROBABLY.
  - Q. OKAY. AND THAT -- BUT THAT ESSENTIALLY IT
  - 7 DIDN'T BECOME ACTIVE UNTIL AFTER THE GOURMET VEG-PAQ
  - 8 ACQUISITION?
  - 9 A. UH-HUH.

- 10 Q. AND THAT WAS ESSENTIALLY A DORMANT TPHAPBT
- 11 COMPANY UNTIL THEN?
- 12 A. THAT'S CORRECT.
- 13 Q. AND THEN YOU WERE LISTED AS THE AGENT FOR
- 14 SERVICE OF PROCESS HERE?
- 15 A. I GUESS I WAS.
- 16 Q. OKAY.
- 17 A. AND THIS WAS -- I HAD BAKER & MCKENZIE ORGANIZE
- 18 THE COMPANY. AND SO I GUESS THEY PUT ME AS THE AGENT.
- 19 Q. AND THEN GOING DOWN TO THE NEXT PAGE, IF YOU
- 20 LOOK FOR CORPORATION ADDRESSES, UNDER SNO 81, IT HAS TWO
- 21 ADDRESSES, AN ADDRESS IN SAN DIEGO AND AND ADDRESS IN
- 22 HOLLISTER. DO YOU SEE THAT?
- 23 A. UH-HUH. THAT IS ACTUALLY MARIAS ADDRESS THAT'S
- 24 A BAKER & MCKENZIE ADDRESS.
- 25 Q. THAT'S A BAKER & MCKENZIE ADDRESS?

  Rough Draft 153 NONCERTIFIED ROUGH DRAFT
  - 1 A. UH-HUH.
  - Q. SO THEY INITIALLY INDICATED THEIR OWN ADDRESS
  - 3 AS A CORPORATE MAJOR ADDRESS, IS THAT IT?
  - 4 A. I GUESS SO.
  - 5 O. BECAUSE FRESH 'N HEALTHY NEVER HAD ANY
  - 6 OPERATIONS IN SAN DIEGO, DID THEY?
  - 7 A. NO, NO.
  - 8 Q. AND THEN IT HAS YOU LISTED -- ON THIS NEXT
  - 9 RECORD THAT WE ARE LOOKING AT HAS ON SPENCE ROAD IN
  - 10 SALINAS.
  - 11 A. THAT'S THE ADDRESS OF PREMIUM FRESH FARMS.
  - 12 Q. DO YOU KNOW WHY THAT ADDRESS IS LISTED THERE?
  - 13 A. THE ONLY THING THAT I CAN THINK OF IS IN THE
  - 14 EARLY STAGES OF FRESH 'N HEALTHY WHEN WE SET THE THING

- 15 UP, MARK WAS RUNNING THE DAY-TO-DAY OPERATION OVER AT
- 16 PREMIUM AND IT WAS THE ONLY OFFICE THAT WE THOUGHT THAT
- 17 WE COULD SEND, THIS WAS IN ANTICIPATION OF POSSIBLY
- 18 DOING SOMETHING COLLABORATIVELY WITH PREMIUM AND GOURMET
- 19 VEG-PAQ AS WE TALKED ABOUT BEFORE AND I ONLY ASSUME THAT
- 20 THAT WAS THE ONLY CORPORATE ADDRESS THAT WAS AVAILABLE
- 21 AT THE TIME. WE DIDN'T HAVE SEPARATE OFFICES OF FRESH
- 22 'N HEALTHY.
- Q. AND THE 1851 AIRWAY DRIVE, HOLLISTER, THAT
- 24 SUBSEQUENTLY BECAME THE ADDRESS OF FRESH 'N HEALTHY?
- 25 A. THAT BECAME MARK WILLIAMS, MARK MCCORMICK AND NONCERTIFIED ROUGH DRAFT
  - 1 TOM PAVICH, THAT CAME THEIR OFFICE.
  - Q. OKAY. AND THEN ON THIS, THE NEXT COUPLE OF
  - 3 PAGES I GUESS THE CORPORATE PRINTOUT HAD FOR MARK
  - 4 WILLIAMS SOME SUBSEQUENT ENTERPRISES HERE THAT THEY
  - 5 LISTED. ARE YOU FAMILIAR WITH MARK WILLIAMS BEING
  - 6 INVOLVED IN ANY OF THESE ENTITIES LISTED? OF COURSE,
  - 7 THAT IS QUITE A COMMON NAME.
  - 8 A. I THINK THE MARK WILLIAMS LIMITED LIABILITY
  - 9 COMPANY IS THE THING THAT MARK SET UP AS HIS ADVISORY
  - 10 COMPANY. BUT I KNOW THAT HE'S GOT A CORPORATION OR AN
  - 11 LLC THAT HE RUNS HIS ACTIVITIES THROUGH. I DON'T
  - 12 RECOGNIZE ANY OF THE OTHER ONES.
  - 13 Q. SO YOU'RE NOT SURE IF THAT IS THE ONE THAT HE
  - 14 DID BUT HE DID HAVE SOME KIND OF AN LLC THAT HE SET
  - 15 UP --
  - 16 A. THAT'S CORRECT.
  - 17 Q. -- TO --
  - 18 DO YOU KNOW WHAT OTHER BUSINESS OPERATIONS HE'S
  - 19 BEEN INVOLVED WITH OTHER THAN IN RECENT, IN THE PAST TWO
  - 20 YEARS OTHER THAN FRESH 'N HEALTHY AND PREMIUM FRESH? Page 127

- 21 A. PROBABLY ABOUT THE LAST TWO YEARS. I WAS
- 22 WITH -- WHEN I WAS WITH OFFROAD CAPITAL, WE HAD MADE AN
- 23 INVESTMENT IN A SOFTWARE COMPANY DOWN IN ARIZONA, I
- 24 ASKED MARK AT THE TIME TO SIT ON THE BOARD. IT WAS
- 25 AGAIN AN ENTERPRISE SOFTWARE BY THE NAME OF PATCHLINK.

  □Rough Draft 155 NONCERTIFIED ROUGH DRAFT
  - 1 THIS PROBABLY DATES TO THE EARLY 2000S. I THINK HE
  - 2 SEVERED HIS RELATIONSHIP WITH THEM PROBABLY THREE YEARS
  - 3 AGO. THREE, FOUR YEARS AGO.
  - 4 Q. I BELIEVE THAT THAT -- IF WE CAN TURN BACK TO
  - 5 SC NO. 3 REALLY QUICK. I THINK THERE IS A REFERENCE, IF
  - 6 YOU LOOK AT SNO 74 --
  - 7 A. UH-HUH. --
  - 8 Q. -- THERE IS THE LITTLE BIOS OF THE PERSONS
  - 9 INVOLVED WITH FRESH 'N HEALTHY. AND IT INDICATES HERE
  - 10 THAT MARK WILLIAMS WAS PRESIDENT OF THE PATCHLINK
  - 11 CORPORATION.
  - 12 A. HE STARTED AS DIRECTOR AND THEN BECAME
  - 13 PRESIDENT.
  - 14 O. BUT YOUR UNDERSTANDING HE IS NO LONGER INVOLVED
  - 15 IN THAT COMPANY?
  - 16 A. THAT'S CORRECT.
  - 17 Q. WHAT ABOUT WESTERN GROWERS ASSOCIATION, WHAT'S
  - 18 THAT ORGANIZATION?
  - 19 A. WESTERN GROWERS, AS I SAID, IS THE LARGEST
  - 20 SUPERMARKET TRADE ASSOCIATION WEST OF THE ROCKIES DIS.
  - 21 AND SO BASICALLY COMPROMISES ALL THE CEOS OF ALL THE
  - 22 SUPERMARKET CHAINS WEST OF THE ROCKIES, BUT IT'S A TRADE
  - 23 ASSOCIATION.
  - Q. WITH THE CEOS OF THE --
- \$25\$ A. HE WAS EITHER THE PRESIDENT OR -- I KNOW HE WAS Rough Draft 156 NONCERTIFIED ROUGH DRAFT Page 128

- 1 ON THE BOARD.
- Q. WHERE ARE THEY HEADQUARTERED?
- 3 A. I DON'T KNOW.
- 4 Q. AND SO THAT WAS JUST INFORMATION THAT HE GAVE
- 5 YOU?
- 6 A. YES.
- 7 Q. AND DO YOU KNOW WHETHER WILLIAMS MAINTAINS HIS
- 8 AFFILIATIONS WITH --
- 9 A. I DON'T KNOW.
- 10 Q. -- WESTERN GROWERS ASSOCIATION?
- 11 DO YOU KNOW WHETHER HE MAINTAINS HIS
- 12 AFFILIATION WITH CARR GOTTSTEIN FOODS?
- 13 A. NO, HE DOESN'T. THAT IS PART OF SAFEWAY NOW.
- 14 Q. AND YOU SAID PREVIOUSLY THAT YOU DID NOT KNOW
- 15 WHAT MARK WILLIAMS' BUSINESS WAS IN COSTA RICA?
- 16 A. I HAVE NO IDEA.
- 17 Q. OKAY. IT'S TWO NOW, SO --
- 18 A. WE HAVE 15 MINUTES. I SAID 2:15. I SHOULD
- 19 HAVE SUFFICIENT TIME TO GET UP TO THE CITY.
- 20 (OFF THE RECORD.)
- 21 MS. ANASTASSIOU: LET'S GO THROUGH THIS NEXT
- 22 REPORT THEN. LET'S MARK THAT SC NO. 14.
- 23 (EXHIBIT SC-14 MARKED.)
- 24 BY MS. ANASTASSIOU:
- $$\rm 25$$  Q. SC-14 IS LABELED SNO 139 THROUGH 144. AND Rough Draft 157 NONCERTIFIED ROUGH DRAFT
  - 1 AGAIN IT'S A CORPORATE PRINTOUT WITH INFORMATION ABOUT
  - 2 FRESH 'N HEALTHY, WHICH I'D JUST LIKE TO GO OVER WITH
  - 3 YOU.
  - 4 SO AGAIN THERE IS THIS SAN DIEGO ADDRESS LISTED
  - 5 AND THAT SAN DIEGO ADDRESS YOU TESTIFIED THAT WAS YOUR Page 129

- 6 ATTORNEY, CORRECT?
- 7 A. CORRECT.
- 8 Q. OKAY. AND THEN ON PAGE 2, OH, PHONE NUMBERS
- 9 FOR BUSINESS ADDRESSES I SEE. SO THEY ARE LISTING I
- 10 GUESS PHONE NUMBERS THAT ARE EAR BAKER & MCKENZIE. SO
- 11 THAT'S WHAT THAT'S ALL ABOUT. THEY ARE LISTING I GUESS
- 12 IN THE NEXT PAGES ALL THESE BUSINESSES THAT ARE MAYBE IN
- 13 THE SAME OFFICE AS BAKER & MCKENZIE?
- 14 A. OH, CARNOUSTIE WAS THE ENTITY USED TO ACQUIRE
- 15 THE PROPERTY THAT IS BAKER'S OFFICE.
- 16 Q. THAT IS WHY IT LISTED AT HIGH BLUFF?
- 17 A. YES. NONE OF THE OTHER COMPANIES REFERENCED
- 18 HAS ANYTHING TO DO WITH FRESH 'N HEALTHY.
- 19 Q. AND YOU INDICATED CARNOUSTIE IS IN NEGOTIATIONS
- 20 WITH SANTOS TO SELL HIM BACK THE EL CENTRO PLANT?
- 21 A. PRELIMINARY. HE'S OFFERED TO BUY IT ON THE
- 22 CHEAP. AND SO I'M WORKING WITH BOTH THE LENDER AND
- 23 EARLY STAGES OF SANTOS TO TRY TO MAKE SOMETHING HAPPEN
- 24 OR TRY TO SELL THAT THING.
- - 1 A. NOT AT ALL.
  - 2 Q. SO THAT'S JUST YOU PERSONALLY WITH SANTOS?
  - 3 A. THE TRANSACTION ORIGINALLY WAS -- THE
  - 4 \$3 MILLION LOAN CAME INTO FRESH 'N HEALTHY TO BEGIN WITH
  - 5 TO ACQUIRE THE PROPERTY. SUBSEQUENT TO THAT, IT WAS
  - 6 ASSUMED IN ITS ENTIRETY BY CARNOUSTIE AS WELL AS THE
  - 7 PROPERTY. SO IT'S A PURE REAL ESTATE LOAN. IT'S OFF
  - 8 THE BALANCE SHEET OF FRESH 'N HEALTHY.
  - 9 Q. SO COMERICA BANK HASN'T BEEN LOOKING TO THAT
  - 10 FACILITY AT ALL?

Cinelli.ROUGHD~1.TXT 11 Α. 12 Q. AND THEN THE EQUIPMENT THAT WAS AT THAT 13 FACILITY, WAS THAT OWNED BY FRESH 'N HEALTHY? 14 A. YES. 15 Q. AND THAT EQUIPMENT IS ALL GONE? SOME OF THE EQUIPMENT IS GONE. THE STUFF 16 17 THAT'S GONE IS THE STUFF THAT WAS TAKEN BY SANTOS AND 18 THE REST OF IT I BELIEVE IS PART OF THIS AUCTION. 19 O. SO SANTOS TOOK PART OF IT AND THEN PART OF IS 20 PART OF THIS AUCTION AND THEN SANTOS IS LOOKING TO BUY 21 BACK THE FACILITY WHERE ALL THE EQUIPMENT WILL GO AT 22 HALF THE PRICE? A. MUCH LESS. 23 24 MS. ANASTASSIOU: LET'S MARK THIS SC NO. 15. (EXHIBIT SC-15 MARKED.) □Rough Draft - 159 NONCERTIFIED ROUGH DRAFT 1 MS. ANASTASSIOU: I HAVE HANDED YOU A DOCUMENT 2 THAT WE HAVE MARKED AS SC-15 IT'S RECORDS FROM THE CALIFORNIA SECRETARY OF STATE REGARDING PRESTWICK 3 4 PARTNERS LLC. AND IF YOU COULD TAKE -- IT'S BATES SNO 5 161. IF YOU WOULD TAKE AN OPPORTUNITY TO LOOK AT THAT 6 DOCUMENT AND LET ME KNOW WHEN YOU ARE READY FOR 7 QUESTIONING. 8 A. SURE. 9 Q. SO PRESTWICK PARTNERS LLC YOU STATED IS NOT AN 10 OPERATING ENTITY? 11 A. NO, THAT WAS SET UP AS AN INVESTMENT ENTITY TO 12 HOLD PRIVATE SECURITIES BUT WE NEVER -- WE SET UP THE CORPORATION, THAT'S IT. IT'S NEVER BEEN IN BUSINESS. 13 AND 188 EMBARCADERO IS AN OLD OFFICE ADDRESS OF MINE. 14 15 Q. THAT WAS AN OLD OFFICE. AND WHAT BUSINESS DID 16 YOU OPERATE THERE? Page 131

- 17 A. JUST MY ADVISORY BUSINESS.
- 18 Q. AND THAT WAS UNDER PRESTWICK PARTNERS INC.?
- 19 A. YES.
- 20 Q. BUT YOU HAVE KEPT THIS LLC ACTIVE?
- 21 A. I DIDN'T KNOW IT WAS ACTIVE UNTIL YOU BROUGHT
- 22 IT UP.
- 23 O. IT SAYS THAT IT'S ACTIVE RIGHT THERE SO THAT
- 24 MEANS THAT YOU NEED TO BE PAYING CORPORATION -- I MEAN
- 25 OR LLC TAXES?

### □Rough Draft - 160

### NONCERTIFIED ROUGH DRAFT

- 1 A. I HAVEN'T BEEN NOTIFIED AT ALL. I THOUGHT IT
- 2 WAS TERMINATED, SO SOMETHING I HAVE GOT TO FOLLOW UP ON.
- 3 Q. SO TO YOUR KNOWLEDGE, YOU HAVEN'T BEEN FILING A
- 4 YEARLY --
- 5 A. NO.
- Q. SO WHO WOULD BE DOING THAT, THEN? YOUR
- 7 ACCOUNTANT?
- 8 A. I THINK EVERYBODY IS UNAWARE OF IT. I WOULD
- 9 ASSUME THAT -- I HAVEN'T BEEN IN THAT OFFICE FOR FIVE
- 10 YEARS.
- 11 Q. WAS THAT AN OFFICE THAT YOU SHARED?
- 12 A. YEAH. IT WAS LEASED TO PRESTWICK AND I HAD A
- 13 HANDFUL OF OTHER PEOPLE PARTICIPATE IN THE OFFICE, A
- 14 TECHNOLOGIST, OTHER BANKERS.
- 15 MS. ANASTASSIOU: LET'S MARK THIS AS NO. 16.
- 16 (EXHIBIT SC-16 MARKED.)
- 17 MS. ANASTASSIOU: I HAVE HANDED THE WITNESS A
- 18 DOCUMENT THAT IS MARKED SC NO. 16, IT'S BATES-STAMPED
- 19 SNO 162, 163. IT CONSISTS OF SOME INFORMATION ABOUT
- 20 STEVE CINELLI AND PRESTWICK PARTNERS FROM THE INTERNET.
- 21 IF YOU COULD TAKE A LOOK AT THAT AND LET ME KNOW WHEN

- 22 YOU ARE READY FOR QUESTIONS.
- 23 A. SURE.
- Q. DID YOU PREPARE THIS DOCUMENT THAT'S ON THE
- 25 INTERNET?

### □Rough Draft - 161

### NONCERTIFIED ROUGH DRAFT

- 1 A. I BELIEVE I DID, YES.
- Q. AND IS THAT -- WHAT IS THIS, IS THIS KIND OF
- 3 AAFTER MARKETING DOCUMENT OR WHAT'S --
- 4 A. "LINKED IN" IS A SOCIAL NETWORK THAT IS REALLY
- 5 FOR BUSINESS CONNECTIONS AND STUFF LIKE THIS. SO AS
- 6 PART OF IT, YOU PROVIDE A LITTLE BACKGROUND ON YOUR
- 7 BUSINESS ACTIVITIES AND EXPERTISE. AND, AGAIN, IT'S A
- 8 NETWORK OF LARGELY BUSINESS CONNECTIONS.
- 9 Q. THERE IS A PRESTWICK PARTNERS THAT IS IN THE
- 10 MIDWEST?
- 11 A. MINNESOTA.
- 12 Q. HAVE YOU EVER BEEN LINKED WITH THEM?
- 13 A. NO. IN FACT, THE ONLY CONVERSATION I HAD IS
- 14 THAT SOMEONE CONTACTED ME BECAUSE THEY PULLED UP I THINK
- 15 IT WAS PRESTWICK PARTNERS DOT-NET, MY DOMAIN THAT I
- 16 DON'T HAVE A WEBSITE FOR, BUT I OWN IS PRESTWICK
- 17 PARTNERS DOT-COM. AND THE PRESTWICK PARTNERS DOT-NET IS
- 18 THIS MINNESOTA INVESTMENT BANKING FIRM. BUT THERE IS NO
- 19 RELATIONSHIP. I CHATTED DIRECTLY WITH THEM SAYING WHAT
- 20 THE HECK ARE YOU USING MY NAME FOR, THEY SAID THE SAME
- 21 THING. BUT WE AGREED JUST MOST OF MY ACTIVITIES ARE OUT
- 22 HERE ON THE WEST COAST, THEY DO STUFF IN THE MID WEST.
- Q. WHERE IS PRESTWICK PARTNERS, INC., FORMED?
- A. WHERE? IT'S A DELAWARE CORPORATION.
- 25 Q. NOW, ARE YOU REGISTERED TO DO BUSINESS IN NONCERTIFIED ROUGH DRAFT
  - 1 CALIFORNIA, DO YOU KNOW? Page 133

- 2 A. YES, YES.
- 3 Q. SO THAT IS AN ENTITY THAT HAS THE INVOLVEMENT
- 4 WITH FRESH 'N HEALTHY AND NOT PRESTWICK PARTNER LLC; IS
- 5 THAT CORRECT?
- 6 A. THAT'S CORRECT.
- Q. OKAY.
- 8 MS. ANASTASSIOU: I MIGHT AS WELL JUST GO
- 9 THROUGH THIS. THIS IS ANOTHER DOCUMENT ABOUT FINANCES.
- 10 LET'S MARK THIS NO. 17.
- 11 (EXHIBIT SC-17 MARKED.)
- 12 BY MS. ANASTASSIOU:
- Q. SO THIS IS VFINANCE INVESTMENTS INC, WHICH YOU
- 14 SAID THAT YOU HAD TERMINATED YOUR RELATIONSHIP WITH,
- 15 RIGHT?
- 16 A. YES.
- 17 Q. AND YOU SAID THAT YOU JUST HAD A RELATIONSHIP
- 18 WITH THEM AS, WHAT WAS IT, CONSULTANT?
- 19 A. INDEPENDENT CONTRACTOR WHEREBY THEY WOULD HOLD
- 20 IN THEIR BROKER DEALER MY SECURITIES LICENSES. AND WE
- 21 WERE TO COLLABORATE ON VARIOUS INVESTMENT BANK
- 22 OPPORTUNITIES AND SHARE FEES AND WHATNOT.
- 23 O. AND THEN YOU SAID THAT THAT AD THAT THEY RAN
- 24 FOR THE FRESH 'N HEALTHY DEAL, THE TOMBSTONE, THAT WAS
- \$25\$ KIND OF THEIR DEAL RATHER THAN YOURS, YOU WERE UNAWARE  $$\square$$  Rough Draft 163 NONCERTIFIED ROUGH DRAFT
  - 1 THAT THEY EVEN PRINTED THAT?
  - 2 A. THEY WERE AWARE OF THE TRANSACTION BECAUSE THEY
  - 3 GOT PARTIALLY COMPENSATED THROUGH ME ON THAT, BUT THE
  - 4 DESCRIPTION OF THE TRANSACTION WITHIN THE TOMBSTONE WAS
  - 5 INCORRECT.
  - Q. RIGHT. AND THEY DIDN'T RUN THAT BY YOU, THEY
    Page 134

- 7 JUST PRINTED THE TOMBSTONE?
- 8 A. CORRECT. AND I HAVE NO IDEA WHERE THEY PRINTED
- 9 IT. I THINK THE ONLY PLACE THEY DID WAS ON THEIR
- 10 WEBSITE.
- 11 Q. AND WHO WOULD HAVE BEEN THE PERSON RESPONSIBLE
- 12 FOR DOING THAT?
- 13 A. I DON'T KNOW. PROBABLY MARKETING DEPARTMENT
- 14 WHOEVER THAT IS.
- 15 O. I THINK -- LET'S GO THROUGH ONE LAST REPORT AND
- 16 THEN WE WILL CALL IT A DAY. LET'S MARK THIS NO. 18.
- 17 (EXHIBIT SC-18 MARKED.)
- 18 BY MS. ANASTASSIOU:
- 19 Q. I HAVE PRINTED OUT AN INTERNET REPORT ABOUT YOU
- 20 PERSONALLY AND I JUST WANTED TO GO OVER THIS WITH YOU.
- 21 IT'S MARKED SNO 461 THROUGH 471. AND THERE IS AN
- 22 ADDRESS ON THE FRONT THAT'S LISTED FOR YOU IN SARATOGA
- 23 AND THEN THERE IS ALSO AN ADDRESS IN SAN MATEO. DO YOU
- 24 SEE THAT? IS THAT WHERE YOU USED TO HAVE A BUSINESS
- 25 OFFICE?

### □Rough Draft - 164

### NONCERTIFIED ROUGH DRAFT

- 1 A. NO, THAT USED TO BE MY HOME WHEN I WAS MARRIED.
- 2 Q. SO THAT'S A PRIOR RESIDENCE?
- 3 A. THAT'S CORRECT.
- 4 Q. AND DO YOU STILL OWN THAT RESIDENCE?
- 5 A. NO.
- Q. AND THEN ALSO ON THE NEXT PAGE ON 462, THERE IS
- 7 ANOTHER ADDRESS IN SAN MATEO. IS THAT --
- 8 A. THAT WAS ANOTHER RESIDENCE THAT HAS BEEN SOLD.
- 9 O. AND THEN NEAR THE BOTTOM OF SNO 462 THERE IS AN
- 10 ADDRESS IN SAN FRANCISCO, 91 SIXTH AVENUE IN SAN
- 11 FRANCISCO.
- 12 A. THAT'S A FORMER RESIDENCE.
  Page 135

- 13 Q. THAT IS A FORMER RESIDENCE. IS THAT CURRENTLY
- 14 OWNED BY YOU OR --
- 15 A. YEAH, I OWN IT IN A TRUST WITH THE KIDS.
- 16 Q. IS IT A LEASED FACILITY?
- 17 A. YES, IT'S A CONDOMINIUM THAT'S LEASED OUT.
- 18 Q. AND THAT -- AND ON THAT 463 THAT ADDRESS AGAIN,
- 19 THAT'S THE LEASED CONDOMINIUM, THE 91 SIXTH AVENUE?
- 20 A. UH-HUH.
- 21 Q. AND THEN BELLEVUE, SAN MATEO, THOSE ARE FORMERS
- 22 ADDRESSES?
- 23 A. YES.
- Q. AND REGAN B. CINELLI, IS THAT YOUR --
- 25 A. MY FORMER WIFE.

  □Rough Draft 165 NONCERTIFIED ROUGH DRAFT
  - 1 Q. OH, YOUR FORMER WIFE.
  - 2 A. AND THE 931 ALAMEDA DE LAS PULGAS IS WHERE MY
  - 3 FORMER WIFE AND KIDS RESIDE. AND SO IS MY DAUGHTER. 88
  - 4 HOWARD STREET IS AN OLD -- THAT WAS AN APARTMENT THAT I
  - 5 RENTED WHEN WE BECAME SEPARATED.
  - 6 Q. OKAY. YOU ARE NO LONGER THERE?
  - 7 A. NO. 50 FREMONT WAS AN OFFICE THAT I SHARED.
  - 8 106 EIGHTH AVENUE --
  - 9 Q. THAT WAS AN OFFICE YOU SHARED FOR WHAT
  - 10 BUSINESS?
  - 11 A. PRESTWICK.
  - 12 Q. PRESTWICK?
  - 13 A. YEAH. UH-HUH.
  - 14 Q. OKAY.
  - 15 A. 106 EIGHT AVENUE WAS A CONDO WHEN WE FIRST GOT
  - 16 MARRIED IN SAN FRANCISCO.
  - 17 Q. AND YOU NO LONGER OWN THAT?

- 18 A. NO. 555 NORTHGATE WAS WHEN I WAS AFFILIATED
- 19 WITH KNIGHTSBRIDGE PARTNERS. WE OWNED SUPER CUTS AND
- 20 THAT WAS A CORPORATE HEADQUARTERS FOR SUPER CUTS.
- Q. OKAY. IT WAS IN A FACILITY, WAS IT LIKE A
- 22 LEASED FACILITY?
- A. YES, IT WAS A CORPORATE BUILDING.
- 24 Q. AND THE ONE MONTGOMERY STREET, SAN FRANCISCO?
- 25 A. THAT WAS AN OLD OFFICE.

  Rough Draft 166 NONCERTIFIED ROUGH DRAFT
- ikougii brait 100
  - 1 Q. FOR PRESTWICK?
  - 2 A. DID I -- YEAH, ACTUALLY, YEAH, IT WAS AN OLD
  - 3 OFFICE, CORRECT.
  - 4 Q. OKAY. AND THAT WAS ALSO FOR PRESTWICK?
  - 5 A. YES.
  - 6 Q. THIS 2190 WASHINGTON STREET?
  - 7 A. THAT WAS MY PARENTS'. THEY ARE NOW BOTH
  - 8 DECEASED.
  - 9 Q. AND THEN REGAN CINELLI --
  - 10 A. MY EX-WIFE.
  - 11 Q. YOUR EX-WIFE. AND THOSE OTHER PEOPLE, REGAN
  - 12 BETH BYERS, PROBABLY HER MAIDEN NAME?
  - 13 A. THAT'S HER MAIDEN NAME.
  - 14 Q. AND THEN ANGELA CINELLI, A DAUGHTER?
  - 15 A. I HAVE NO IDEA. THERE IS NO RELATION.
  - 16 Q. THE NEXT PAGE THERE IS AN AG CINELLI?
  - 17 A. THAT IS MY FATHER.
  - 18 Q. WHO YOU SAID IS NOW DECEASED?
  - 19 A. YES. L KAY IS MY MOM, SHE IS NOW DECEASED.
  - Q. AND THEN ON THE NEXT PAGE MICHAEL CINELLI?
  - A. MY BROTHER.
  - Q. AND KAY CINELLI?
  - 23 A. MY MOM.

Q. NOW, DECEASED.

25 THEN GOING TO 468, I THINK WE HAVE GONE OVER NONCERTIFIED ROUGH DRAFT

- 1 MOST OF THESE ALREADY. 188 EMBARCADERO, WAS THAT --
- A. OLD OFFICE.
- 3 Q. PRESTWICK PARTNERS OFFICE --
- 4 A. UH-HUH.
- 5 Q. FREMONT STREET, ALSO AN OLD PRESTWICK OFFICE?
- 6 A. YES. ACTUALLY, 50 FREMONT WAS THE OFFROAD
- 7 CAPITAL OFFICE.
- 8 Q. SO ALL OF THESE IN SAN FRANCISCO ARE BASICALLY
- 9 FORMER OFFICES?
- 10 A. YES. WITH THE EXCEPTION OF 106 EIGHTH AVENUE
- 11 WHICH WAS THE FIRST RESIDENCE WHEN I GOT MARRIED. 91
- 12 SIXTH IS THE FLAT IN SAN FRANCISCO WHICH IS LEASED OUT.
- 13 MS. ANASTASSIOU: OKAY. I THINK THAT'S ABOUT
- 14 IT.
- 15 (OFF THE RECORD.)
- 16
- 17
- 18
- 19
- 20
- 21
- 22
- 23
- 24
- 25

# Exhibit B (Declaration of Effie Anastassiou)

## Scott J Allen

From: Stephen O'Neill [soneill@MURRAYLAW.com]

Sent: Wednesday, March 12, 2008 1:11 PM

To: Scott J Allen

Subject: FW: Asa Farms vs. Fresh N Healthy

### Scott

The sale to Ashman took place yesterday. The sale generated \$525,000 in proceeds. FNH is planning to sell certain assets to Ray Nava today which will generate an additional \$60,000. These funds are being held in trust pending further order of the Court. After FNH sold the assets to Ashman, Ashman conducted an auction. We do not know at this time what Ashman collected from the auction or who bought the assets. We heard that the auction went ok, but not great. After the Nava sale is completed, FNH will still own certain assets. We are compiling a list of those assets. At this point, we expect to be filing a Chapter 7 bankruptcy case next week for FNH. We will inform Judge Fogel of our intention to file bankruptcy at the hearing on Friday. FNH has no intention to distribute the sale proceeds prior to filing bankruptcy.

Pursuant to your request, I will be forwarding you a copy of the appraisal we gave Mr. Gorman. As previously communicated to you, the appraisal includes equipment not owned by FNH and is also outdated.

From: Scott J Allen [mailto:scottesq@salinasaglaw.com]

Sent: Wednesday, March 12, 2008 9:17 AM

To: Stephen O'Neill; Effie Anastassiou Esq.; Scott J Allen; ken@lomgil.com

Cc: Robert A. Franklin; Russ Burbank

Subject: RE: Asa Farms vs. Fresh N Healthy

### Steve:

As you know, the Court ordered a hearing to argue Oceano's opposition to disposition of sale proceeds. So that all parties can be on the same page, can you please advise me as to the following:

- 1. Did the auction of the FNH equipment occur yesterday (3/11) as previously announced?
- 2. If so, what equipment, trade names and/or labels were sold at auction and what was the aggregate amount of the sale (total auction sale price plus 10% buyer's premium);
- 3. Were any equipment, trade names and/or labels not sold?
- 4. Who purchased the assets? and
- 5. Does Ashman Company have a list of the assets sold, the price paid and the identity of the buyers? If so, I'd ask that a copy of the list be provided.

Additionally, the Court's order added my client, Oceano, as a party to the ASA action. Now that Oceano is officially a party, I ask, again, that Oceano be provided with a copy of the late-2006 appraisal regarding the equipment that FNH purchased from in March of 2007, as well as the bill(s) of sale for FNH's purchase of the equipment. I was told by Ken Gorman yesterday that FNH had previously given a copy of the appraisal to the other plaintiffs in this case (ASA and Braga). Receiving a copy of the appraisal would simply place Oceano on equal footing with the other plaintiffs in the case.

Your cooperation is appreciated.

Scott

From: Stephen O'Neill [mailto:soneill@MURRAYLAW.com]

Sent: Thursday, March 06, 2008 11:12 AM

To: Scott J Allen

Cc: Robert A. Franklin; Russ Burbank

Subject: RE: Asa Farms vs. Fresh N Healthy

Thanks for your email. We respectfully decline your request. The appraisal of which you speak is dated as of September 2006 and includes assets which were never owned by my client. As such it is out of date and irrelevant. In addition, many pieces of equipment that are included in the appraisal and which were purchased by my client have been returned to lessors and/or dismantled. Further, due to the change in the market and wear and tear, the equipments' value has deteriorated substantially. As set forth in our papers, the equipment has been extensively marketed and two experienced auction houses have opined on the value of this equipment. Comerica has consented to the sale of its collateral, securing its \$4 million debt. No purpose is served by producing this document. The sale price is well in excess of the alleged PACA claims of both growers who have asserted such claims. Similarly, the bill of sale is irrelevant to the issue of the value of the equipment in its present state.

**From:** Scott J Allen [mailto:scottesg@salinasaglaw.com]

**Sent:** Thursday, March 06, 2008 10:26 AM

To: Scott J Allen; Stephen O'Neill

Cc: Effie Anastassiou Esq.

Subject: RE: Asa Farms vs. Fresh N Healthy

### Steve:

I am following up on the below e-mail I sent you on Feb. 27, which confirmed our earlier telephone conversation in which you agreed to ask your client for permission to share the August 2007 appraisal of the FNH equipment. Please let me know as soon as possible whether your client will agree to share the appraisal with my clients.

In my e-mail, I also asked to get copies of the bills of sale for the equipment from March of 2007 and the purchase agreement for the sale that closed in March of 07. Please let me know as soon possible whether FNH will agree to provide that documentation.

Thank you for your cooperation.

### Scott Allen

From: Scott J Allen

Sent: Wednesday, February 27, 2008 6:01 PM

To: Stephen O'Neill

**Cc:** Scott J Allen; Effie Anastassiou Esq. **Subject:** RE: Asa Farms vs. Fresh N Healthy

### Steve:

During our telephone conversation earlier today you indicated that there had been an appraisal of the equipment of FNH in about August of 2007. I asked that you provide me with a copy of the appraisal and you told me that you would ask your client if you were authorized to share the appraisal with me. By this e-mail, I once again ask that you provide me with a copy of the appraisal. Please let me know as soon as possible whether your client will allow you to release the appraisal to me.

In addition to the August 2007 appraisal, I would like to get a copy of

# Exhibit C (Declaration of Effie Anastassiou)

# GOURMET VEG-PAQ Hollister, Gilroy & El Centro, California

Orderly Liquidation Fair Market Item# Oty. Effective Date: September 20-21, 2006 Value Value **IRRIGATION TRAILERS, 30'** 3,500 \$ 5,250 2 2 IRRIGATION TRAILERS, 40' \$ 1,200 \$ 1,600 HARVEST TRAILERS, 8' x 16', 2-AXLE 3 8 5 12,000 | \$ 16,000 HARVEST TRAILERS 4 6 9.000 \$ 12,000 5 1989 ZIEMEN FLATBED TRAILER, MODEL 2640, S/N 1 S 4.000 \$ 6,000 1ZCE29E36KZP14923, 25', 3-AXLE WATER TANK TRAILERS, 1,000 GALLON 6 3 \$ 4.500 | \$ 6,000 7 2 WATER TANK TRAILERS, 400 GALLON \$ 2,500 \$ 3,500 8 2\* FLATBED TRAILERS (HARVEST-MODIFIED) \$ 3,000 \$ 4,000 [\* 9 FLATBED TRAILER (HARVESTER-HAUL) S 1,500 | \$ 2,000 10 CARSON DUMP TRAILER, 10', S/N 4HXDT10242C041247 4,500 \$ 6,500 (POSSIBLY 2001) 11 2005 CARSON DUMP TRAILERS; 12', S/N 6,000 \$ 8,000 4HXDT10285C093114 TOOL CARRIER TRAILERS, 20', 4 WHEEL 12 \$ 3,000 \$ 4,000 1\* 13 TOOL CARRIER TRAILER (TRI-POT), 2 WHEEL S 1,000 \$ 1,500 14 1 TOOL CARRIER FLATBED TRAILER, DROP TYPE, 20' \$ 2,000 1,500 \$ TOOL CARRIER FLATBED TRAILER, DROP TYPE, 22' 15 5 1,500 | \$ 2,000 16 2005 CARSON CAR CARRIER (FLATBED) TRAILER, S/N \$ 7,000 9,000 \$ 4HXHD16215C093302, 16', 2-AXLE 17 SPREADER TRAILERS, INCLUDING: 6.500 9,500 1-GYPSUM, 5 TON 1-GYPSUM, ONE BED, 80" 1-GYPSUM, 12' 1-COMPOST 1-FERTILIZER, 5 TON 2005 HALLMARK ENCLOSED TRAILER, TRANSPORT, 14', 2-18 4.000 6,000 AXLE, LIC # 4GJ7537, MODEL TS7X14DT2, S/N 16HP1314225A017026 19 1996 JLG LIFT BOOM LIFT, MODEL 35ELECTRIC, S/N 022057-5,000 7,000 0300022799. 20 1 FRONT END LOADER CATERPILLER, MODEL 922, S/N 6,000 \$ 8,000 5993180, RUBBER TIRED 21 1 1999 GMC WATER TRUCK, MODEL C6500, S/N 12,500 15,000 IGDJ7H1CXXJ515577, 2,000 GALLON STEEL WATER TANK 22 1\* WILLIAM SCOTSMAN OFFICE TRAILER, 8' x 16' 3,000 \$ \$ 5,000 2\* 2003 HONDA QUADS 7,500 \$ 23 8,500 MISCELLANEOUS DISCS, C/O: (1) 10' STRATHMORE, 24 LOT [4,000 18,000 MODEL 99, S/N L9428, (1) 13' JOHN DEERE, (1) 14' JOHN DEERE, (2) 80" HAHN, (3) 80" MINIMUM TILT DISCS, (1) 60" (TOMATO), (1) 18' JOHN DEERE, (1) TOWNER 520 (2 ROWS), (1) 3 BED MINIMUM TILT DISC, (1) 40" 4 BED DISC BEDER 25 LOT MISCELLANEOUS MULCHERS, C/O: (2) 1 BED 80" BUTTON 7,500 10,000 WILLOWS, (1) 3 BED 20 FT. BUTTON WILLOW, (1) 3 BED 20 FT. BUTTON WILLOW, (1) 4 BED 40" PER/BED

	LOT	MISCELLANEOUS MOWING ATTACHMENTS, C/O: (2) SINGLE BED, 80", (1) BHC 3 BED, 20', (1) 3 BED 20 FT.	S	6,500	\$	9,000
27	2	2003 ORTOMEC LETTUCE HARVESTERS, MODEL SVC165B, TRACK TYPE	\$	75,000	\$	100,000
28	2	2002 ORTOMEC LETTUCE HARVESTERS, MODEL SV165, WHEEL TYPE	\$	40,000	\$	60,000
29	2	2000 ORTOMEC LETTUCE HARVESTERS, MODEL TR155B, PULL TYPE	\$	22,500	\$	30,000
30	LOT	PODE TIPE	\$	65,000	\$	90,000
		MISCELLANEOUS FARM IMPLEMENTS, C/O: (1) GRAIN				
ļ	}	DRILL (SPREADER), (1) MARVIN TRI-PLANE, 16', (5) SEED				
3	1	PLANTERS, 80" BED, (1) PRECISION VACUUM PLANTER, (1)				
		TRANSPLANTER 80" BED, (1) 16 FT. LAND PLANE MARVIN				
		TRI-PLANE, (1) 10 FT. LAND PLANE, (1) 3-ROW BED			1	
		SHAPER, (1) FRAME TO APPLY PLASTIC 80" BED, (2) 3 BED,				
		LISTER, (2) RIPPERS, AC600, (2) HARROW, 3 BED, (1) PLOW				
		(4 BOTTOM ROLL OVER), (1) CHISEL POINT, 80", (1) CHISEL	l			
		PLOW (14 FT.) RED LITTLESTO, (1) RHINO BLADE;				
		HYDRAULIC, (2) CULTIVATOR, 80" BED (FRISSEE &	Ì			
		RADICCHIO), (1) CULTIVATOR 80" SIDE KNIVES, HAHN, (1)				
		CULTIVATOR, 1 BED FURROW, (1) I BED UNDERCUTTING				
		BAR, (1) 3 BED UNDERSUT BAR, (2) SPRAYERS, DEMCOS				
		(LIQUID), (2) SPRAYERS, (ONE GEARMORE & ONE WHILLE),			i	
		(2) BOX SCRAPER 10 FT., (1) LITTLESTON, 4 x 40" BEDS, (1)				
		LITTLESTON 80" BED, (1) SULFUR DUSTER, (MODIFIED) 3				
		BED, (1) SPRAYER (40" BED) FOR TOMATOES, (1) ANGLE				
		BLADES (MANUAL), (2) SMIZER 10 FT., (1) 2 BED CHESIL				
		POINT (15 POINTS), (1) 80" FERTILIZER INJECTOR				
		(FRISSEE), (1) SULFUR DUSTER (GEARMORE), (2) SEED		!	ļ	
		CLEANING EQUIPMENT & TRAILER, (2) STORAGE PLASTIC			<u> </u>	
····	1	FARM TRACTORS				
31	11	KUBOTA 7500 DT	\$	3,000	\$	4,000
					_	
32	1	JOHN DEERE 7200	S	22,500	\$	27,500
33	1	JOHN DEERE 6410, S/N LO6410X306927	\$	30,000	\$ \$	27,500 35,000
33 34		JOHN DEERE 6410, S/N LO6410X306927 JOHN DEERE 5510, S/N LV55105351796, LV5510S351753	\$	30,000 35,000	\$ \$ \$	27,500 35,000 45,000
33 34 35	1 2 1	JOHN DEERE 6410, S/N LO6410X306927 JOHN DEERE 5510, S/N LV55105351796, LV5510S351753 JOHN DEERE 6400	\$ \$	30,000 35,000 15,000	\$ \$ \$	27,500 35,000 45,000 20,000
33 34	1	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);	\$	30,000 35,000	\$ \$ \$	27,500 35,000 45,000 20,000
33 34 35	1 2 1	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)	\$ \$	30,000 35,000 15,000	\$ \$ \$	27,500 35,000 45,000 20,000
33 34 35 36	1 2 1	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN	9 5 9 9 9	30,000 35,000 15,000 105,000	\$ \$ \$	27,500 35,000 45,000 20,000 140,000
33 34 35 36	1 2 1 7	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN  JOHN DEERE 4955	\$ \$ \$	30,000 35,000 15,000 105,000 (\$.0 35,000	\$ \$ \$ \$	27,500 35,000 45,000 20,000 140,000
33 34 35 36 37 38	1 2 1 7 7 L 2	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN  JOHN DEERE 4955  JOHN DEERE 8440	\$ \$ \$ \$	30,000 35,000 15,000 105,000 (\$.0 35,000 25,000	\$ \$ \$ \$	27,500 35,000 45,000 20,000 140,000 40,000 30,000
33 34 35 36 37 38 39	1 2 1 7 7 L 2 L	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN  JOHN DEERE 4955  JOHN DEERE 8440  1998 JOHN DEERE 8400, S/N RW8400P020463	8	30,000 35,000 15,000 105,000 15,000 25,000 60,000	\$ \$ \$ \$	27,500 35,000 45,000 20,000 140,000 40,000 80,000
33 34 35 36 37 38 39 40	1 2 1 7 2 1 2 1 1 1 1 1 1 1 1 1 1 1 1 1	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN  JOHN DEERE 4955  JOHN DEERE 8440  1998 JOHN DEERE 8400, S/N RW8400P020463  JOHN DEERE 8410T, RUBBER TRACK	S S S S S S	30,000 35,000 15,000 105,000 15,000 25,000 60,000 100,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$	27,500 35,000 45,000 140,000 40,000 30,000 125,000
33 34 35 36 37 38 39 40 41	1 2 1 7 7 L 2 L	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN  JOHN DEERE 4955  JOHN DEERE 8440  1998 JOHN DEERE 8400, S/N RW8400P020463  JOHN DEERE 8410T, RUBBER TRACK  JOHN DEERE 4050	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30,000 35,000 15,000 105,000 15.0 35,000 25,000 60,000 100,000 17,500	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	27,500 35,000 45,000 140,000 40,000 30,000 80,000 125,000 22,500
33 34 35 36 37 38 39 40 41 42	1 2 1 7 7 L 2 L 1 L 1 L 1 L 1 L 1 L 1 L 1 L 1 L 1	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN  JOHN DEERE 4955  JOHN DEERE 8440  1998 JOHN DEERE 8400, S/N RW8400P020463  JOHN DEERE 8410T, RUBBER TRACK  JOHN DEERE 4050  JOHN DEERE 4650 (BEING REBUILT, DISASSEMBLED)	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	30,000 35,000 15,000 105,000 15.0 35,000 25,000 60,000 100,000 17,500 5,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	27,500 35,000 45,000 140,000 40,000 30,000 80,000 125,000 8,000
33 34 35 36 37 38 39 40 41 42 43	1 2 1 7 7 L 2 L 1 L 1 L 1 L 1 L 1 L 1 L 1 L 1 L 1	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN  JOHN DEERE 4955  JOHN DEERE 8440  1998 JOHN DEERE 8400, S/N RW8400P020463  JOHN DEERE 8410T, RUBBER TRACK  JOHN DEERE 4050  JOHN DEERE 4650 (BEING REBUILT, DISASSEMBLED)  2002 JOHN DEERE 6220	\$ \$ \$ \$ \$ \$ \$ \$ \$	30,000 35,000 15,000 15,000 15,000 25,000 60,000 100,000 17,500 5,000	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	27,500 35,000 45,000 20,000 140,000 30,000 80,000 125,000 22,500 25,000
33 34 35 36 37 38 39 40 41 42 43 44	1 2 1 7 7 1 2 1 1 1 1 1 4	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992); LO2955V763166 (1992); LO2955W763746 (1992), (4) UNKNOWN  JOHN DEERE 4955  JOHN DEERE 8440  1998 JOHN DEERE 8400, S/N RW8400P020463  JOHN DEERE 8410T, RUBBER TRACK  JOHN DEERE 4050  JOHN DEERE 4650 (BEING REBUILT, DISASSEMBLED)  2002 JOHN DEERE 6220  2004 MASSEY FERGUSON 4253, S/N H27047, (3) UNKNOWN	5 5 5 5 5 5 5 5	30,000 35,000 15,000 15,000 15,000 25,000 60,000 100,000 17,500 5,000 20,000 24,000	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	27,500 35,000 45,000 20,000 140,000 40,000 80,000 125,000 22,500 25,000 32,000
33 34 35 36 37 38 39 40 41 42 43	1 2 1 7 7 L 2 L 1 L 1 L 1 L 1 L 1 L 1 L 1 L 1 L 1	JOHN DEERE 6410, S/N LO6410X306927  JOHN DEERE 5510, S/N LV55105351796, LV5510S351753  JOHN DEERE 6400  JOHN DEERE 2955, S/N LO2955W763190 (1992);  LO2955V763166 (1992); LO2955W763746 (1992), (4)  UNKNOWN  JOHN DEERE 4955  JOHN DEERE 8440  1998 JOHN DEERE 8400, S/N RW8400P020463  JOHN DEERE 8410T, RUBBER TRACK  JOHN DEERE 4050  JOHN DEERE 4650 (BEING REBUILT, DISASSEMBLED)  2002 JOHN DEERE 6220	\$ \$ \$ \$ \$ \$ \$ \$ \$	30,000 35,000 15,000 15,000 15,000 25,000 60,000 100,000 17,500 5,000	\$ 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	27,500 35,000 45,000 20,000 140,000 30,000 80,000 125,000 22,500 8,000 25,000 32,000 10,000

		THE WARL MODEL BROOK AND BALANCE (BOTH 1000)	-	0.000	T	0.000
47	11	KUBOTA, MODEL B7500, 4WD, S/N 30877 (EST. 1987)	\$	2,000	\$	3,500
48	1	WABCO MOTOR GRADER, MODEL 440	\$	5,000	\$	7,000
	T	IRRIGATION BOOSTER PUMPS	1.6	10.000		14.000
49	1	CATERPILLER, MODEL 3056E2310175, S/N 35600537	\$	12,000	\$	14,000
50	1	CATERPILLER, MODEL 3056E2310175, S/N 35600534	S	12,000		14,000
51	1	CATERPILLER, MODEL 3056E2310175, S/N 35601534	\$	12,000	\$	14,000
52	1	CATERPILLER, MODEL 3116, S/N 5EN02421	\$	10,000	\$	12,000
53	1	CATERPILLER, S/N 5EN02945	S	10,000	\$	12,000
54	1	CATERPILLER, MODEL 3056E23310175, S/N 35603331	\$	10,000	\$	12,000
55	1	CATERPILLER, MODEL 3056E, S/N 35603332	\$	10,000	\$	12,000
56	1	CATERPILLER, S/N 35601531	S	10,000	\$	12,000
57	1	CATERPILLER, S/N 5EN01240	\$	10,000	\$	12,000
58	1	CATERPILLER, 7MS02092	\$	10,000	\$	12,000
59	3	SAME DEUTZ, MODEL 10006AT	\$	5,000	\$	7,500
60	1	PERKINS, S/N U528554	5	5,000	S	7,500
61	1*	JOHN DEERE, MODEL 6068DF150, S/N T06068D705484	\$	5,000	\$	7,500
62	1	DETROIT	\$	5,000	\$	7,500
63	1	CATERPILLER, MODEL 8N5751	\$	5,000	S	7,500
		FORK LIFT'S				
б4	1*	CATERPILLER, MODEL 2EC15, S/N A2EC160800	S	2,000	\$	3,000
65	1	CATERPILLER, MODEL 2EC30, S/N A21C362560, ELECT.	5	3,000	\$	4,000
		3000# CAP.		•		•
66	1	CATERPILLER, MODEL GP25, S/N 5AM03030, 5,000 # CAP.	\$	3,500	5	5,000
67	I	V-LIFT, MODEL SF-25L, 5000# CAPACITY, LPG	\$	4,000	5	6,000
68	ĭ	CATERPILLER, MODEL M50B, S/N 62B 910, ELECT. 5000#	S	4,000	\$	6,000
**	_	CAPACITY	"	.,		
69	1*	CATERPILLER, MODEL M50B, S/N 91Y544	\$	4,000	\$	6,000
70	1*	CATERPILLER, MODEL 2EC15, S/N A2EC160811	\$	3,000	\$	4,000
71	1	CATERPILLER, MODEL M50B, S/N 92B 911, ELECT. 5000#	\$	3,000	\$	4,000
••	i '	CAPACITY		-,	•	,,
72	1*	CLARK	\$	2,000	\$	3,000
73	1	NISSAN FORKLIFT, MODEL CYB02L25V, ELECTRIC	\$	2,000	\$	3,000
74	1	TOYOTA, MODEL 3FGL25, S/N 3FGL25-21306	S	1,500	\$	2,000
75	1	CHAMP, MODEL FV405, S/N CC746426, 4000# CAPACITY,	S	5,000	S	7,000
15	i	GAS	3	J <sub>2</sub> VOV	₩	7,000
76	1	CATEPILLER, MODEL 2EC30, S/N A2EC320004, ELECT. 3000#	e	3,000	S	4,000
70	1	CAPACITY	23	3,000	ų)	4,000
-7/17	1		\$	3,000	•	4 000
77	1	HYSTER, 5000# CAP. LPG	3	الالارد. الالارد	ý	4,000
=0		BOBTAIL REEFER TRUCKS	Ø	0.000	4	4.500
78	1*	1986 ISUZU BOBTAIL REEFER TRUCK	\$	3,500		4,500
79	1*	1988 HINO BOBTAIL REEFER TRUCK	\$	3,500		4,500
80	1	1992 ISUZU BOBTAIL REEFER TRUCK, MODEL FTR W/ 1984	\$	5,000	\$	7,000
···		22' BOX, S/N JALM7A1U1N3200829				
81	٠ 1	1994 INTERNATIONAL BOBTAIL REEFER TRUCK, MODEL	\$	6,000	\$	8,000
		4900, W/ 22' BOX, S/N 1HTSDAAP4RH593183				
82	1	1997 FREIGHTLINER BOBTAIL REEFER TRUCK, MODEL	S	10,000	\$	13,000
		FL70, W/ 24' BOX, S/N 1FV6H6BA20VL540735				
83	1*	1997 GMC BOBTAIL REEFER TRUCK	\$	10,000	\$	13,000
84	[*	1998 GMC BOBTAIL REEFER TRUCK	\$	10,000	\$	13,000
85	1	1999 GMC BOBTAIL REEFER TRUCK, MODEL 6500, W/ 26'	\$	12,500	\$	15,000
		BOX, S/N 1GDJ7H1C7XJ504035				

<b>→</b>	86	1	1999 PETERBILT, S/N 1XP-5DU9X-3-XD495619, 2-AXLE	S	20,000	S	25,000
· :			CONV. CAB W/ SLEEPER				
l	87	1+	2000 GMC BOBTAIL REEFER TRUCK	\$	15,000	\$	18,000
	88	1	2000 INTERNATIONAL BOBTAIL REEFER TRUCK, MODEL	\$	15,000	S	18,000
<b>→</b>			4700, W/ 24' BOX, S/N 1HTSCAAM3YH243647	<u> </u>			
•	89	1	2003 GMC BOBTAIL REEFER TRÜCK, MODEL C7500, S/N	\$	25,000	\$	30,000
رحہ			1GM7J1363F50708, 30' BOX				
<i>-</i> >	90	I	2003 GMC BOBTAIL REEFER TRUCK, MODEL C7500, S/N	\$	25,000	\$	30,000
-7			1GDM7J1393F507214, 30' BOX	<u> </u>	····		
	91	1	2004 INTERNATIONAL BOBTAIL REEFER TRUCK, MODEL	\$	30,000	\$	35,000
ゥ		_	4400, DT530, 30' BOX, S/N 1HTMKADN74H612746				
	92	1	1990 GMC BOBTAIL REEFER TRUCK, MODEL 7000, CAB	S	6,000	\$	8,000
			FORWARD, 22' BOX, S/N J8DM7H1UIL3201623				
		· · · · · · · · · · · · · · · · · · ·	REEFER TRAILERS				
	93	1	1998 GREAT DANE REFRIGERATED VAN TRAILER, S/N	\$	14,000	\$	16,000
			IGRAA0627WW01360, 2-AXLE, 53'	<u> </u>	····		
	94	1	1982 GREAT DANE REFRIGERATED VAN TRAILER, S/N	S	4,000	\$	6,000
		<u> </u>	1GRBBA9025CS082530, 45'			L	
Ì		Y	PICKUP TRUCK & AUTOS	<u> </u>		T	
l	95	1*	1991 FORD F150 PICK-UP	\$	800	\$	1,200
	96	11	1993 FORD F150 PICK-UP	5	1,200	\$	1,500
	97	3	1998 DODGE PICK-UP TRUCKS, RAM 1500, S/N	\$	7,500	\$	9,000
		1.4	1B7HC164OWS562782, (2) UNKNOWN		4 500	-	5.500
	98	1*	1999 FORD F150 PICK-UP	\$	4,500	\$	5,500
	99	1*	2000 FORD F350 PICK-UP	\$	7,000	\$	8,500
	100	2*	2001 FORD F150 PICK-UP	\$		\$	7,500
- V	101	1*	2001 FORD F350 PICK-UP	\$		\$	9,000
	102	1*	2002 CHEVY	\$	8,000	\$	11,000
	103 104	2*	2004 CHEVY	S	20,000 2,000	<u>\$</u>	26,000 3,000
	104	1	1976 FORD FLATBED TRUCK, MODEL 700 S/N C70EVV70258	J.35	2,000	Ф	2,000
	700	1*	(INSTALLING REBUILT ENGINE)	•	2 000	e	4 000
	105	<u> </u>	1997 TOYOTA CAMRY	\$	3,000	\$ \$	4,000
	106	1*	2000 HONDA ACCORD 2005 FORD MECHANICS TRUCK, F-350 S/N	\$ \$	5,000	\$	7,500
7)	107	1		.∌	22,000	Ð	25,000
}	100	TAT	1FDWF35P85E07867, W/UTILITY BODY	\$	225 000	\$	650,000
	108	LOT	(18,746) SECTIONS OF SPRINKLER PIPE, 30' x 3"; (450)	3	225,000	塘	טטטיטכם
		]	SECTIONS OF SPRINKLER PIPE, 30' x 4"; (169) SECTIONS OF				
			MAIN LINE, 40' x 6", (188) SECTIONS OF MAIN LINE, 40' x 8",				
			(249) SECTIONS OF MAIN LINE, 40' x 10", (661) END PLUGS				
			(3"), (24) END PLUGS (4"), (13) END PLUGS (6"), (4) END				
			PLUGS (8"), (4) END PLUGS (10"), (23) "T"S (3"), (3) "T"S (8"),				
			(16) ELBOWS (3"), (7) ELBOWS (6"), (11) ELBOWS (8"), (1)				
			ELBOW (10"), (1) ELBOW (10") 45 ANGLE, (9) REDUCERS				
			(10" TO 6"), (2) REDUCERS (10" TO 8"), (344) VALVES (3"), (3)				,
			VALVES (4"), (1) VALVE (6"), (1) VALVE (8"), (1) VALVE				
			(10"), (9) "F" (3"), (6) "F" (4"), (59) RING LOCKS (6"), (132)				
- (		<u> </u>	RING LOCKS (8"), (26) RING LOCKS (10")				

109	LOT	MISCELLANEOUS IRRIGATION PIPE, (EL CENTRO), C/O: (13500) SECTIONS OF SPRINKLER PIPE, 30' x 3", (245) SECTIONS OF MAIN PIPE, 40' x 10", (24) SECTIONS OF MAIN PIPE, 40' X 8", (52) SECTIONS OF MAIN PIPE, 40' x 6", (341) VALVES (4" x 3"), (4) LINE FILTERS (10"), (2) LINE FILTERS (8"), (4) PIE FOOT (10"), (2) PIE FOOT (8"), (%) TEE'S (10"), (1) TEE'S (8"), (350) END PLUGS (3"), (360) RING LOCKS (10"), (33) RING LOCKS (8"), (64) RING LOCKS (6")	64)	150,000	И	400,000
110	LOT	MISCELLANEOUS STORAGE CONTAINERS, MOST REFRIGERATED, C/O: (1) GENSTAR, 20 FT., MODEL ACC- 1003 MX, S/N GSTU704308, (1) ACE CONTAINER- PHILIPPINES, 20 FT., S/N GB/C946-LR/1989, (1)TEXU286691-3- 4, S/N 2866917. (1) CONTAINERS (SHOP) 20 FT., MODEL F1059, S/N 30-46002, (1) CONTAINER (SHOP) 20 FT., MODEL 200133, S/N 810133, CONTAINER (SHOP) 20 FT., MODEL DKC92, S/N 812652, (1) CONTAINER (SHOP) 20 FT., (1) CONTAINER (FIELD), 20 FT., (5) WOOD SHEDS (8' x 8' x 8')	S	18,000	<b>4</b> 3	22,000
		TOTAL	S	1,753,200	\$	2,829,050

## GOURMET VEG-PAQ 1600 Citation Way Hollister, CA

		Hollister, CA	٠.			
				Orderly		Fair
	_		Li	quidation		Viarket
Item#	Qty.	Effective Date: September 20, 2006	**********	Value		Value
		PROCESSING	1 =			
1	1	VEGETABLE PROCESSING LINE, STAINLESS STEEL, C/O:	\$	500,000	\$	650,000
		2-MIXING CONVEYORS, 24" x 16'				
		1-INCLINE TRANSFER CONVEYOR, 28" x 24'				
		1-HMI FINES ELIMINATOR SHAKER, 3 TIER, 36" x 13'			l	
		1-PRODUCT SORTING CONVEYOR, 36" x 10'	ł			
		1-INCLINE TRANSFER CONVEYOR, 27" x 21'				
		1-WATER FLUME, 32" x 15'				
		1-DEWATERING BELT CONVEYOR, 32" x 7'	'	•		
		I-WATER FLUME, 16" x 16'				
		1-DEWATERING BELT CONVEYOR, 32" x 7'				
		1-WATER FLUME, 24: x 22'				
		1-DEWATERING SHAKER CONVEYOR, 32" x 7'		,		•
		1-DEWATERING SHAKER, 30" x 8'				
		1-WATER TANK, 30" x 44" x 14'				
		1-WATER TANK, 36" x 52" x 8"				
		1-WATER TANK, 30" x 24" x 12'				
		10-CUSTOM MADE SPIN DRYERS, 33 GALLON BASKETS				
	l	1-PLASTIC STORAGE TANK, 1,000 GALLON				
		2-INCLINE CONVEYORS, 24" x 30', W/HOPPERS				
		2-ISHIDA SCALES, 1-MODEL M-214W-S/70-WP, S/N 84064				
	_	(2005) & MODEL CCW-M-214W-S/70WP, S/N 174452, 16				
		BUCKETS 1-2000 PACMAN VACUUM FORM, FILL & SEAL MACHINE,			ĺ	
		MODEL 9500, S/N 95008243	1			
		1-GORING KERR METAL DETECTOR, 12" x 24" OPENING				
		I-RAMSEY METAL DETECTOR, THERMOMETAL SCOUT				
		lie, 12" x 24" OPENING				
- 1		MISC. TAKE-OFF CONVEYORS, SUPPORT STRUCTURE,				
		ETC.				
2	LOT	MISC. SUPPORT EQUIPMENT, C/O:	\$	12,000	\$	15,000
		SAND WATER FILTER, LADDERS, FLOOR MATS, CARTS,				
		CONVEYORS, ETC.				
3	1	CLAMSHELL MACHINE, PROTOTYPE, W/PREFERRED	\$	15,000	\$	20,000
		PACKAGING HEAT SEAL TUNNEL, MODEL PP180828-SS, S/N A141217 & CLAMSHELL LABELER				
	1		\$	6,000	\$	8,000
4	1	COMPRESSED AIR SYSTEM, C/O: 1-SULLIVAN PALATEK AIR COMPRESSOR, MODEL 200, 20		v,vvv	₽ ا	0,000
		HP				
		1-AMERICAN AIR COMPRESSOR, MODEL 20BR, S/N				
		00K010, 20 HP				

			TOTAL	S	545,000	5	711,000
	6	1	SWECO SHAKER, 40" DIA., 2.5 HP, STAINLESS STEEL	\$	4,000	\$	6,000
			I-LARKIN WATER CHILLER			<u> </u>	
V	•		1-BOHN WATER CHILLER, MODEL BOL-3500-460-3, S/N D94J04130		ujour		(2,000
			2-ARROW AIR DRYERS CHILLED WATER SYSTEM, C/O:	\$	8,000	6	12.000

# GOURMET VEG-PAQ 240 Commercial Ave. El Centro, CA

Item#	Qty.	Effective Date: September 21, 2006	Lie	orderly quidation Value		Fair Market Value
1	1	VEGETABLE PROCESSING LINE, STAINLESS STEEL, C/O:	\$	30,000	\$	40,000
		1-INCLINE CONVEYOR, 28" Xx 24'				
		1-3 TIER FINES ELIMINATOR SHAKER, 36" x 13'				
		1-PRODUCT SORTING CONVEYOR, 42" x 10'	l			
		1-INCLINE PRODUCT TRANSFER CONVEYOR, 27" x 21'				
		1-WATER FLUME, 32" x 16'				
		1-DEWATERING SHAKER, 30" x 7'				
		I-WATER FLUME, 32" x 31'				
		I-WATER FLUME, 32" x 41'				
]		2-WATER TANK, 30" x 14'				
		1-WATER TANK, 24" x 10'				
2	1	PLATFORM FOR ISHIDA SCALE, STAINLESS STEEL, 9' x 14'.	\$	17,500	\$	22,500
		2 LEVELS, INCLUDING:				•
		1-HOPPER & CONVEYOR BELT, 24" x 8'	İ			
		1-INCLINE CONVEYOR, 24" x 30', PLASTIC CLEATED BELT				
		ALL ABOVE W/STAIRS, RAILING ETC.				
		TOTAL-EL CENTRO, CA	\$	47,500	S	62,500

# GILROY MACHINING 455 E. Luchissa Avenue Gilroy, California

Item #	Qty.	Effective Date: September 20, 2006		Orderly quidation Value		Fair Market Value
1	1	LAGUN VERTICAL MILL, MODEL FVA-4LA, S/N 473568, 50 TAPER, 15" x 67" TABLE, POWER FEED TABLE & KNEE, 28- 1400 RPM	\$	10,000	\$	14,000
2	1	1967 SHIZUOKA CHORI VERTICAL MILL, 10" x 48" POWER FEED TABLE, MODEL VHR-G, S/N 1230, BELT DRIVE HEAD, KNEE FEED	\$	2,000	\$	3,000
3	1	1978 CINCINNATI VERTICAL MACHINING CENTER, NC, MODEL 5V-1000, S/N 5525A01-78-3, CINTIMATIC, ACRAMATIC 8-D NC CONTROLS	S	1,000	\$	3,000
4	I	1952 TOS KURIM UNIVERSAL MILL, 15" x 76" TABLE, MODEL FA5U, S/N 058189	\$	1,000	\$	1,500
5	1	HARDINGE AUTOMATIC CHUCKER, S/N AHC-608, W/BAR FEEDER	\$	750	\$	1,250
6	1	SOUTH BEND VERTICAL MILL, EVS CHIPMASTER II, S/N SE39301	\$	6,000	\$	7,500
7	Ī	1995 TOS TRENCIN ENGINE LATHE, MODEL SN50C, S/N 085020950123, 20"/27" SWING x 72" CENTERS, REMOVABLE GAP	\$	5,000	S	7,000
8	1	PONAR WROCLAW ENGINE LATHE, MODEL TUR-63, S/N 41114, 24" x 80"	\$	4,000	\$	6,000
9	1	BIG JOE ENGINE LATHE, 13" x 32", S/N 2519	\$	1,000	\$	1,500
10	1	NORTON CYLINDRICAL GRINDER, MODEL LENNER A26, S/N 6X30CTUNAC 8215362	\$	1,500	\$	3,000
11	1	FICEP IRON WORKER, S/N 37-08	\$	2,500	\$	4,000
12	1	1981 DOALL SURFACE GRINDER, 6" x 12", AUTOMATIC, MODEL 100 6x12, S/N 394-81-290	\$	1,250	\$	1,750
14	1	LINCOLN WELDING POWER SUPPLY, MODEL POWER MIG 255C	\$	1,500	\$	2,000
19	1	SHAPECUTTER, SINGLE HEAD ULTRA-GRAPH HR SERIES, 44" X 54" TABLE	\$	1,500	\$	2,000
20	1	CLARK FORK LIFT	\$	2,000	\$	3,000
21	LOT	MISCELLANEOUS PLANT EQUIPMENT, INCLUDING: SPEEDAIRE AIR COMPRESSOR, 2-UNIBRAZE WELDING POWER SUPPLIES, L-TEC PLASMA CUTTER, HYPOTHERM PLASMA CUTTER, 150 TON "H" FRAME PRESS, HORIZONTAL BAND SAW, KEYWAY CUTTER, CRAFTSMAN VERTICAL BAND SAW, GRINDERS, VISES, BENCHES, SHELVING, OFFICE EQUIPMENT, BENCH DRILL PRESSES, SANDERS, ETC.	S	6,000	\$	8,000
<del>*************************************</del>	***************************************	TOTAL-GILROY MACHINING	\$	47,000	\$	68,500

# GOURMET VEG-PAQ (Epicure Select) 4395 Davidson Road Gilroy, CA

•				rderly uidation	N	Fair Iarket	
Item# Qty.		Effective Date: September 20, 2006	1	Value	Value		
į	Į	ARTICHOKE PROCESSING LINE, STAINLESS STEEL, C/O:	\$	12,000	\$	15,000	
		1-ARTICHOKE SAW TABLE, 3' x 4.5' x 3'					
		1-PRE-PREP BELT CONVEYOR, 22" x 21', UPPER LEVEL	1				
		1-PRE-PREP BELT CONVEYOR, 16" x 12', LOWER LEVEL	]				
		1-PRODUCT WASH TANK & CONVEYOR, 4' x 16'					
		1-PRODUCT DRYING BELT, 3' x 9'					
		1-WATER TANK, 34" x 28" x 26"				٠	
		I-CULLS CONVEYOR, 10' LONG	İ				
2	1	TURRATTI ARTICHOKE TRIM MACHINE, ROTARY,	S	5,000	\$	8,000	
		MODEL 1519, S/N 98/63-5, W/HYDRAULIC POWER PACK					
3	1	1995 MULTIVAC VACUUM SEALER, MODEL AG6,	\$	3,500	\$	5,000	
		S/N 2070	<u> </u>				
. 4	1	ARTICHOKE DEEP FRYING SYSTEM, C/O:	\$	6,000	S	8,000	
		1-DOUGH MIXER					
		1-DEEP FRYER	İ				
5	1	WATER CHILLER, 15 TON	S	7,000	\$	10,000	
6	LOT	MISC. EQUIPMENT, C/O:	\$	8,000	S	11,000	
		CARTON TAPER, IMPULSE FOOT OPERATED SEALER,					
		AIR COMPRESSOR, TABLES, CONVEYORS,					
		MAINTENANCE SHOP EQUIPMENT, ETC.		, , , , , , ,			
		TOTAL	S	41,500	\$	57,000	

# Exhibit D (Declaration of Effie Anastassiou)

#### Scott J Allen

From:

Stephen O'Neill [soneill@MURRAYLAW.com]

Sent:

Thursday, March 06, 2008 11:12 AM

To:

Scott J Allen

Cc: Subject: Robert A. Franklin; Russ Burbank RE: Asa Farms vs. Fresh N Healthy

Thanks for your email. We respectfully decline your request. The appraisal of which you speak is dated as of September 2006 and includes assets which were never owned by my client. As such it is out of date and irrelevant. In addition, many pieces of equipment that are included in the appraisal and which were purchased by my client have been returned to lessors and/or dismantled. Further, due to the change in the market and wear and tear, the equipments' value has deteriorated substantially. As set forth in our papers, the equipment has been extensively marketed and two experienced auction houses have opined on the value of this equipment. Comerica has consented to the sale of its collateral, securing its \$4 million debt. No purpose is served by producing this document. The sale price is well in excess of the alleged PACA claims of both growers who have asserted such claims. Similarly, the bill of sale is irrelevant to the issue of the value of the equipment in its present state.

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From: Scott J Allen [mailto:scottesq@salinasaqlaw.com]

Sent: Thursday, March 06, 2008 10:26 AM

To: Scott J Allen: Stephen O'Neill

Cc: Effie Anastassiou Esq.

Subject: RE: Asa Farms vs. Fresh N Healthy

#### Steve:

I am following up on the below e-mail I sent you on Feb. 27, which confirmed our earlier telephone conversation in which you agreed to ask your client for permission to share the August 2007 appraisal of the FNH equipment. Please let me know as soon as possible whether your client will agree to share the appraisal with my clients.

In my e-mail, I also asked to get copies of the bills of sale for the equipment from March of 2007 and the purchase agreement for the sale that closed in March of 07. Please let me know as soon possible whether FNH will agree to provide that documentation.

Thank you for your cooperation.

#### Scott Allen

From: Scott J Allen

Sent: Wednesday, February 27, 2008 6:01 PM

To: Stephen O'Neill

Cc: Scott J Allen; Effie Anastassiou Esq. Subject: RE: Asa Farms vs. Fresh N Healthy

### Steve:

During our telephone conversation earlier today you indicated that there had been an appraisal of the equipment of FNH in about August of 2007. I asked that you provide me with a copy of the appraisal and you told me that you would ask your client if you were authorized to share the appraisal with me. By this e-mail, I once again ask that you provide me with a copy of the appraisal. Please let me know as soon as possible whether your client will allow you to release the appraisal to me.

In addition to the August 2007 appraisal, I would like to get a copy of

- 1. the purchase agreement(s), through which FNH acquired title to the assets. It is my understanding (open to correction), that the purchase closed in about March of 2007; and
- 2. Bills of Sale for FNH's purchase of the equipment in March of 2007.

Please let me know if you will voluntarily provide me with this information.

From: Stephen O'Neill [mailto:soneill@MURRAYLAW.com]

Sent: Wednesday, February 27, 2008 2:34 PM

To: Scott J Allen

Subject: FW: Asa Farms vs. Fresh N Healthy

#### Scott

Follow up on our conversation, here is an email string we had regarding the "value" of the equipment, if you need further info, please call

From: Russ Burbank [mailto:rburbank@bpmllp.com]

Sent: Thursday, February 21, 2008 3:27 PM

To: Izmirian, Robert; drferree@comerica.com; Stephen O'Neill

Subject: RE: Asa Farms vs. Fresh N Healthy

Bob,

I believe Ken Gorman talked to Lloyd Ashman who confirmed that \$60K is a "fair value" for the equipment and truck at Gilroy Machine. Ashman is one of the most active machine tool appraisers and auctioneers in the US.

We solicited two proposals to auction the FNH equipment – one from Ashman and one from Martella (both are attached). Martella's proposal was conditioned on the equipment being available for their Feb 15 auction in Tipton, which has now come and gone, and FNH would assume all auction risks. Martella was also quite concerned about meeting the Feb 15 date, because farm equipment begins to lose value as we get further into the growing season.

Ashman's quote is for a fixed price (i.e., Ashman assumes all the risks of the auction) and is for an on-site auction in Gilroy. I asked Martella to quote a fixed-price auction in Gilroy. They declined to meet a price range that I suggested would make them competitive with Ashman.

I should point out that these negotiations were taking place as Martinez and other lessors were self-helping themselves to equipment that we initially thought belonged to FNH. Ashman's final quotation, which is attached hereto, was finalized only after we were able to provide Ashman some assurance that the equipment he was buying actually belonged to FNH.

After much discussion, the company and Comerica agreed that Ashman was the best offer.

Russ

Russ Burbank BPM Consulting Group Direct: 415-677-4530 Cell: 415-381-9229

From: Izmirian, Robert [mailto:RIZMIRIAN@Buchalter.com]

Sent: Thursday, February 21, 2008 2:50 PM

To: Ken Gorman

Cc: Russ Burbank; David Ferree

Subject: RE: Asa Farms vs. Fresh N Healthy

Ken, I am told that Steve O'Neill is out of town. I've copied Russ Burbank, who is the consultant to FNH who has the most first hand knowledge of the deals to sell assets.

I'm not sure what we can show you to convince you that these liquidation values are the best we can reasonably get. The assets are being depleted as we speak. There is no security, rental charges are accruing, and pipe out in the fields is subject to "disappearing" because it isn't clearly identified and is easy to swipe. The Bank, as secured creditor, has zero interest in selling for less than the maximum value it can obtain. The company and the Bank strongly believe the sales should be consummated before more value is lost. If you stand in the way there is likely no way to sell in the near term and everyone loses.

From: Ken Gorman [mailto:Ken@lomgil.com] Sent: Thursday, February 21, 2008 2:45 PM

To: Izmirian, Robert

Subject: RE: Asa Farms vs. Fresh N Healthy

I also care about getting FMV and the representations about the price because those were the inducements to the agreement. I appreciate that the prices are "holding" but that is no guarantee that FMV will be received. We do not approve of an open-ended deal that could result in a sale at far less than FMV, which these documents seem to allow. Am I misunderstanding this?

This is the first we have heard about the deal with Martinez. I will advise my client.

From: Izmirian, Robert [mailto:RIZMIRIAN@Buchalter.com]

Sent: Thursday, February 21, 2008 2:39 PM

To: Ken Gorman Cc: David Ferree

Subject: RE: Asa Farms vs. Fresh N Healthy

The reason I didn't include the specific contract amounts is that things constantly change as we learn that an asset may not be owned by FNH, but, for instance, by a leasing co. All I think you should care about is that the proceeds are impounded. Right now the prices of \$60k and \$525k seem to be holding. The IP pertaining to labels, trademarks and tradenames is being "swapped" for \$1 to Martinez to get him to cooperate to allow the sales--he controls the premises and a lot of the leased equipment.

From: Ken Gorman [mailto:Ken@lomgil.com] Sent: Thursday, February 21, 2008 12:46 PM

To: Izmirian, Robert

Subject: RE: Asa Farms vs. Fresh N Healthy

Bob: My concern is that the documents do not reflect the contracts of prices that have been referenced in the previous documents which are the bases for our consent: \$60,000 for the Gilroy Machinery and \$525,000 as in the Ashman contract.

From: Izmirian, Robert [mailto:RIZMIRIAN@Buchalter.com]

Sent: Thursday, February 21, 2008 12:17 PM

To: Ken Gorman

Cc: Robert A. Franklin; Stephen O'Neill; David Ferree

Subject: RE: Asa Farms vs. Fresh N Healthy

Thanks Ken. Here is the Stip and proposed Order I drafted, which has been approved by FNH's counsel. If it's OK with you we'll get it circulated and executed.

From: Ken Gorman [mailto:Ken@lomgil.com] Sent: Thursday, February 21, 2008 12:03 PM

To: Izmirian, Robert

Subject: Asa Farms vs. Fresh N Healthy

Dear Mr. Izmarian:

Thank you for the documentation via e-mail.

Based thereon, and on your assurances that the bank will hold all proceeds from the sale of the equipment until such time as the PACA claims have been resolved, we will stipulate to the sales specified.

Thank you,

#### Ken Gorman

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# Exhibit E (Declaration of Effie Anastassiou)

# **Appraisal Summary**

Company	Location	Orderly Liquidation Value	Fair Market Value
Gourmet Veg-Paq	Hollister, Gilroy & El Centro, CA	<del></del>	\$ 2,829,050.00
Gourmet Veg-Paq	1600 Citation Way, Hollister, CA	\$ 545,000.00	\$ 711,000.00
Gourmet Veg-Paq	240 Commercial Ave., El Centro, CA	\$ 47,500.00	\$ 62,500.00
Gilroy Machining	455 E. Luchisa Ave., Gilroy, CA	\$ 47,000.00	\$ 68,500.00
Gourmet Veg-Paq (Epicure Select)	43950 Davidson Rd., Gilroy, CA	\$ 41,500.00	\$ 57,000.00
		\$ 2,434,200.00	\$ 3,728,050.00